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THE NEWSPAPER FOR MARGATE, RAMSGATE, BROADSTAIRS AND DISTRICT

Issue No 108
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October 7, 2009

The Biggest and Best Pantomime Adventure!

**Ade
Edmondson**
as Captain Hook

Dave Lee
as Tinkerbell

Ben Roddy
as Smee

PETER PAN

Original Book - J.M. Barrie, Adaptation - Paul Hendy
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KENT ON SUNDAY

Peter Pan at Marlowe Theatre Arena

SNAP TO IT:
Ade Edmondson
will be playing
Captain Hook
in his first-ever
pantomime



SHOW MUST GO ON: Marlowe's Mark Everett

THE Marlowe, like most regional theatres, regards the annual pantomime as the most important show in the year. It's not hard to see why.

The panto has for some time been the highest-attended show of all those the Marlowe puts on each year.

For example, more than 81,000 tickets were sold for Snow White and the Seven Dwarfs last winter. This was 30 per cent of the 270,000 tickets sold throughout that year, and a record-breaker.

Similarly, the panto makes a huge contribution to the theatre's income and overall financial health. Snow White sold more than £1.1million of tickets. The income the Marlowe earned from it was some 43 per cent of the total from all the other shows.

And all this over just eight weeks out of the 52!

For me, however, it's not just about money and 'bums on seats', vital though those factors are for any theatre. I believe the annual panto is important for other reasons.

Firstly, it is a genuinely accessible form of entertainment that all ages and sorts of people can enjoy. Secondly, panto offers a great opportunity for young people to experience the magic of live theatre for the first time.

Panto gives them everything: drama, comedy, music, dance, stage tricks and magic.

Therefore it was important to keep the Marlowe pantomime going over the two-year period when there isn't a Marlowe Theatre. The only question left was where to do it?

Fabulous

The idea of the Marlowe Theatre Arena came from visiting the pantomime put on by the Bury St Edmunds Theatre Royal when it was closed for refurbishment.

They used a large tent in the grounds of a local country house and kept their audiences coming over the two years of the theatre's closure. I thought we could do the same in Canterbury and, fortunately, the closure of the Marlowe in early 2009, coincided with the council deciding to move the coach park from Kingsmead, thus freeing up a central site with good access and a hard standing for the temporary venue.

Having secured the site, the rest is business as normal. Our good friends Paul Hendy and Emily Wood at Evolution Productions will produce what I am sure will be a fabulous production of Peter Pan.

This will take place in a modern arena structure that will be heated, have comfortable seating, toilets (more than the old Marlowe) and good facilities for drinks and sweets. The rest is just a matter of selling the tickets.

So, although there is no Marlowe Theatre, panto will nevertheless remain live and well in Canterbury.

By Marlowe Theatre Director Mark Everett

AYE AYE CAPN':
Ben Roddy is Smee in
this year's production
of Peter Pan

A 'Jack of all Ades'

AS a "Jack of all trades" (his own words), Ade Edmondson's career has been long and diverse, but Peter Pan is his first-ever pantomime role.

The 52-year-old is probably best-known for his roles in legendary TV sitcoms such as The Young Ones, Bottom and Filthy Rich and Catflap, but he is also a stand-up comedian, author (of a novel and scripts), West End performer, music video director, chart-topper and soap opera star.

Ade's most recent TV appearance was earlier this year when he was runner-up in the ITV cookery reality show Hell's Kitchen. He has since spent most of his time on the road with his folk/punk band The Bad Shepherds and is touring until just a couple of weeks before panto rehearsals begin in mid-November.

But how did Ade ever get to be in panto in the first place?

He said: "My agent sent me an email saying he was sure the answer would be 'no'. I've taken my kids to see many a rubbish panto and so many of them just get a soap star and make them do pop songs with new lyrics about Cinderella. But I asked to see a script of a previous one and was impressed with what Emily and Paul were trying to do. I went to meet them - she got so excited when she told

me they'd got a new crocodile - and this one could eat you. I thought, I want to do that. I wanted to be eaten by the new crocodile.

"In the Young Ones and Bottom there was always this childish excitement about theatrical stuff. In the Bottom tours we used to have loads of big props - like being chased around the stage by a wild boar on some tracks.

"I love the Victorian-like reliance on mechanics. I love the idea of a revolving Neverland Island. It all appeals to me. It's just something I wanted to do."

Ade was also won over by the promise that he could write much of his character's script. And there was an added attraction. "Peter Pan is a cracking story and Captain Hook is a fantastic character. I'm looking forward to stamping myself on the role," he said.

Paul is excited at the prospect of working with Ade.

He said: "He is a comedy icon, a talented performer and an extremely funny man.

"Over the years, the Marlowe panto has built a reputation as being one of the best in the country; with Ade on board, I think this will be our funniest ever. Who'd have thought that Vyvyan from the Young Ones would end up doing the Ghost Gag routine?"



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REMARKABLE TURNAROUND FOR PAVILION

RENOVATION of the Westgate Pavilion is almost complete, signalling a remarkable turnaround for a venue that only recently was threatened with closure.

Two years ago its future looked bleak, prompting a well-attended public meeting to discuss its fate.

Tempers frayed as people lambasted officials from Thanet council for their plans to let it close.

Many feared it was the end of the line for the venue, but seemingly out of nowhere businessman and music-

BY TOM BETTS

industry man Kevin Crace appeared to secure its financial future.

He pumped in much-needed money and set about changing its fortunes; he now owns the long-term lease

He said: "I see myself as a custodian of the venue as much as anything and we are carrying out work here that will last for the next 50 years and beyond."

"I spent so much of my childhood in Thanet and I love it here - it's where I wanted to raise my children away from London."

"When I saw in the local press that

this place was in trouble I was eager to see if I could make a difference.

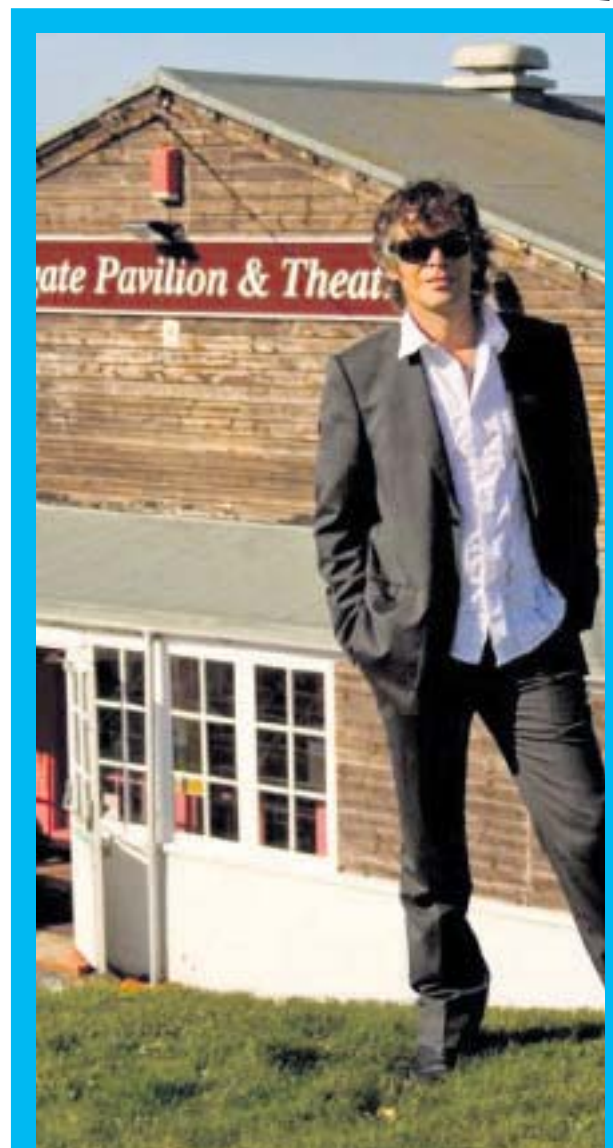
"It's a great place here and I'm glad the work is nearing completion."

"It's been great meeting all the different people who use this place, young and old, and we get along well with our neighbours."

The outside of the pavilion, which was dubbed a shed by some, has been overhauled and now looks more graceful and traditional, while inside a huge revamp has also been under way.

The work has taken around a year, as Mr Crace did not want to close the venue to the clubs and organisations

CONTINUED ON PAGE 3



Kevin Crace: "When I saw in the local press that this place was in trouble I was eager to see if I could make a difference - it's a great place here"



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EDITOR: Dave Mairs 01303 817022
GROUP EDITOR: Gary Wright 01303 817032
WEBSITE: www.yourthanet.co.uk
TELEPHONE ADVERTISING: 01303 817110
FAX: (Advertising) 01303 817002

EMAIL: Editorial: yourthanet@kosmedia.co.uk. Sales: advertising@kosmedia.co.uk
HEAD OFFICE ADDRESS: Apple Barn, Hythe Road, Smeth, Ashford, Kent TN25 6SR
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Council rejects resignation of its absent Tory

■ BY TOM BETTS

THE resignation of a Conservative councillor who is spending much of his time in Panama has not been accepted by Thanet council.

The letter that Stephen Broadhurst sent through the mail to the local authority to quit has been deemed invalid.

Cllr Broadhurst, who represents the Dane Valley Ward in Margate, has been living in Panama since late last year.

The issue has proved controversial, with local politicians and members of the public calling for him to step down.

Cllr Iris Johnston, who represents a neighbouring ward, has said her workload has increased because of his absence.

She said: "The worst thing is that the people of Dane Valley are not getting the representation they deserve."

Cllr Broadhurst has still been claiming his council allowance of £363 a month.

His decision to leave the council was set to trigger a by-election, with Labour and the Conservatives both announcing candidates.

Independent candidate Wendy Allen also said she was going to stand if an election was triggered.

However, the process was thrown into doubt when it emerged that Cllr Broadhurst was still the official councillor for the ward.

A Thanet council spokeswoman said: "Councillor Broadhurst tendered a notice of resignation to Thanet District Council on September 4, 2009.

"Upon closer inspection, it was deemed invalid, as it was signed on Councillor Broadhurst's behalf and



NOT ACCEPTED: Stephen Broadhurst's letter of resignation was deemed invalid

documents providing his authority were incomplete. The council has been trying to obtain the correct authorisation, but to date, this has not been provided."

If Cllr Broadhurst does not attend a council meeting by October 23 he will be stood down and lose his seat automatically.

The spokeswoman said: "Cllr Broadhurst has not attended a council meeting since April 23, 2009. If he does not attend a meeting by October 23, 2009, he will cease to be a member of Thanet District Council."

Labour's prospective candidate for Dane Valley, Sandra Hart, said: "This situation sums up the concerns of local residents who have been unable to contact their councillor for the past year or two. If TDC can't communicate properly with a councillor, how on Earth can residents?

"I hope the Conservative councillor is not still receiving a financial allowance from the council."

Audience gets to choose plot of online soap

FORGET Hollyoaks, get ready for Hollywould – a new soap opera directed by a man from Margate.

The 10-episode drama will be hitting the Kent TV website in October and has been brought to the screen by Simon Welsford.

A spokesman for the show said: "The plot revolves around Holly, a young fresher at a generic Kent university. She is good at maths but doesn't know much about life.

"When her new flatmate enters her life, though, it all gets much more interesting."

The programme has been written especially for Kent TV by one of the country's leading TV soap writers,

Edgy

Hollywould starts on Wednesday, October 14, and will break new ground by getting viewers themselves to decide how the plot unravels.

Every Kent TV viewer will be able to vote on how the cliff-hanger at the end of each five-minute episode should be resolved.

John McGhie, Kent TV's managing editor, said: "It's a radical new departure for drama and we are extremely proud to be doing it here in Kent.

"We have had an award-winning director from Margate work on the drama, which gives it the edgy excitement that we want to capture the audience."

Hollywould features a Kent cast and has employed writers, producers, camera operators, runners and editors from the county.

It was shot over the summer in a variety of locations in Maidstone and Canterbury.

You can tune in for the first episode at www.kenttv.com/hollywould.

Elderly woman's body is pulled from the sea

THE body of an elderly woman has been found in the sea at Minnis Bay, near Birchington.

Police were called to the area shortly after 9.30am last Wednesday after a body was found in the water.

Officers attended and the coastguard has now recovered the woman's body.

A Kent Police spokeswoman said: "Investigations are ongoing to establish how the woman died."

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MP furious at Emin's plan to be a tax exile



OUTSPOKEN: Artist Tracey Emin says she would move to her home in France rather than pay a 50 per cent tax rate

■ BY CHRIS MURPHY



OUTRAGED: Emin's comments angered MP Steve Ladyman

AN ISLE MP has launched a withering attack on artist Tracey Emin after she threatened to become a tax exile.

Margate-born and raised, Ms Emin shocked the art world with her displays such as an unmade bed and a tent featuring all her lovers.

She has bitterly attacked Gordon Brown's plan to introduce a 50 per cent income tax on Britain's rich and famous.

One of the best-known leaders of the Britart movement, she is threatening to move to her home in France to escape the higher tax.

Her outburst has angered Labour MP Steve Ladyman, member for Thanet South, who said he had lost all respect for her.

If Ms Emin leaves Britain, she will become the latest in a long line of sports and music stars to become tax exiles. Many, like Formula 1 heroes David Coulthard and Lewis Hamilton, have homes in Monaco.

Comic Jim Davidson went to Dubai in 2004, while Phil Collins moved to Switzerland.

Ms Emin, 46, said she was livid with the new

tax bracket for those who earned more than £150,000, or just over £400 a day. The 50 per cent tax, which comes into force in April, would cut that by half, leaving them just over £200 a day.

She said she was "very seriously considering leaving Britain", adding "I'm simply not willing to pay tax at 50 per cent".

"The French have lower tax rates and they appreciate arts and culture," she said.

France has a top tax rate of 40 per cent, plus a wealth tax of just over half a per cent for those with assets of more than £723,000. But artists are granted more subsidies.

Incentives

Ms Emin continued to lay into life in Britain and said: "So much here is simply not working now. The taxes are too high, there aren't enough incentives to work hard. We're paying through the nose for everything."

Of the new tax, she said: "I reckon it would mean me paying about 65 pence in every pound with tax, National Insurance and so on."

Some experts believe about 25,000 people are considering fleeing the UK to avoid the

tax. The Treasury says it could raise as much as £2.5 billion a year by 2011-2012.

Ms Emin's attack continued: "This Labour government has had no understanding for the arts. At least in France, politicians have always understood the importance of culture and they have traditionally helped out artists with subsidies and some tax advantages."

Dr Ladyman was dismayed at the attack. Lambasting her for the comments, he said she had no right to any further respect.

He said: "People like Emin are forever preaching to us that the Government doesn't spend enough on the arts and all the other worthy 'celebrity' causes, but as soon as the tax bill drops through their door then it's 'I'm off to where the grass is greener'."

"I'm afraid I've lost all respect for Ms Emin after this comment."

Ms Emin will be at the Frieze art fair in London this week, when she will reportedly offer to design and make neon signs for up to 10 buyers each willing to pay £65,000.

This would make her £650,000, or somewhat less after the new tax.



NEW LOOK: Westgate Pavilion as it is today

Future bright for pavilion

CONTINUED FROM FRONT PAGE
who use it, often working at night to get the work on track.

"It's like a jigsaw puzzle and the pieces have all had to be slotted in gradually, so that's taken time," said Mr Crace.

The improvements include taking away a false ceiling, the introduction of seating booths and a revamp of the bar.

Flooring will be laid, new toilet blocks and dressing rooms have been established and a complete rewiring is taking place. Disabled access will be addressed soon.

As well as an entertainment venue and a community hub, the pavilion will also be available for weddings and other big occasions.

Mr Crace said: "After all the uncertainty of this time last year, the future looks really bright for this place and I am really optimistic about what we can achieve here."

Free courses offer a sporting chance of finding employment

FREE sports-related qualifications are on offer to young people in the isle who are not in education, employment or training.

The Worx Project, led by Sport 4NRG, with funding from Thanet Works, aims to help people get off benefits and into training or work.

Two courses are being offered, both taking place during the October and February half-term weeks.

There are 15 places for each session of each course.

The first course is the Level 1 Award in Dance Leadership, which will be 30 hours of active learning.

To take part, you must be between 14 and 22 years old.

For the second course, the Level 2 Award in Community Sports Leadership, there are 36 hours of active learning, which will include practical sports sessions, sessions at sports clubs and classroom sessions.

Participants must be aged between 16 and 22.

As well as the learning, those taking part are expected to do 10 hours

of volunteering at places such as leisure centres, swimming pools, after-school clubs or Sport 4NRG sessions. These will be arranged by the Worx project.

Once the course has been completed, Sport 4NRG will then find further training for participants' CVs or help them get a college place or sports-related employment.

James Gregory, from Sport 4NRG, said: "With the council we committed to making a real difference to the lives of young people in Thanet."

"That's not just in terms of fun sports activities, but now with the Worx project we can now make a difference in terms of education and employment, the real-life priorities that matter to young people."

"These courses are different as they're about something that many young people are already interested in - sport."

For an application form for either course, email James at james.gregory@thanet.gov.uk, or text your details to 07770 828 582.

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yourthanet NEWS IN BRIEF

Tourist information puts towns on award shortlist

MARGATE and Ramsgate Visitor Information Centres have been jointly shortlisted as a finalist in the Tourist Information Service category of The Tourism Excellence Awards, organised by Tourism South East.

Thanet will be competing against Brighton, Portsmouth and Windsor.

The winners will go on to compete in the national EnjoyEngland Awards for Excellence in 2010.

Sporting achievement is rewarded at ceremony

MORE than 130 nominations have been received for the first Thanet Sports Awards, organised by the Thanet Sports Network.

The award ceremony will be held at Margate's Winter Gardens from 7-9pm on Wednesday, November 11, with local and regional sports representatives attending.

The Thanet Sports Network is a group of public, private and voluntary sector organisations working to increase sporting opportunities.

Artist puts spotlight on high street in exhibition

ARTIST James Howard holds an exhibition of his work at Crate in Margate, from Friday this week to Sunday, October 18.

James, who spent his teenage years in east Kent before studying fine art at the Royal Academy Schools in London, has put on a show based on Margate's high street, its billboards and its amusement arcades.

Dirt Cheap Flights to Classy Paradise is in the gallery at 6 Bilton Square, off Margate high street.

Plan to shut town-centre toilets blasted as 'stupid'

THANET council's overview and scrutiny committee has discussed closing the toilets in Cavendish Street in Ramsgate town centre.

Town councillor Gerry O' Donnell said: "The town needs those central toilets – they are important and I will fight this."

"They have been earmarked for possible closure, which seems like a stupid idea. Why would you want to close the toilets in the centre of the town?"

Put your questions

When the public are consulted on what they want the police to do, we often hear the phrase "more bobbies on the beat". Do you think this is a realistic request and that it even helps to cut crime?

Lorraine Bryant, Herne Bay

My researchers have carried out extensive work with the people of Kent to enable us to understand their concerns.

It is clear one of the top priorities is around the visibility of those tackling crime, and I believe the solution comes from a mix of roles within both the police and the local authorities. We also use our Neighbourhood Teams of police officers and Community Safety Units to carry out patrols on foot. That means they are able to have direct contact with the public.

Why is Kent Police so keen on neighbourhood task teams?

H Talbot, Ashford

The task teams are an essential part of neighbourhood policing but they also have a special-

As part of our behind-the-scenes look at the work of Kent Police, our chief constable Michael Fuller agreed to answer questions direct from readers through our pages. Here are a selection of your questions and there will be more answers next week. If you have a question, email editorial@kosmedia.co.uk and we will pass it on and print the answer.

ist role in the tackling of anti-social behaviour.

They deal with local priorities, set by the public. When the teams were first introduced as a trial in some areas of Kent they achieved a dramatic reduction in anti-social behaviour and a significant rise in public confidence. As a result they were then introduced across the entire county.

This has achieved such success the Policing Minister came to Kent to see it in action and asked for a briefing from me to better understand how it could be used by other forces.

What is the policy in terms of responding to incidents of low-level crime (car break-ins etc)? It seems too often friends report incidents only for no action to be taken and rarely even a visit from an officer.

T Nugent, Sittingbourne

We take all reported incidents seriously. These are dealt with on a case-by-case basis and assessed against the level of resources available at the time. We have three criteria when making that decision:

On the road to saving lives

TRAVELLING at speeds in excess of 120mph to emergency call-outs and arresting drunk drivers is an everyday occurrence for Kent's Road Policing Unit, but for our reporter Anna White, a day with our traffic cops proved to be more eventful than she had expected

WHILE spending an eight-hour shift patrolling Kent's motorways and town roads in an unmarked police car, I expected a few motorists to be stopped, but within the space of just six hours on the roads, nine vehicles were stopped for various driving offences, most were fined and there was one arrest.

During the first two hours Sergeant James Derham and PC Geoff Greenwhite fined one girl who was texting while driving at 70mph, a teenager who was talking on the phone while driving, a man for not wearing his seatbelt, and three men for speeding.

Each of the speeding motorists was asked to sit in the police car to see proof of their dangerous speed and to have the chance to explain themselves to the officers.

The conversations between the officers and the drivers are all similar; the driver holds his hands up and admits driving too fast, accepts the fine and then panics about the possibility of losing their job and all the other consequences.



The tone from the officers was friendly but serious as they ask what the need for going too fast was, and they reminded the drivers of the risks they are taking by driving dangerously.

Sgt Derham said: "People are usually receptive when we stop them and they admit what they have done wrong, but you do get the odd one who wants to argue it."

"Sometimes people suggest we should be catching murders and other criminals instead of stopping people without a seatbelt, but our job is to save lives on the road."

To catch the speeding motorists meant hitting high speeds ourselves, but it was when the officers responded to an emergency call to a road collision that PC Greenwhite's high speed

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to our police chief

- Immediate calls require an immediate response because there is a threat to life or a crime is in progress.
- High calls are where a prompt response will locate an offender or prevent a crime.
- Scheduled calls are for when response time is not critical and the best use of our resources means we can make an appointment.

In the case of vehicle crime, burglary or theft, if the incident falls into the scheduled category then investigators carry out a telephone interview and pass the details to the local Crime and Incident Management Unit, where it is reviewed by trained officers.

If they decide a face-to-face interview will help, or the victim is believed to be vulnerable, an officer will go to speak to them.

Do you feel that the police are respected by most law abiding people at present or has the feeling of trust lessened over the years?

Michael Dean, Folkestone

When Sir Robert Peel founded the police serv-

ice it was on the basis of 'policing by consent'. This is still central to our approach to policing.

Public confidence in us is the key measure of our success. If people are confident that we treat people fairly and with respect, that we know their priorities and we are dealing with them, then we feel we are succeeding.

We feel it is important to monitor people's perceptions of how well we are meeting these demands. The majority of Kent residents, 82 per cent, say the police would treat them with respect if they had to contact them and 93 per cent of people say Kent Police is fair. In addition, 85 per cent of victims are satisfied with the overall service they received from us.

We are also working on being amongst the best in the country for dealing with the issues that matter to people in their area.

We are focused on ensuring we know what matters to people, are dealing with these things and making people aware of the results of these actions.

Public confidence in Kent Police has improved. We are now 18th out of 43 forces for

public confidence, and aim to be in the top 10. I feel this is something we can achieve.

How well equipped is Kent Police to deal with online crime such as cyber bullying and fraud?

Jeremy Holbrook, Canterbury

Our serious Economic Crime Unit investigates the criminal use of the internet.

These detectives work alongside forensic experts who are able to obtain evidence from computers to show how criminals have used them. There is currently no offence of cyber bullying so prosecutions are brought under existing laws such as the misuse of communications and harassment.

When cases are reported, our Communications Intelligence Unit works to provide the evidence to bring a prosecution.

We also work closely with the finance and communications industries, not only to prosecute those who misuse the internet but also to stop criminal activity and to promote responsible online behaviour.



IMPORTANT TO YOU: Chief Constable Mike Fuller is answering your questions about policing in the county



LAYING DOWN THE LAW: Opposite, Sgt Derham hands out a fine for texting while driving, while above PC Greenwhite speaks to the man pulled over because of a flat tyre, who ended up with a lot more to think about.

training really showed. Although the officers checked I was comfortable with speed before I got in the car, when we reached top speeds of about 120mph I was grateful to have a police hat to hide behind.

But within minutes the emergency call was abandoned as another patrol had got there first and PC Greenwhite returned to normal speed... until the next time.

He said: "It's like the TV programme Police, Camera, Action and you just try to get there as quickly as possible. It's what we are trained to do."

Near the end of the 2-10pm shift I had seen more than I had expected, but it was a flat tyre that proved the most eventful stop of all.

Sgt Derham spotted the deflated tyre on a people-carrier-style car, which was heading toward Chatham, and he decided to pull the driver over to let him know. But as a procedure the officers ran a check on the vehicle - which showed the car had no MOT.

While PC Greenwhite checked the car and talked to driver he smelt alcohol, and almost inevitably a breath test proved the driver was over the limit. He was arrested on the spot.

The driver was taken to Medway Police Station, where it took two-hours to take a blood sample at the man's request (at 48mg/100 he was over the legal drink-drive limit of 35mg but if it's under 50 the person can elect to have a blood or urine sample

taken) then process him before he was released on bail.

In this case the man was dropped off at his home and then it was time to head back to the unit's base at Coldharbour, in Aylesford, just outside Maidstone, but not before the officers stopped a male motorcyclist for travelling at more than 100mph, who will now be summoned to court.

I found it an eye-opener to see how many people risk both their own life and the lives of others on our roads, but to Sgt Derham and PC Greenwhite it was an average shift catching motorists who choose to break the law.

Sgt Derham added: "We don't just stop people for the sake of it, it's because we want to reduce the amount of deaths and accidents that happen on Kent's roads.

"We are the ones who have to tell the families their loved one has been involved in a collision or, even worse, died and that is not a nice thing to do. The message we are really trying to push is to take more care on the roads and save more lives."

The entire Kent Roads Policing Unit establishment is made up of 147 officers with 25 motorcycles and about 22 cars.

• Police have confirmed that the man who gave a blood sample after he was arrested on suspicion of drink driving is due to appear in court later this month after he returned a positive result.

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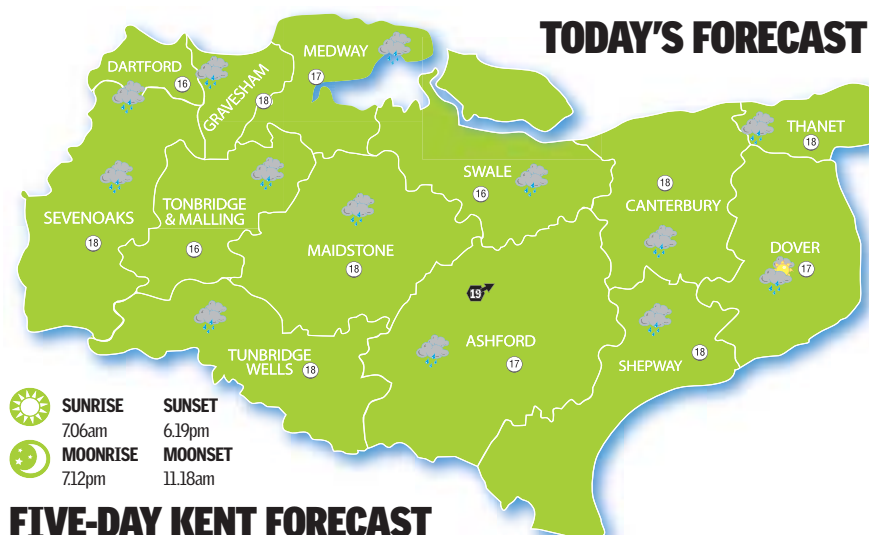


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WEEKEND HIGH TIDES

Chatham	Saturday	5:24pm	5.7m
	Sunday	6:25pm	5.4m
Dover	Saturday	3:29pm	6.0m
	Sunday	4:45pm	5.6m
Dungeness	Saturday	3:34pm	7.3m
	Sunday	4:30pm	6.8m
Ramsgate	Saturday	3:59pm	4.6m
	Sunday	5:15pm	4.3m
Sheerness	Saturday	5:13pm	5.4m
	Sunday	6:14pm	5.2m
Whitstable	Saturday	5:13pm	5.0m
	Sunday	6:15pm	4.7m

AROUND THE WORLD YESTERDAY

Amsterdam	12°C	Madrid	26°C
Athens	25°C	New York	20°C
Barcelona	26°C	Paris	14°C
Beijing	22°C	Rome	24°C
Bombay	26°C	Sydney	18°C
Cape Town	18°C	Tenerife	25°C
Cardiff	13°C	Tokyo	20°C
Gibraltar	23°C	Vancouver	15°C
Hong Kong	31°C	Warsaw	13°C
Las Palmas	26°C	Wellington	10°C

New radio station could be on-air by Christmas

BOSSES at Academy FM, the community radio station for the isle, have made their first key appointment.

The station will broadcast from Ramsgate's Marlowe Academy.

Peter Willson, a Ramsgate resident and former presenter on TLR (Thanet Local Radio), has been appointed station manager to the non-profit venture. He began work last week.

In June, Ofcom, the Government body which regulates radio applications, approved Academy FM's five-year licence to broadcast 24 hours a day from the studios at the Marlowe Academy.

The station could launch just before Christmas, but a spokesman said: "It could rest on a range of developments such as Ofcom allocating the station a radio frequency and essential equipment being installed and tested."

Interest

The new appointment was welcomed by former BBC Radio One executive producer David Atkey, a member of Academy FM's project team led by former Saga chief Roger De Haan.

Mr Atkey said: "We have waited five years to be awarded this community radio licence. Throughout that time, Peter Willson has always shown an interest in the project."

"He is the voice of Thanet, having hosted TLR's breakfast programme. I can think of no one better to lead the Academy FM team here at the Marlowe Academy."

Mr De Haan, who is chairman of the governors at The Marlowe Academy, said: "I hope Academy FM will be able to play a pivotal role in the community in Thanet, and this appointment is an important step forward as we prepare for our opening date."

Mr Willson said: "I am delighted to be given another chance to create local radio for an area I love. Academy FM will be Thanet's true voice in the community, playing a great mix of music but dedicated to being focused on life in Thanet."

FIVE-DAY KENT FORECAST

	Thur	Fri	Sat	Sun	Mon		Thur	Fri	Sat	Sun	Mon
Ashford	20°C	18°C	16°C	16°C	17°C	Gravesend	20°C	19°C	16°C	16°C	18°C
Canterbury	20°C	18°C	15°C	16°C	16°C	Maidstone	20°C	18°C	16°C	16°C	17°C
Chatham	20°C	19°C	16°C	16°C	18°C	Ramsgate	20°C	18°C	15°C	16°C	16°C
Dartford	20°C	19°C	16°C	16°C	18°C	Rochester	20°C	19°C	16°C	16°C	18°C
Dover	18°C	17°C	15°C	14°C	16°C	Sevenoaks	18°C	17°C	14°C	15°C	16°C
Faversham	20°C	19°C	16°C	16°C	18°C	Sittingbourne	20°C	19°C	16°C	16°C	18°C
Folkestone	18°C	17°C	15°C	14°C	16°C	Tonbridge	18°C	18°C	15°C	15°C	16°C
Gillingham	20°C	19°C	16°C	16°C	18°C	Tun Wells	18°C	18°C	15°C	15°C	16°C



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yourlocalinterview

QUESTION & ANSWER

ANTHONY CURWEN



Q Tell us a little about your role at Quex

A My role means that I am responsible for the financial management and planning of all the estate's activities. This includes its farming operations and all new and existing enterprises and tenants (of which there are 110), as well as the environmental management and care of its land and heritage buildings. The aim to make Quex Park a visitor destination for a day out is also one of my tasks.

The internationally-renowned Powell-Cotton Museum on site is a separate charitable trust which is a shareholder of the estate. The two are intrinsically linked.

Q What is a typical day like for you?

A Very varied. One moment I can be undertaking business plans on new projects, in another I can be liaising with the trustees, the life tenant (owner-equivalent) and other members of the board, or I could be relief combine-driving, or – as was the case the other day – scrambling down ditches to see if there was any water vole activity to further our conservation projects.

Q Do you find what you do interesting and challenging?

A Certainly. Quex is an extraordinary place. It has one of the most important museums of its type at its centre and everything we do is

to complement this unique asset. Quex Park's heritage buildings are unique and the parkland itself is unusual, too.

Q What do you like about Thanet – what keeps you here?

A Among many other things, its amazing coast. What better way to spend an evening than watching the sun go down with a drink in your hand at Minnis Bay?

Q What events are coming up this year at Quex?

A The next events are centred on Halloween and Bonfire Night, starting with a Pumpkin Day at The Secret Garden. Bring your carved pumpkin to enter a free competition, followed by A Night At The Museum, running from October 26-31. You've seen the film, now enjoy spooky going-ons at The Powell-Cotton Museum, topped off with Halloween parties at Jungle Jim's and Quex Bonfire and Fireworks Event.

In the middle of this there is a Beading Exhibition at the Quex Craft Village Beading Studio. Then, of course, it will be Christmas, with a Winter Wedding Fair followed by A Victorian Christmas at Quex, both in the museum; a Christmas Craft Fair at Quex Craft Village; Children's Christmas parties... and look out for special mulled-wine and mince-pie evenings at Quex Barn, where orders can be placed for hampers and your

Christmas turkey. For full details, see our website, www.quexpark@btconnect.com.

Q Who is your hero and inspiration?

A Always a hard one to answer, this, but I think it would be Michael Palin. He is the only travel broadcaster I have ever found who empathises so well with the locals, with his good nature and humour that you see them as they really are and not just part of a tourist interest. I have worked in Africa and despite numerous programmes about that fascinating continent his is the only one where I actually recognise the place and people I experienced.

Q What challenges do you think face Thanet in the future?

A There are many. Thanet needs to develop, but in doing so must not spoil its environment and build on too many of its green areas. By marketing itself as a good place to live as well as a tourist destination, it must make sure it delivers a good product of the highest standards of service and care. This has not been always the case in the past.

Q Do you think enough is done to maximize Thanet's tourist trade?

A Much has been done and is being done, especially on the publicity side. However, work to improve facilities and alter some of its run-down high streets must gather pace.

Q&A

The managing director and estate manager of Quex Park Estates talks to **Tom Betts** about his fascinating job and the need to do more to boost our fair isle in the eyes of visitors and potential residents alike....

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EDITOR'S CHOICE

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Film festival features Clooney UK premiere

BY TOM BETTS

THE second Filmmaker Film Festival will come to the silver screens of Westwood Cross's Vue cinema again this month.

The sister to the Tenerife Film Festival, last year's debut was judged to be a big enough success for the festival to come to the isle once again and will run for three days.

Filmmakers from around the globe are expected to attend the event to talk about their movies, see them on the big screen and network with other filmmakers and people from the industry.

Short films and full-feature-length movies will be shown on the multiplex screens, but it is not just open to filmmakers and you can buy tickets to all the screenings online by phoning the Vue box-office.

Exclusive

An exclusive for the festival will be the showing of *Playground*, a George Clooney and Steven Soderbergh-produced movie about child-sex-trafficking in America which will be receiving its UK premiere.

Lahore, directed by Sanjay Puri Singh Chauhan, is an Indian film that will also be showing.

It reflects the need and desire to bring about peace and harmony in the subcontinent and tells how sport could play a key role in building bridges and bringing together India and Pakistan after more than 50 years of unrelenting hostility.

There is also the screening of documentary *Til You're Told to Stop*, which charts the rise to fame of popular singer-songwriter James



LIGHTS, CAMERAS, ACTION: The Vue cinema at Westwood Cross will host the International Filmmaker Festival

Blunt as his career goes stratospheric and he becomes a household name.

A glitzy red-carpet awards ceremony will be held on the final night of the festival to bring down the curtain on proceedings.

Directors, actors and industry-insiders will attend in what is Thanet's answer to the Oscars or Golden Globes.

They will battle it out for 15 awards such as Best Movie, Best Actor, Best Actress and the Best Film Of The Festival prize.

The event runs from Monday, October 26, to Thursday, October 29, the night of the awards.

The festival's special projects manager, Claire Fort, said: "We are all looking forward to it so much – it should be a fine festival and we can build on the success of last year."

"This is an excellent opportunity to see films with a difference from all over the world and hope people will come along and get involved."

"We are also having a fringe festival with music and other events, which should be an exciting development."

For more information and a full rundown of the films showing, you can visit the website www.filmmakerfestival.com.

Secret is out with play-garden plan

A NEW playground with gardens is being planned for disabled youngsters on the isle.

Thanet council says that an "innovative and unique new playscape and community garden" – to be called the Secret Garden – could take shape at Northdown Park in Cliftonville.

The project is being led by the Children's Society with support from the council and pharmaceuticals giant Pfizer.

The idea came from local parents and children, who approached The Children's Society.

They wanted a dedicated, safe area specially for children with disabilities as some of them are unable to enjoy traditional play areas.

It will be designed around the needs of the children and their families but will be open to the whole community.

Among the plans are new access paths and paving, although the focus will be on natural play. A project team, which includes parents and children, has consulted disability groups, schools and SureStart.

Ivan O'Reilly, of the Children's Society, said: "This is an opportunity to create a unique and natural play area for children with disabilities."

"We want to retain as many trees and plants as possible in the Secret Garden. We're looking at lots of wooden play equipment to enhance the park and are creating opportunities for imaginative play."

"It's a beautiful area and this project has the potential to help improve Northdown Park."

Sharing the harvest

HARVEST Festival, one of the oldest traditions in the school and church calendar, is being celebrated at Newington Primary in Ramsgate.

The festival is taking centre-stage this week, with pupils discussing its importance.

They will also collect fresh, tinned and packed food, which will be presented to Age Concern during assembly on Friday.

Head-teacher Cliff Stokes said: "We believe Harvest Festival sends a message of helping others and celebrating what we have."

"It's heartening that families in Thanet can be so supportive of others, particularly when so many are struggling to make ends meet. That underlines the community spirit in our area."



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Page 73



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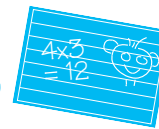
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BREAK TIME

Children aim higher thanks to scheme

AS the summer season draws to a close, some students from the isle will be able to top up their tans in Cyprus.

Specialist training sessions at a sports academy on the sunshine island await a party of students from The Charles Dickens School in Broadstairs.

The group of ten students from years seven to 11 are members of the school's Aim Higher groups. They will visit Pathos from Tuesday to Saturday, October 21-25.

During their stay they will work with sports performance coaches, pick up tips on skills and visit a college to experience life and learning in a Cypriot school.

Aim Higher coordinator Lisa Clements said: "It is a fabulous chance for our students to broaden their horizons and see what life is like for students in another country, in particular those interested in sport."

• In other news from the school, Andrew Olsson, head of The Charles Dickens School, has been invited to deliver a keynote address at the national Aim Higher Awards Gala in London next Wednesday.



KEYNOTE SPEAKER:

Andrew Olsson

He will talk about how the initiative has encouraged students to exceed their expectations and raise their aspirations.

Mr Olsson said: "It is an honour to represent head-teachers at these prestigious awards."

Double recognition for an 'outstanding' head

■ BY TOM BETTS

THE former head-teacher at Chatham House Grammar School in Ramsgate has been honoured with two awards.

The Children, Families and Education Directorate has presented John Mathews with a framed certificate "in recognition of outstanding achievement in leadership and management, and the commitment and contribution to children, families and education".

It is signed by Rosalind Turner, managing director of Kent's CFE directorate, and by Kent County Council chairman Peter Lake.

Achievement

Mr Mathews has also been honoured with a lifetime award in the Kent Teacher of the Year awards.

Mr Mathews, who retired in April after a lifetime in education and 17 years as head at Chatham House, said that his career had been a privilege.

He added that he was "extraordinarily fortunate to have worked with so many dedicated and professional teachers and staff mem-

bers who nurtured and helped boys and girls develop their full potential at Chatham House".

Highlights during his time at the school have included the successful bid for maths and computing specialist school status, successfully pressing for many years for the creation of the Astro turf all-weather sports surface and also forging strong community links and partnerships with other primary and senior schools.

He was a guest at the school's recent awards evening, at which the John Mathews Prize for the young student who contributes most to junior-school life was presented for the first time.

Mr Mathews is currently mentoring and lecturing students taking the PCGE pathway into teaching at Christ Church University, Canterbury.

Andy Williamson, the head of school, said: "John Mathews thoroughly deserves the awards."

"His enthusiasm, total dedication, interest in staff and students and desire for students to achieve their potential are first-class."

"He led Chatham House to become an 'outstanding school', as recognised by Ofsted. His influence has been huge."



DEDICATED: John Matthews led Chatham House Grammar School for 17 years

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Isle be quicker next year, vows sprinter Hadley

HADLEY Pressley is pretty hot on his heels.

The fastest man in Thanet was placed highly at a national event to find the fastest people in the 100 metres and 200 metres.

He made it to the semi-finals of the Street Athletics National Finals competition, missing out on the final by just one place. He was seventh overall in the under-20 category.

Hadley, who is sponsored by Mears and runs for Ashford Athletics Club, made the trip to Manchester for the contest.

The isle's answer to Usain Bolt said: "The event went really well and I was impressed.

"The finals are backed by top sprinters Linford Christie and Darren Campbell.

"I achieved a time of 7.20 seconds for the 60 metres in the semis," Hadley, 18, from St Peters, attends St George's School. The sixth-former is taking business studies, sports science and forensic science. He said: "I used to win the

100 and 200 metres and the long-jump at school, so I knew I was quick. In July, 2008, I got into sprinting when I entered street athletics.

"I managed to get into the nationals finals and came 13th in the under-20s. After this I met my coach June Plews and started running for Ashford. Since then my career has taken off. Although I'm fast, I could be faster."

Hadley will compete in the event again next year and is aiming to make the final so he can be in the running for the gold medal.

He also aims to continue running for his club and push on with his training schedule.

He said: "My thoughts after the finals are that I need to train hard to run much faster to win the event. I train six days a week. I spend three days at the Canterbury High School track

and I do three days' weight-training at Thanet Leisureforce Gym. I'd like to thank Thanet council and Leisureforce for my free pass and my sponsors, Mears."



PHOTO FINISH: Hadley with Darren Campbell

Town groups share the spoils

RAMSGATE Town Council has donated more than £14,000 to local organisations.

Among those benefiting from the Ramsgate Fund are Pie Factory Music and Dumpton Youth Project.

Groups applied to the new council for the money and councillors resolved to award the funds at their last meeting.

In total, £14,073 was given to six organisations for projects and initiatives.

Ramsgate mayor David Green said: "It's a ring-fenced fund of about £40,000 a year set up by the town council for community groups.

"They apply and tell us how much they want and what they would use it for, how much match-funding there is and how many people are involved."

The largest amount went to Ramsgate Carnival Association, which received £4,000.

A sum of £3,880 was given to the Thanet Coast Project for Kent Coastal Week.

Fegans 106 Family Resource Centre received £2,360 for a series of events and to set about improving the recreation ground at Coleman Crescent on the Whitehall estate.

Pie Factory Music was awarded £2,500 to put on music and creative arts workshops for people aged up to 18 who want to start out in the music industry.

Thanet Phobic Group got £333.33 to buy a new computer, while Dumpton Youth Project will use its £999.99 to buy a bouncy castle "to promote fitness."



Riders will coast the Viking trail

THE British Heart Foundation's Viking Bike Ride takes place on the isle on Sunday.

The charity has run the circular ride in Thanet for three years and is urging people to sign up and get on their bikes once again. The ride is ideal for keen cyclists and families as it follows the Viking Coastal Trail.

Riders can choose to cycle all or part of the 32-mile circuit and there are three start locations.

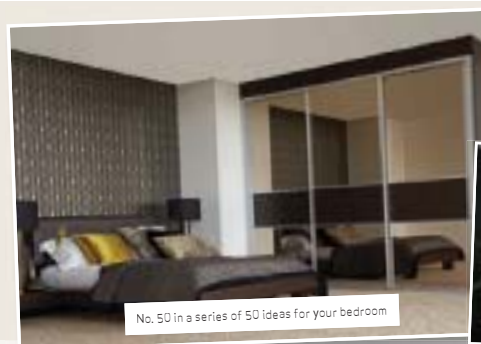
They are the Roman fort at Reculver, the Viking ship at Pegwell Bay and Joss Bay, Broadstairs.

Tacye Blest, regional organiser, said: "We hope to have more than 500 cyclists taking part and aim to raise more than £20,000.

"Whether entering as an individual, family team or with work colleagues, you'll have a great day out. Your support really makes a difference locally, but we can only carry on with this vital life-saving work with your help."

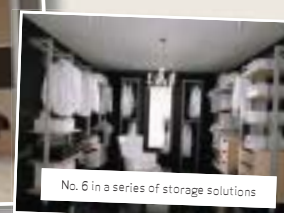
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yourthanetblogger

Luke Edwards is glad the Turner Centre is taking shape at last... just don't fill it with bad art



Last one out please switch off the conceptual art light-bulb

WELL, it's been a long time coming, but after £17.4 million and a large degree of public cynicism, the Turner Contemporary Art Centre finally appears to be taking shape.

Hardly miraculous, I know, but I'm pretty sure it won't be long before it'll be permanently perched at the foot of Margate harbour like a grounded UFO. Let's just hope they don't start abducting all the naysayers, immersing them in formaldehyde and putting them on display (à la Damien Hirst).

I'm not going to lie, it's hard for me to not be a little excited about the prospect of a gallery plopping on our beach like a big white dog poo. Sure, it's architecturally vulgar, but I hope it's a success, I really do. But I'm dubious as to whether modern art will be widely appreciated by some locals.

Don't get me wrong, I'm not putting them down and I'm as big a fan of art as the next

bloke, but some modern art just leaves me cold. I like some forms of abstract art, expressionism and figurative painting, but conceptual art just annoys me.

Margate lass Tracey Emin has made quite a name for herself as a conceptual artist under the Young British Artists tag, although I really don't rate her stuff at all.

I have more in common with Emin's former cohort, Billy Childish, who famously founded the Stuckist movement as a reaction to all that Saatchi-approved pretentious hoo-ha.

I suppose it's the difference between artists who feel comfortable with postmodernism and those who don't.

That's probably why I don't like some types of modern art. Am I alone in struggling to see artistic value in exhibiting an unmade bed (Emin) or switching on a light-bulb in an empty gallery (Martin Creed)?

If the Turner is filled with that kind of post-modernist nonsense, would it really be surprising if it got up people's noses?

So, my flag has been well and truly nailed to the mast. I'm aligning myself with the Stuckists on this, in particular their claim that "artists who don't paint aren't artists".

Maybe that validates my initial cynicism about the Turner gallery and also why I wonder whether Thanet will appreciate the particular kind of art that the Turner may seek to promote.

Sure, it's a bit selfish of me, but all I can do is hope the Turner takes me by surprise and challenges my prejudices about modern art.

Although, judging by recent plans to allow Emin to display a huge pink neon sign over Droit House that will read "I never stopped loving you", I'm not going to hold out too much hope.

EDITOR'S NOTE: All blogs are supplied with full name and address of the authors. They do not reflect the view of the newspaper but are designed to give our readers the chance to air their views.

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LET US KNOW...

If there is a story in your area you think we should be covering, contact the editor, **Dave Mairs**, on 01303 817022, or email him on the details above. If you want to be the next Thanet blogger, then all you have to do is submit an article to us (of about 550 words) and email it to the editor. And don't forget, for all the latest news and video from your town, log on to www.yourthanet.co.uk.

Write to The Editor, Yourthanet, KoS Media, Apple Barn, Hythe Road, Smeeth, Ashford, Kent TN25 6SR.

* We cannot guarantee all articles will be published and all are at the editor's discretion

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Visit www.whitehousekent.co.uk for more about the range of treatments available or call 01304 389922 and make some time for yourself.

To enter, simply answer the question below and send your entry on a postcard along with your email address (if applicable), name, address, and daytime telephone number to White House Competition, KOS Media, Apple Barn, Smeeth, Ashford, Kent TN25 6SR.

The closing date is October 31, 2009.

Question: Where is the White House?

No purchase necessary. For full terms and conditions visit www.kentnews.co.uk, or call 01303 817073.

If you do not wish to receive any literature please write 'no literature' on your entry.



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*Terms and conditions: Gorilla month is running throughout October only. Free goodie bag is given with every full paying adult ticket. Free animal mask is given to every full paying school meal deal. **Online 20% discount only available to individual adult and child tickets. *Blue golden winning ticket to feed the gorillas will be subject to availability. *Top lowest workshops are available during October half term only, subject to availability. **Subject to additional charge.

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TALK TIME

GREGOIRE RAS

The online jewellery store manager on moving his growing business to Thanet and the glittering prize of becoming the main internet outlet in the UK

Tell us about your company

Jewelrama sells watches and jewellery on the internet (www.jewel-rama.co.uk). With 12,000 watches, thousands of jewels, 109 brands and 450 new products each week, I think we're the biggest jewellery store in the UK.

Where are you based?

After being in Canterbury for a year, I chose to establish our offices in the Marlowe Innovation Centre. East Kent is ideal because of its dynamism and proximity to Europe and London.

Is running a business in Thanet challenging?

It's more difficult to find somebody with internet experience than, say, in central London. But Kent County Council and Thanet College have been of great support to us.

Is the innovation centre working for your business?

Being the main online jeweller in the UK, I also would like to develop other lines – pens, gift sets... We deal with 12 currencies and 72 countries – 40 per cent of our orders are shipped overseas.

Where do you see yourself in five years' time?

I love travelling – I've just come back from Bulgaria – but don't have a lot of spare time. I divide my week between work, my girlfriend and lifting weights.

What do you do in your spare time?

I love travelling – I've just come back from Bulgaria – but don't have a lot of spare time. I divide my week between work, my girlfriend and lifting weights.



YOUR LETTERS

'Yes' seems to be the easiest word

Does it get any more desperate? Tory councillor Chris Wells attacks a Labour rival because of a grammatical mistake in a leaflet (last week's letters).

Doubtless your leader will be pleased, though, Chris. That's right, your 'leader' who has already run up two breaches of standards and who has brought nothing but ridicule and shame on Thanet.

My, you lot must be proud of yourselves. Your appalling party (at least locally) had neither the guts nor the wit to remove him when you had the chance.

Anywhere else in the land and a local political party (of any persuasion) would have sorted out this mess. Its own members would have said enough was enough. But this is Thanet and we all know that a blue-painted cabbage would get elected in some parts of the isle.

Accordingly, the spineless, inept crew that is the Thanet Tory group goes on for ever. The isle gets what it deserves, I suppose.

In the meantime, Chris, go back to Sandy and tell him what a good boy you've been.

You never know, you might make it into his cabinet – just remember, the only word you need to say is 'Yes'.

Mick Davies
Broadstairs

Out of credit, Chris

Chris Wells's sarcastic remarks about Sandra Hart do him no

credit. Considering the second-rate service that he and his colleagues on Thanet council 'provide' – they are not even capable of keeping the public toilets open on a daily basis – he should think twice before deriding hairdressers, whose value to the community far exceed the tuppence-worth he contributes.

Robert Muir
Westgate-on-Sea

Swimming against the European tide

The River Stour is one of the dirtiest in the country (last week's Yourthanet) – probably because there is not enough money to keep it clean.

However, rivers in Poland, Hungary, Bulgaria and other countries of central and eastern Europe – all left in a dangerously polluted condition when the Russians pulled out in 1989 – are all being cleaned up thanks to billions of pounds of British taxpayers' money taken by Brussels.

Why are we still in the EU and why are we paying £45 million each day to Brussels?

Roger Arnold
Herne Bay

Perfect day, thanks to June and Keith

On the last Sunday in September I had a most enjoyable day in Cliftonville.

I visited the award-winning farmers' market and bought excellent produce. I then stayed on for the last concerts of the

season with the City of Canterbury Band and The Chillbillies. The weather was superb, as was the entertainment.

I would like to thank June and Keith Chadband and their helpers for all they have put on in Cliftonville this year and for all they have done over the years.

Cliftonville's award-winning farmers' market in my opinion deserves its awards and the quality of entertainment on the bandstand has been exceptional.

It must be a lot of very hard work, but so appreciated by so many, if the crowds each Sunday are anything to go by.

The Oval lawns come to life with all of their events. It is just like a village green. I do hope they will be able to get the funding for next year's concerts.

I, for one, can't wait.

F James
by email

Custom House has been so neglected

We have all become used to seeing The Custom House in Ramsgate lying empty. It must have been so for ten years.

I just put it down to 'property banking', to stop other pub chains getting into the area.

Now I read it's going to be a seaside estate agency. Well, what a surprise.

A lovely property being wasted on a prime site by the best harbour in the world.

This listed building had about £300,000 spent on it when it was a customs house and it should have remained that.

Why so few people control

Ramsgate and our seafront, I will never know. Wake up, residents, we live here. What about our needs? Ramsgate for the residents.

Trevor Shonk
Ramsgate

Campaign can be force for change

Councils across the region have recently begun sending out their annual reminders asking people to make sure they are correctly registered to vote in future local and national elections.

Receiving these reminders might make people remember how angry they were as the extent of the MPs' expenses scandal was revealed.

But with Parliament about to return, and only months to go until the general election, aside from some limp proposals about snail's-pace changes to the House of Lords, very little has changed.

If you find this frustrating, well, there is now something you can do.

Backed by the Joseph Rowntree Charitable Trusts, a new campaign, POWER2010 – already gaining support from thousands of people – is giving you the chance to have a say in how our country should be run.

You can help set the goals for this campaign by submitting ideas at www.Power2010.org.uk.

The ideas with most support will become the POWER2010 Pledge.

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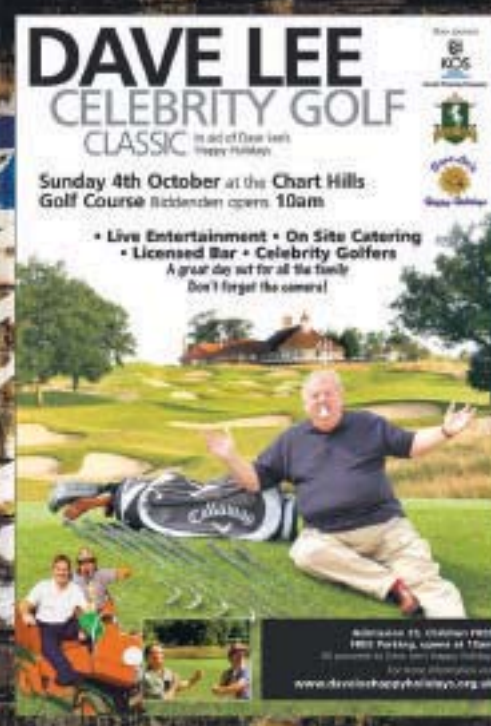
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and want to make a difference locally and nationally, don't let them get away with doing nothing. The countdown to change has begun.

Pam Ciddy
director, Power2010

A bold new voice for tourism on the isle

Thanet needs a powerful, independent tourism presence to serve its economic interests.

The Isle of Thanet Tourism Association could be this vehicle, but it requires a broad, loyal membership committed to achieving excellence and confident in the work of the organisation.

ITTA needs a bold new structure. For discussion at the crucial October 19 meeting, I propose the following four task forces, composed of volunteers from the membership:

- **Infrastructure:** Thanet has the best natural resources, including climate, any resort could wish for.

These must be matched by public provision of back-up necessities – from toilets to town centres, from beach huts to boulevards.

The authorities need to be advised unequivocally of our proposed priority lists, drawn up by the task

force from members' feedback.

- **Forward planning for activities:** Really good innovative work is going on in Thanet right now. ITTA should provide coordination and encourage the provision of new events which will both attract incoming visitors and entertain the people of Thanet.

It is essential liaison with marketing and PR ensures these events do not blossom unseen. It is vital we do not wallow in hype concerning untried single-shot fixes.

- **Training:** Once we get the infrastructure on the right road and a progressive programme of attractions scheduled, we need to make sure the expertise of our members' staff reflects our high aspirations.

They're the ones in the front line on whose work our reputation and repeat business rests.

- **Marketing and PR:** We have to be clear on who does what and whether we want some of it at all.

There are both PR and tourist promotional organisations at all levels of statutory authority: national, regional, county, area, district and town. Not to mention independent bodies at each of those levels (ITTA included) and commercial interests.

We need to make sure Thanet

promotes a united image and gets the biggest bang for its buck.

A member of each of these task forces would join a small central think-tank on a regular basis.

Details of who does what, expectations of support from public bodies and finances/sponsorships can be established later.

For the time being, all members need to ratify a set of objectives and agree on a strong leader to set things up and drive them forward. As those of you who know me might imagine, I have ideas on that, too.

Paul Conyers-Silverthorn
Broadstairs

Cue pot-hole action!

I would like to thank the helpful KCC officer who promises to have pot-holes in Hatfield Road repaired under reference number 16309389.

She also confirmed that the pot-holes in Hastings Avenue which I highlighted after speaking to residents in May are on the repair list.

Obviously clerical staff can only put items on a list and then it is down to the contractor.

Let's hope we don't have to wait as long as we did for the drains in Margate Central to be cleared!

Cllr Iris Johnston (Labour)
Margate Central ward

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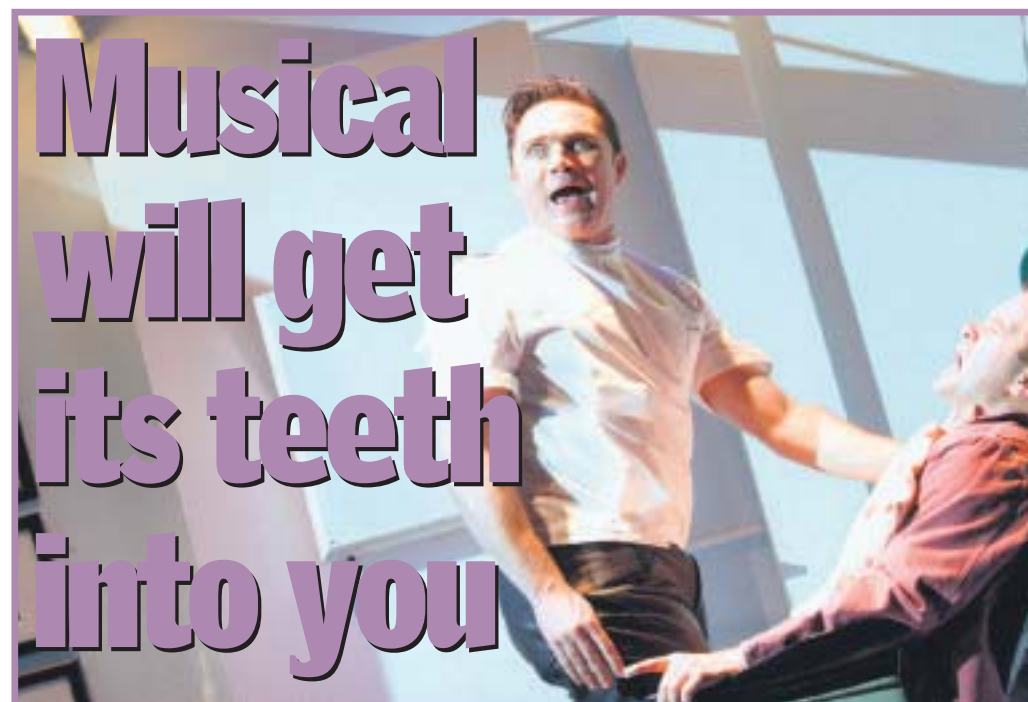
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yourleisure



Little Shop of Horrors show arrives from the West End

A GREEN-fingered shop assistant gets blood on his hands when he discovers a very special carnivorous plant.

The enormously popular Little Shop of Horrors visits Kent this week, direct from a successful season in London's West End. This funny, family-friendly musical will captivate audiences with its unforgettable songs, colourful characters and its giant animatronic, man-eating plant.

Dancing on Ice star Clare Buckfield plays the delicious Audrey, while former EastEnders actor Alex Ferns stars as the deranged dentist.

Damian Humbley steps into the shoes of downtrodden Seymour, a floral assistant who believes he will never win the heart of beautiful colleague Audrey. But one day, just after a sudden eclipse of the sun, he finds a mysterious plant and takes it home. The unusual specimen does not respond to the normal horticultural routines and looks as if it might die, despite Seymour's most tender attentions.

When he accidentally pricks his finger and draws blood, the plant's enthusiastic response appears to solve the mystery. But as Audrey II grows bigger and bigger, how long can Seymour keep supplying the

LITTLE SHOP OF HORRORS

Running until Saturday, October 10
Assembly Hall Theatre,
Tunbridge Wells

carnivorous plant with fresh blood?

Written by Alan Menken and Howard Ashman, this wickedly funny musical has become a huge hit when it opened off-Broadway in 1982. Based on the darkly comic 1960 film, the stage version won several awards and inspired a new musical film four years later, although the movie made several changes to the storyline.

Rick Moranis played Seymour and Steve Martin gave an unforgettable turn as the sadistic dentist, Orin Scrivello, while Levi Stubbs voiced the bad-tempered, R&B-loving Audrey II. Despite the technical challenges

ever-expanding plant, Little Shop of Horrors is very popular with amateur dramatic groups and schools. This enduring success is probably due to the show's black humour, catchy songs and the larger-than-life personality of its villainous star.

Ferns, who plays Scrivello, became the man viewers loved to hate when he played abusive husband Trevor Morgan in EastEnders.

He made an abrupt exit from the soap in 2002 when Trevor was killed in an explosion.

Buckfield rose to fame in Grange Hill and 2.4 Children before moving on to other acting roles. She won new fans when she came second in the 2007 series of Dancing on Ice and now shows off her singing and dancing skills as soft-hearted beauty, Audrey.

Tickets are priced from £14.50 to £29.50. To book, phone the box office on 01892 530613/532072 or alternatively visit the website at www.assemblyhalltheatre.co.uk.



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CARVIN JONES

Saturday, October 10
The Westcoast, Margate

EXPERIENCE the incredible sight and sound of Carvin Jones when the guitar maestro visits Thanet.

The Texan-born musician lives in Arizona and was voted the state's top guitarist three years running. He has been championed by no less a figure than Eric Clapton, who described him as "the next up and coming blues rock player".

After opening shows for artists such as Johnny Winter and Carlos Santana on the US west coast, Jones got his big break with his cable TV series, The Carvin Jones Show. Soon Europe had been 'Carvinated' and he had attracted celebrity fans, from members of Thin Lizzy to Iron Maiden.

Whether playing two guitars at once, standing upside down or bunny-hopping across the stage, the 'Phoenix Thunderbolt' gives unforgettable performances. One of the most exciting performers of his generation, he presents a live show filled with Jimi Hendrix/Freddie King-inspired rock blues, Texas shuffles and his own scintillating guitar runs. Doors open at 7.30pm and tickets cost £8 in advance or £10 on the door. To book call 0208 460 4907 or visit www.feenstra.co.uk.

WOOG RIOTS

Sunday, October 11
Belgian Café, Ramsgate

MEET the future king and queen of pop when Woog Riots perform their 'twee-rave' music in Ramsgate.

The Italian/German duo began their career in 2004 by compiling a tribute album to Manchester band The Fall.

Their first single, King of Pop, was followed by the lo-fi electro hit Queen of Pop which featured on their debut album, Strangelove TV.

Press reviews were favourable and drew comparisons with the New York scene, particularly Adam Green and Kimya Dawson of Moldy Peaches fame.

Their latest album, PASP, is named for its four chapters - People, Animals, Society and Places.

Silvana Battisti and Marc Herbert also act as DJs at



Picture: PER SCHARIN

clubs in Germany, which has resulted in their sound moving towards dance-punk and twee-rave.

Also appearing are Ramsgate's La Carnaval Electronique, who present a fun show full of hook-laden pop instrumentals with synthesisers, 80s club beats

and even bongos thrown in. Brothers Martin and Marc Vacher take a wry look at a Dance to France booze cruise disco in their live show, with plenty of added dry ice.

The free concert starts at 8.30pm. For more information you can visit www.belgiancafe.co.uk.

BLITHE SPIRIT

Thursday, October 8
Granville Theatre, Ramsgate

A NOVELIST becomes caught up in a bizarre love triangle in Noël Coward's comedy, Blithe Spirit.

To research his new book, Charles asks an eccentric medium to conduct a séance at his house. But Madame Arcati resurrects the spirit of Charles's first wife Elvira, much to the annoyance of his current spouse, Ruth.

When Elvira sets out to kill him so that he can join her in the spirit world, her plan goes awry and causes further complications between the living and the dead.

Following a postponement earlier this year, Broadstairs Dickens Players are presenting an even bigger and brighter incarnation of the classic comedy. It is the second time the group have staged Blithe Spirit, and Miranda Peacock, who plays Ruth, portrayed Elvira in the first production in 1992.

Packed with Coward's wonderful one-liners and technical achievements, such as the ghostly moving props, the play is sure to provide a haunting evening of spooky spectral fun.

Tickets cost £9. To book, phone the box office on 01843 591750.



THANET LEISURE

It's a Strangeworld for folk-music fans

FOLK fans can enjoy the best of every musical era by seeing Strangeworld in concert.

The band were created by veteran folk musician Bryan Causton and they can be seen at the Memorial Theatre in Broadstairs at 7pm on Sunday.

Tickets cost £7 for Sarah Thorne Theatre Club members and £9 for non-members. To book, phone 0845 262 6263.

Trail where the Vikings went on your bicycle

GET on your bike and support a good cause by taking part in the British Heart Foundation's Viking Bike Ride on Sunday.

Riders can cycle all or part of the 32-mile circuit which follows the beautiful Viking Coastal Trail on the north Kent coast.

To register, call 0808 100 2109, email eaevents@bhf.org.uk, or visit www.bhf.org.uk/vikingbikeride.

Wordsmiths can string together winning entry

ASPIRING songwriters could win a Gibson Les Paul guitar.

Simply rewrite the lyrics to Natasha Bedingfield's These Words to be in with a chance of winning the guitar, a VIP tour of the Gibson showroom in London and four tickets to the British Music Experience at The O2. The competition closes on Friday, November 13. To enter, visit www.puresolo.com/soundsurf09.

On track for great live music with Crazy Train

GET ready to rock when Crazy Train perform the best of the genre in Margate this weekend.

The band started out as an Ozzy Osbourne tribute group but now play classic rock hits. Find out more at www.myspace.com/crazytrainuk.

Crazy Train will be playing at the King Edward VII in Dane Valley Road on Saturday. Call the pub on 01843 291449.

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In the year that marks the bicentenary of Charles Darwin's birth, Jon Amiel's biopic focuses on the turbulent period before Darwin committed his radical theories to parchment and reshaped science.

ADVENTURELAND (15)



In the summer of 1987, a college graduate takes a part-time job in a theme park and sets himself up for heartbreak when he falls for a co-worker who is having a secret affair with the park's handyman.

AWAY WE GO (15)



Sam Mendes's film paints a vivid portrait of contemporary America and its foibles as expectant parents leave behind their blissful backwoods home for the sake of their imminent child's prospects.

Truth be told, Ricky is just in it for the laughs

■ BY KATE WHITING

YOU'VE got to hand it to Ricky Gervais. Not many men could take the kind of insults thrown at him in his latest film – let alone write them in the first place.

The *Invention Of Lying*, which Gervais wrote, directed and stars in, sees him play loser Mark Bellison – unlucky in love and work but also the only person who can lie in an alternate reality where everyone tells the truth.

So when Mark goes to meet his beautiful blind date Anna (Jennifer Garner), for example, and asks her how she is, she takes one look at him and without a second thought, states: "Depressed and pessimistic about our date."

Surely even Gervais – known for his self-deprecating humour – occasionally reaches saturation point, when the insults start to hurt?

"No," he laughs. "I love it, and I don't know if that's because I've got no ego at all or such a big ego that nothing can hurt me. Someone insulting me makes me laugh."

The film, which recently had its world premiere at the Toronto Film Festival, boasts a talented cast, including rising star Jonah Hill, as Mark's suicidal neighbour, the "genetically-perfect" Rob Lowe, as his work and love rival, and cameos from Jason Bateman and his comedy-writing partner Stephen Merchant.

For all his Emmy and Bafta award-winning success, Reading-born Gervais still finds it amazing that he has become one of Hollywood's golden boys.

"I can't believe these people want to work with me. Truth is, I'm a bit of a chancer," he adds, flashing that famously cheeky grin.

"I'm very lucky to be in this position and no one's found me out yet."



HONESTLY: Ricky Gervais is still amazed by his success

While the film marks his directorial debut, the 48-year-old has long been writing his own material – and broke into Hollywood after *Extras* and the US version of *The Office* became hits across the pond.

Since starring in last year's *Ghost Town*, he's lost some of the David Brent paunch from hitting the gym in the States, but he insists he won't change in other ways and will not be sucked into the LA movie-machine.

"I don't think I play the Hollywood game as such – I'm not really an actor for hire. I've done the odd bits, but they're either returning the

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favour or just for a laugh. I sort of create my own work, really. I own my own labour, so I don't feel that I'm quite part of that mill yet and I don't know if I ever will be or want to be.

"And it felt like that for us on this film, that we were doing something that was ours and then we'll see if anyone wants to show it."

Gervais recently finished work on *Cemetery Junction*, which he wrote, directed and produced with Merchant and is due out next year.

He also starred in it. But ask him whether he prefers being director, actor or writer and he's quick to respond.

"The reason I ever started being in stuff or producing it or directing it was to protect the writing. I see the writing as the DNA and all the rest is bringing up the kid."

THE INVENTION OF LYING

Certificate 12A



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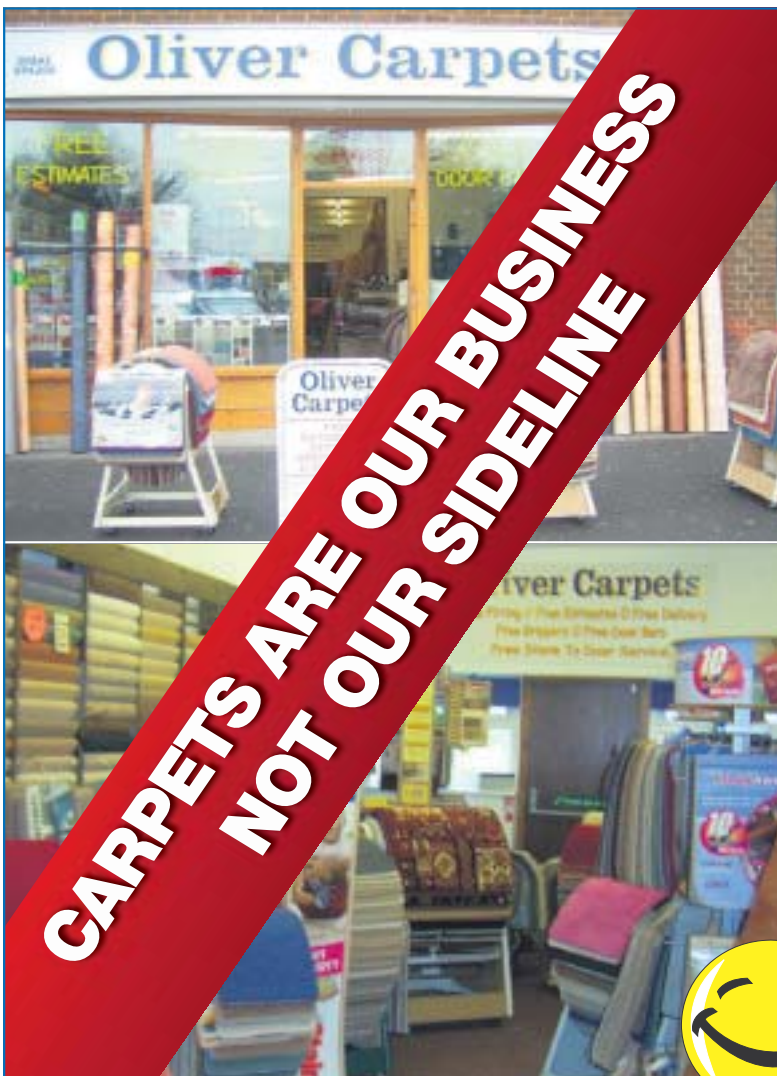
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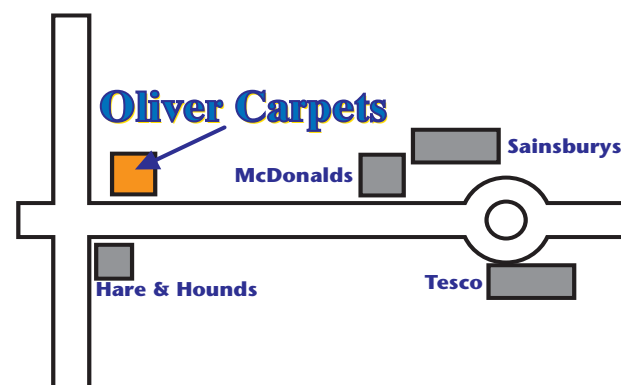


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Author and Flanimal at Waterstone's this week

MEET best-selling children's author Darren Shan and a real-life Flanimal at Bluewater this Saturday.

Shan will be making his last-ever UK book signing appearance at Waterstone's on Saturday, to promote the tenth and final book in his hit Demonata series. He will be signing copies from 10.10am.

Also, to celebrate the release of Ricky Gervais's new book, Flanimals Pop-Up, a character from the book will be at the store between 11am-3pm on Friday.

Pantiles is taking the continental approach

ENJOY a taste of Italy when The Pantiles in Tunbridge Wells is transformed into a continental-style boulevard.

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For more information visit www.thepantilesonline.co.uk.

New book a must-have for Kent's festival-goers

AS the heady days of summer become a distant memory, recapture the excitement with the Festival Annual 09.

Festival-goers have uploaded their photos with the result a 312-page book featuring snapshots from across the country, along with personal stories.

Ten per cent of profits from book sales will be donated to the Oxfam charity.

Priced at £25, the Festival Annual 09 is available from bookshops and online at www.myspace.com/festivalannual.

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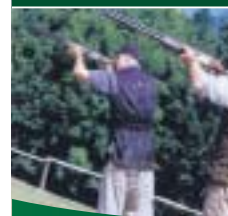
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Heroes showing their mettle with gruelling tour of the UK

BY SIMON ROBINSON

PUNK/pop urchins Underground Heroes will be rocking Wales tonight in Cardiff – their fifth date on a gruelling UK tour.

The Medway quartet's 21-date tour began in Hitchin on Saturday and has already had stop-offs in Portsmouth, Bristol and Southampton.

The Heroes will head to The Garage in London this Saturday before heading north – going all the way up to Glasgow and back.

And their tour comes to a close at Ashford School, Ashford, on Sunday, October 25. That's 21 dates in 23 days.

Now I'm by no means an old man, but I'd struggle to remember my own name after such a gig-packed UK tour, let alone the words and chords to dozens of three-minute punk/pop masterpieces.

Reminiscent

Credit where it's due, the band's commitment to touring and getting their music out there to the masses in such places as Stoke (Sunday night), Doncaster (Thursday) and Crewe (Friday 23) is unsurpassed.

Which is probably half the reason the Underground Heroes are one of the best-known and best-loved emerging unsigned bands in the country and I'm, tragically, not.

That and the fact that the four-piece – made up of brothers Aaron and Joe Dollimore, George Penfold and Jak Miller – are incredibly talented at what they do.

If fast-paced, dangerously catchy yooof rock is what gets you leaping out of your skinny jeans then the Heroes are the band for you.



HARD CRAFT: Medway's Underground Heroes have embarked on a 21-date tour in 23 days, which ends in Ashford

The double vocals – reminiscent of a younger, more angry/drunken pre-break up Libertines Carl Barat and Pete Doherty – work perfectly and the entire band's on-stage enthusiasm is infectious.

It's surely only a matter of time before the

band replaces Derby (Wednesday), Blackburn (Friday) and Dundee (Saturday 17) with bigger venues.

TOUR DATES

- London Garage – Saturday, October 10
- Ashford School – Sunday, October 25

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HEAVY-HEARTED: Grunge outfit Kingskin play their track Stoner Girl



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YOUR TV REVIEW

■ BY TOM BETTS

LIVE FROM STUDIO FIVE
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HAVE you seen Live from Studio Five?

If the answer to that is 'yes', then you may, like me, be dead.

I blew my brains out with a shotgun during the second commercial break of the second show I endured.

I'm writing this from the spirit world, sitting on a cloud next to Kurt Cobain, who decided to kill himself as he had seen it coming in the future.

It was grunge rock's first pre-emptive suicide.

OK, I'm not really dead, but anyone who has tuned into this shamolic mess may well have the feeling that life just wasn't worth bothering with any more.

Presenting are three dimwits who may be hard pushed to tie their own shoelaces, in this case ex-footballer Ian Wright, Melinda Messenger and the blonde, prettyish, smiley one from the last series of The Apprentice, Kate Walsh.

These three, who shouldn't be allowed within 300 yards of a sweetshop, let alone on camera to debate current affairs, are allowed to share their insight into the day's news talking points.

And that's bad when there are serious things going on.

After being briefed on the day's current-affairs media output – seemingly about five minutes before the credits roll – the trio of nitwits are let loose on live TV to trundle through their badly-formed opinions.

They offer nothing to any debate... nothing at all.

Interspersed with all this are snippets of celebrity gossip and inane interviews with middle-of-the-road entertainers.



MINDLESS: Ian Wright, Melinda Messenger and Kate Walsh (right) should be switched off

Truly moronic comments abound.

One recent classic was from Kate.

After a screening of Cheryl Cole's new solo video, she, without any sense of irony, asked: "Where are the rest of Girls Aloud?" in a Brummie accent that would shatter bulletproof glass.

Well, that's kind of the point of a solo project, Kate, you do it on your own!

The format itself is tried and tested – Matthew Wright has trod this path for years in the mornings, but at least he can read an autocue or stop himself from bouncing up and down in his chair for more than four seconds, unlike Ian Wright who may have an ant infestation in his underpants.

It won't be long until this is axed, so, if you can hack it, I beg you to take a look and witness the awfulness for yourself before it leaves us forever.

YOUR WEEK'S HOROSCOPE

BY RUSSELL GRANT



AQUARIUS (Jan 21-Feb 19)

ERRANDS are catching up with you. You've got to tie up the loose ends you've left straggling. It's much easier to find things when you're not surrounded by clutter all the time. Besides, you'll never know when somebody will drop in unexpectedly. Being a good host will fill you with pride.

• To find out more about what the stars have in store call Russell on **Aquarius** 09067-531762



TAURUS (Apr 21-May 21)

BALANCING your personal and private life is important. If you feel burned out see your boss about taking a break. You may be surprised at how generous they are about giving you time off. Don't neglect a youngster because of your social life. You have of commitments now.

• To find out more about what the stars have in store call Russell on **Taurus** 09067-531753



LEO (Jul 24-Aug 23)

YOU'RE tired of the predictability of life. Going on a long trip is just what the doctor ordered. Fortunately, a business or romantic partner has got some spare cash and they'll be happy to share the fun with you. Take this chance to explore a country that has always fascinated you.

• To find out more about what the stars have in store call Russell on **Leo** 09067-531756



SCORPIO (Oct 24-Nov 22)

YOU could be rewarded for your diligence. If you've been looking for a job you could find one that will let you work from home. If you already have a position you may be given a pay rise. It's even possible your employer will move to a new office that cuts your commute in half.

• To find out more about what the stars have in store call Russell on **Scorpio** 09067-531759



PISCES (Feb 20-Mar 20)

A CHEQUE you've been waiting for could finally arrive. Use it to buy something fabulous to help you escape from mundane routines. Don't feel guilty about treating yourself. Normally, you spend your hard-earned money on your nearest and dearest.

• To find out more about what the stars have in store call Russell on **Pisces** 09067-531763



GEMINI (May 22-Jun 22)

FRIENDS are urging you to expand your horizons. Don't be surprised if one of them asks you to go with them on a trip or gives you some unasked for advice. Stress at work could be affecting your personal life. It's possible you've outgrown this job. Look around for a new position.

• To find out more about what the stars have in store call Russell on **Gemini** 09067-531754



VIRGO (Aug 24-Sep 23)

YOU have a great opportunity to free yourself from debt. If your bills have spiralled out of control contact a financial expert – they can help you. The ability to retire early or pay cash for a house or car will cause your self-esteem to soar. A romance could be brewing.

• To find out more about what the stars have in store call Russell on **Virgo** 09067-531757



SAGITTARIUS (Nov 23-Dec 21)

A LOVE affair has reached an exciting new phase, giving you a fresh outlook on life. In the past you were sceptical about people who claimed to have been transformed by amour. Now you've been converted. Spending more time together will only deepen your commitment.

• To find out more about what the stars have in store call Russell on **Sagittarius** 09067-531760



ARIES (Mar 21-Apr 20)

YOU'VE been feeling pretty neglected recently. Fortunately, friends are around with all the tender loving care you might need. Normally, you find all this a bit annoying, but now you'll be grateful for it. Try to be reliable at work, or you could make some enemies.

• To find out more about what the stars have in store call Russell on **Aries** 09067-531752



CANCER (Jun 23-Jul 23)

THIS is a great time to apply for a promotion or high-profile job. Climbing the ladder of success will be effortless. The perks of the new job will be significant. A snooty professional could turn up their nose at your amateur efforts. Don't let them spoil your favourite hobby.

• To find out more about what the stars have in store call Russell on **Cancer** 09067-531755



LIBRA (Sep 24-Oct 23)

A CLOSE relationship reaches an important turning point. Getting engaged or married is a strong possibility. So is starting a family. Alternatively, you could decide to form a lucrative business partnership. If you need to buy or sell property, enlist the aid of a professional.

• To find out more about what the stars have in store call Russell on **Libra** 09067-531758



CAPRICORN (Dec 22-Jan 20)

STICKING close to home will give you quiet pleasure. You have a golden opportunity to take time off and potter around the house. If you've been thinking about buying or selling property, a deal could come through this week. You'll get a lot more money than you bargained for.

• To find out more about what the stars have in store call Russell on **Capricorn** 09067-531761

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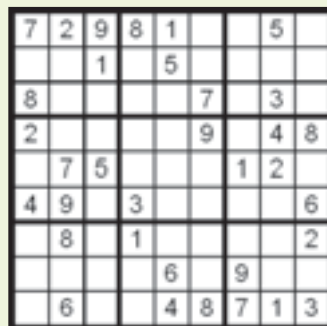
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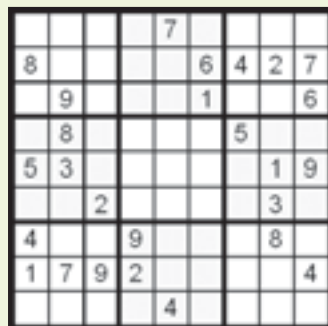
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CRYPTIC CLUES

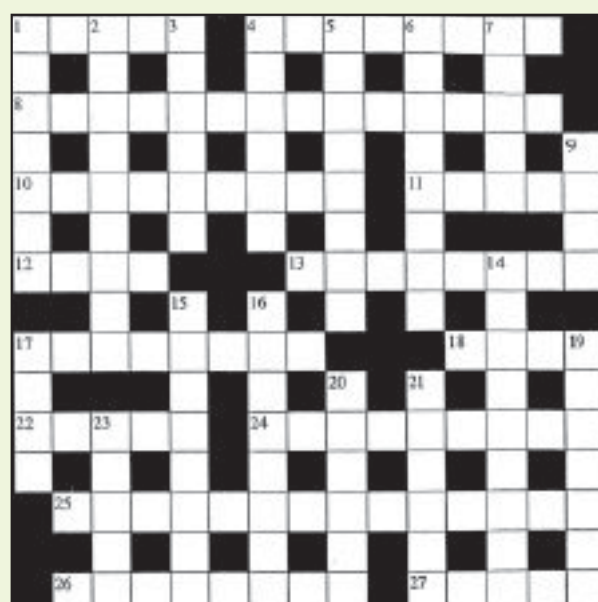
ACROSS

- 1 Engagement ring (5)
4 Footwork (8)
8 Skilful way of electing candidate? (8,6)
10 Run back and harass beast (9)
11 He deserts the poor retreating soldiers (5)
12 Precious lady? (4)
13 Open one's lip? (8)
17 Prophet's doleful story (8)
18 Change focus quickly seeing animals at menagerie to start with (4)
22 Locked in a state of readiness (5)
24 Restrict transonic development (9)
25 Coming dates (6,8)
26 Leo, a gent performing stretch (8)
27 River having its ups and downs (5)

DOWN

- 1 Conflicting with conflict? (7)
2 Brand Arthur relied on (9)
3 Properly - one side only (6)
4 Filmy deposit on ornamental tablet (6)
5 Number getting in split payment (8)
6 Remove article from newspaper perhaps. That's enough (3,2,3)
7 Sharon dominated part of musical work (5)
9 Quickly rotate flap (4)
14 Ambidextrous pair, factory worker and newsman (3-6)
15 Dosing me another scarcely detectable amount (8)
16 State made an opening thanks to Indian city (8)
17 Witticism from card endlessly (4)
19 Frenchman longer developing crossbreed (7)
20 Attack nave I'd damaged (6)
21 Still relaxed (2,4)
23 Sing some silly ode lethargically (5)

SCRIBBLE HERE



QUICK CLUES

ACROSS

- 1 Summarise (3,2)
4 It might follow foul on pitch (4-4)
8 Painful place in prison (7,7)
10 Of an uncle (9)
11 East African country (5)
12 ___ and kin (4)
13 Cornish resort (8)
17 Chief element (8)
18 Enthusiastic (4)
22 Jog (5)
24 ___-___ marriage (6-3)
25 Philatelist (5-9)
26 Newly independent (8)
27 Link (3-2)

DOWN

- 1 Relapse (7)
2 Inlaid work (9)
3 Sudden jump (6)
4 Faint (6)
5 Urged strongly (8)
6 Suicidal attack (8)
7 Free from dirt (5)
9 Green gem (4)
14 Short story (9)
15 Long narrow flag (8)
16 One-wheeler (8)
17 Sovereign (4)
19 Early morning moisture (7)
20 Charm (6)
21 Shy (6)
23 Fact (5)

Thanet's Live Music Scene

Thursday 8th October

On The Run

The New Inn, 2 Delf Street, Sandwich 01304 612335

Friday 9th October

Medicine

The Red Lion, 1 King Street, Ramsgate 01843 586713

Saturday 10th October

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Bradstow Mill, 125 High Street, Broadstairs 01843 861108

Saturday 10th October

Phatt B'stards

The Red Lion, 1 King Street, Ramsgate 01843 586713

Tuesday 13th October

One Love

The New Inn, 2 Delf Street, Sandwich 01304 612335

Thursday 15th October

One Love

Cafe Roma, Harbour Parade, Ramsgate 01843 583686

Friday 16th October

Charity Pink Night in aid of Breast Cancer with disco

The New Inn, 2 Delf Street, Sandwich 01304 612335

Friday 16th October

The Slug Pixies

The Red Lion, 1 King Street, Ramsgate 01843 586713

Saturday 17th October

Werthers Originals

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Saturday 17th October

Eyelash Guilt

Bradstow Mill, 125 High Street, Broadstairs 01843 861108

Tuesday 20th October

Roger Betts

The New Inn, 2 Delf Street, Sandwich 01304 612335

Thursday 22nd October

Jed

Cafe Roma, Harbour Parade, Ramsgate 01843 583686

Tuesday 23rd October

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Saturday 24th October

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CRYPTIC SOLUTION No107

ACROSS: 1 Far-off 4 Agadir 10 Jambalaya
11 Oscar 12 Academe 13 Refocus 14
Reap the reward 16 Precipitation 21
Plateau 22 Lexicon 24 Esker 25 Generator
26 Hiding 27 People. DOWN: 1 Fijian 2
Rumba 3 Flare-up 5 Good few 6 Deck-cargo
7 Rarest 8 Take the plunge 9 Sabre-rattling
15 Earmarked 17 Chevron 18 Tax-free 19
Speech 20 Untrue 23 Cut-up.

QUICK SOLUTION No108

ACROSS: 1 Sum up 4 Free-kick 8 Torture
chamber 10 Avuncular 11 Kenya 12 Kith 13
Penzance 17 Keystone 18 April 22 Nudge
24 Common-law 25 Stamp-collector 26
Emergent 27 Tie-up. DOWN: 1 Setback 2
Marquetry 3 Pounce 4 Feeble 5 Exhorted 6
Kamikaze 7 Clean 9 Jade 14 Novelties 15
Streamers 16 Unicycle 17 King 19 Dewdrop
20 Annulet 21 Modest 23 Datum.

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MONEY MATTERS

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Inside your pull-out supplement

- Why internal organisation pays
- Small businesses need to focus on finance
- Discovering the biggest killer of business
- Think of your future pension
- Top tips for household savings
- Organise invoice finance for tough times
- The big move back into shares
- Don't cut corners with insurance
- Think about leaner and greener models
- Hefty discounts for cheaper motoring
- Used-car idea that won't be scrapped

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what's inside

Page 4-5

Why those small businesses who keep a close eye on their costs and spend wisely are more likely to survive these tough times

Page 6-7

With the tough trading conditions set to continue for some time, it is more important than ever for Kent companies to keep a close eye on their all-important cash flow

Page 8

With the delay in new pension rules, we discover why it's more important than ever to start pen-

sion contributions to safeguard your future

Page 9

With widespread job losses yet to really start in the public sector, finances for many households could be strained for months, even years, to come. Here's how to make savings...

Pages 10

Late payment of invoices is a serious problem for small businesses, so there may never have been a better time to adopt invoice finance as a way of maintaining your company's bank balance

Page 12-13

Discover why although evidence

of economic recovery remains patchy, small investors are turning their backs on poor savings rates and moving back into shares

Page 14

With an estimated one in four households choosing not to renew or cancelling their insurance premiums, industry experts believe many business owners, struggling in the current recession, will follow suit in a bid to cut costs. We explain why this is a gamble not to be taken

Page 15

For most of us, saving a few quid and doing our bit for the environment is sensible and worthy and, with electric cars auto-

matically exempt from tax, politicians and car makers are jumping on the electric bandwagon

Page 16

Against the current economic backdrop, buying a new car starts to make sense because dealers are desperate to sell and that means hefty discounts – far greater than you can earn from years of saving...

Page 17

After a few stutters and bangs, the Government's £2,000-a-go Scrappage incentive got off to a flying start

Page 18

Downsizing saves money, but sensible driving can knock even more off your motoring bill

Essential guide to where you can save

■ SCG Construction in Canterbury is offering 10 per cent off all landscaping

■ Old Sawmills furniture store in Ashford is offering 20 per cent off all showroom items

■ The White House hair and beauty salon in Deal is offering a free manicure at the same time as a cut and finish

■ Village Hotel, hotel and leisure club in Maidstone is offering 50 per cent off leisure club joining fee when you present a voucher available from www.vouchersforkent.co.uk

■ KOS is offering ultra slim Danish Skagen watches for men and women at only £69.99, saving £20 on the RRP

■ Furniture Island in Folkestone is offering an extra five per cent off everything in store every Saturday and Sunday

■ Bannatyne Health Club in Ashford is offering two complimentary personal training sessions with fully qualified instructors if you sign up with Bannatyne Health Club Ashford today

■ Experience the natural comfort, warmth and luxury of a traditional feather mattress with the innovative mattress topper from only £39.99, save over 50 per cent. Various sizes available thanks to KOS offer

■ Maidstone Kia motor dealer in Maidstone is offering 10 per cent off all accessories

■ Secure Style windows doors and conservatories in Herne Bay is offering 30 per cent off conservatories

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TERMS AND CONDITIONS APPLY TO ALL OFFERS

Prudence will pay you dividends

ECONOMIC confidence seems slowly but surely to be returning, with forecasters now only arguing about when the recession will officially be over.

But for firms still struggling to make ends meet the priority will

still be making sure they are in business when we finally turn the corner.

To help firms on their way we have some expert opinion on financial issues such as cash flow, invoice financing, insurance, pensions, and how to do some prudent pruning on expenditure.

We also feature some of the

many money-saving offers available at vouchersforkent.co.uk.

There are offers for leisure, food and drink; motors and servicing; and retail, trades and services.

It really couldn't be more easy to do. Just flick through the online books, print out the offers you want, and then start saving money.

Christmas is still a few months away yet, but if money is tight it may be easier spread out the present buying over a few months.

So why not spend a few minutes flicking through the online booklets, and you may end up being able to tick off a few people from your present list and save yourself money at the same time.

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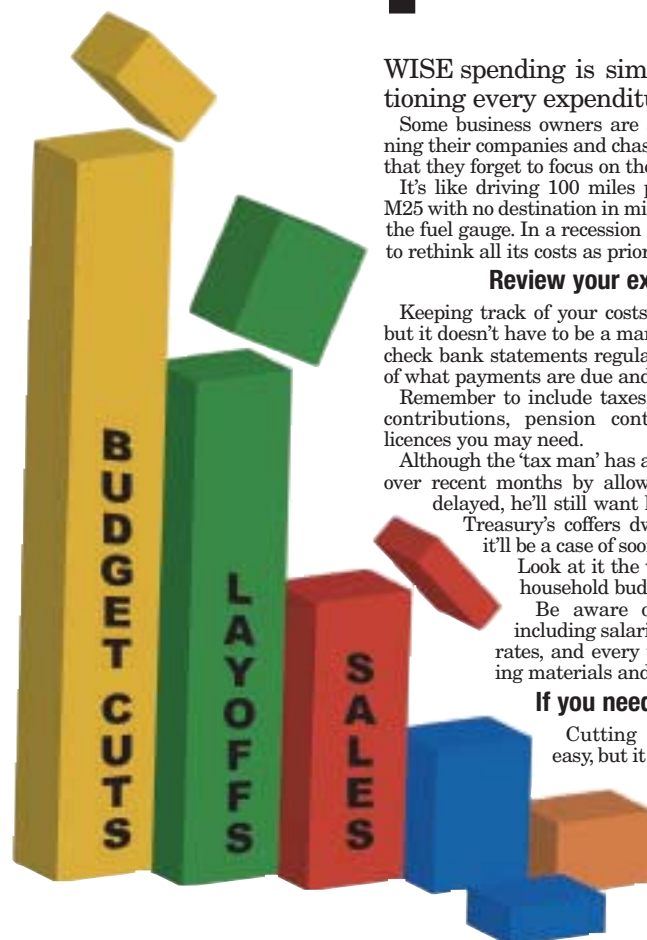
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Go for prudent



WISE spending is simply about questioning every expenditure.

Some business owners are so engrossed in running their companies and chasing the next big sale, that they forget to focus on their finances.

It's like driving 100 miles per hour around the M25 with no destination in mind and not looking at the fuel gauge. In a recession every business needs to rethink all its costs as priorities change.

Review your expenses

Keeping track of your costs can seem daunting, but it doesn't have to be a mammoth task – simply check bank statements regularly and make a note of what payments are due and when.

Remember to include taxes, National Insurance contributions, pension contributions and any licences you may need.

Although the 'tax man' has arguably been lenient over recent months by allowing payments to be delayed, he'll still want his money, and if the Treasury's coffers dwindle much further, it'll be a case of sooner rather than later.

Look at it the way you look at your household budget.

Be aware of every fixed cost, including salaries, rent and business rates, and every variable cost, including materials and stationery.

If you need to cut, prioritise

Cutting costs isn't always easy, but it might be essential to help get you through the recession.

However it is vital that cuts are made in the right places, so assess which areas your



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pruning and not slash and burn

business can realistically afford to cut back on.

Consider whether your labour force is too big, but increasingly businesses are thinking about reducing staff hours, job-sharing or offering a sabbatical before the ultimate sanction of making redundancies.

For 'one-man bands', vacating a premises and renting a serviced office for meetings and working from home may be an option, especially if you have the right IT in place.

When looking to shave costs, suppliers, including landlords, are more likely to be flexible if you let them know sooner rather than later and keep to the agreed payment terms.

Monitor your returns

For every sale you make you need to assess whether it is worth it, as the true margin is sales, minus variable costs, minus the actual cost of collecting the cash.

The danger when work is tight is that businesses go chasing sales. If you are forced to do this, always make sure you've credit checked your new customer before agreeing terms.

You should also consider putting invoice



When faced with falling sales, reduced access to credit and squeezed profit margins, many small businesses find it hard going. However, **Andrew Metcalf**, vice chairman of the Institute of Directors Kent and director of Maxim, the Tunbridge Wells-based PR and marketing agency, believes those who keep a close eye on their costs and spend wisely are more likely to survive

finance in place, and at the very least make sure your credit control people keep an eye on customers who are slow to pay.

Wisdom

When it comes to the costs you do control, such as PR and marketing, take time out to get a feel for whether the strategy is working.

Every hard-earned pound should be made to work very hard. If it's not delivering consider changing tack, taking advice and looking at what your competitors are doing.

Be careful not to cut costs in the wrong areas, however, as this could do more harm than good.

The received wisdom is don't cut your advertising or marketing costs altogether – as the people who have been best placed for the upturn are those who persisted with their marketing. I would say that wouldn't I? But it's true.

• To contact IoD Kent call 01732 849570, Andrew Metcalf can be contacted on 01892 513033.



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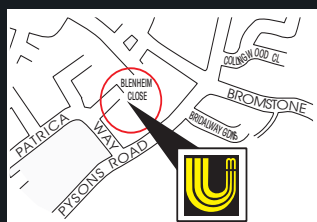
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■ Wells Clinic in Ashford is offering £25 off removal of skin tags, moles, verrucas, warts, red veins, cysts and skin peels

■ KOS is offering five Global knives set, scissors and block. Only £199.99, saving £150 off the RRP

■ Village Hotel hotel and leisure club in Maidstone is offering 20 per cent off your bill at Starbucks café with a voucher, please note this offer is only valid at Village Hotel Maidstone – get your voucher from www.vouchersforkent.co.uk

■ KOS is offering a leather organiser handbag by Jane Shilton only £49.99 inc p&p, saving £40 off RRP

■ Northgate Alfa motor dealer in Canterbury is offering fixed-price servicing for cars three years plus. Bronze Care Petrol or Diesel £109

■ KOS is offering luxury Egyptian cotton 400-count percale bed linen. Save up to 40 per cent off RRP

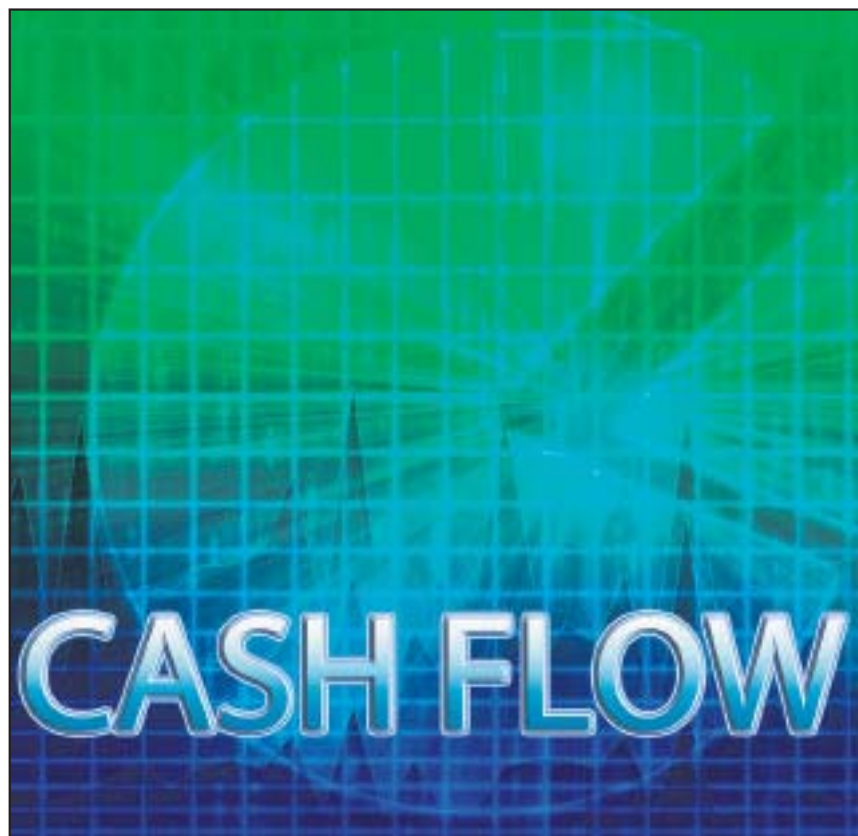
■ True Grip leisure activity centre in Canterbury is offering 15 minutes of karting, £10 on arrive and drive. Sundays only, 10am-2pm

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TERMS AND CONDITIONS APPLY TO ALL OFFERS

Don't let cash flow



WITH tough trading conditions set to continue for some time, it is more important than ever for Kent companies to keep a close eye on their cash flow, according to Business Link.

Ian Netherton, Business Link business adviser, warns that poor cash flow is the biggest single killer of otherwise viable businesses.

"Even companies that have never had any problem with cash flow or credit control need to have systems in place," said Mr Netherton. "Otherwise the loss of a major customer or events over which they have no control – such as disruptions to the postal service or a major increase in cases of swine flu – can have serious knock-on effects."

Business Link recommends that companies should have at least some of the following credit control procedures in place:

- Carry out credit checks on new customers before supplying them with goods and services
- Be clear right from the start about your terms of business
- Make sure the goods and services delivered are as specified – so there's no excuse to query the invoice
- Send your invoice promptly and check it has arrived
- Keep an aged debtors ledger so you can see at a glance who owes how much and from when
- Two or three days before an invoice is due to be paid, phone to make sure



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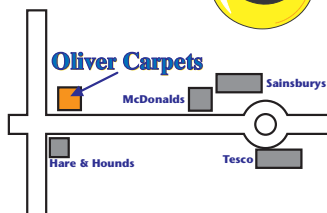
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- Make use of technology – send invoices by email (they won't get lost or held up in the post) and ask for payment by BACS CHAPS to prevent the risks associated with bounced, missing or lost cheques
- Carry out monthly cash flow forecasts, more often during leaner periods.

Mr Netherton continued: "At this time of year, businesses need to pay particular attention to how their bank balance will be looking in coming months.

"Although good for people in sectors such as retail and leisure, Christmas can be bad news for many companies as poor weather, staff sickness and the extended holiday period can have a major impact on income.

"When this is combined with the bills that many companies face in January – such as corporation tax self-assessment payments – then it is no surprise that the first quarter of the calendar year is the peak period for company insolvencies."

If cash flow forecasts show that money is likely to be tight in coming months, Mr Netherton advises keeping your bank abreast of the situation and also considering options such as

factoring and invoice discounting.

He added: "Don't hide from financial problems – confront them and once you have a system in place it is relatively easy to keep on top of your debts.

"The benefits will include being able to reduce your borrowing, less stress and a more dependable supply of cash.

"And you will be at the front of the queue when your customer is paying his bills – because it is the businesses that chase for payment that get paid first."

"Business Link can offer support and advice on how to improve cash flow as part of a free, confidential Business Review.

"For businesses with four or more staff, this review is undertaken with the owner or manager by a Business Link adviser at a local venue or at the company's premises.

Subsequently, the adviser will prepare a plan summarising the practical actions agreed during the meeting.

Also included will be useful information and referrals to suitable organisations and services that will further help to improve the overall performance of the business.

For owner managed businesses with no more than two full-time staff, the Business Review is provided as part of a four hour workshop called 'Boost your sales and profits'.

The free workshops are available across Kent until December.

For more information about managing cash flow or to book a free Business Review, call 0845 600 9 006.



WARNING: Ian Netherton, Business Link business adviser

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Sacrifice now for a better pension later

NEW pension rules that were due to come into force in 2012 requiring all employers to make pension contributions for their staff have been delayed by up to a further four years, depending on the size of the company.

Steve Carpenter, tax manager at Maidstone-based DSH Chartered Accountants and Business Advisors, explains below that starting pension contributions now is more important than ever.

The Personal Accounts savings scheme is designed to encourage those on low and middle incomes to save for their retirement. More than 10 million workers were set to be automatically enrolled in the pension from April, 2012, over an 18-month period.

Contribution

The eventual target contribution is three per cent of the employee's salary. To encourage employees to contribute as well, their pension fund will receive a tax relief payment from the Government equivalent to 25 per cent of their contributions, which are targeted at four per cent of pay.

The Government has now admitted workers will have to wait to receive the full benefits of the scheme, with some facing a wait until October, 2016, before they can join.

As the new rules have been delayed, starting contributions now, in advance of the new rules, should lead to better pensions on retirement.

An opportunity to do this already exists by using salary sacrifice in agreement with their employer. These allow employees to work for a lower rate of pay in exchange for a pension benefit from their employer. This can leave you both better off.

Take a typical employee earning £30,000 per annum, for example, who makes personal pension contributions of £100 per month. The pension company can claim a tax credit of £300, making the total contribution to the pension £1,500 for the year. Their pay after tax will be £22,624, leaving £21,424 to spend after paying pension contributions. The cost to the employer is £33,108.

If the employer pays £1,500 to the pension plan instead, and the employee's pay is reduced to, say, £28,500, the employee will have an extra £165 to spend after deducting tax and national insurance, but with no pension contributions to make. In addition, the total costs to the employer fall by over £190.

So, instead of waiting for the Government to make provisions for your future, consider a salary sacrifice arrangement which can benefit both employers and employees.

• **DSH Chartered Accountants and Business Advisors** can be contacted on 01622 690666 or visit www.dsh.co.uk.



FUTURE: Steve Carpenter urges people to pay into a pension now

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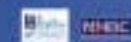
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Crunch your spending

BY JEREMY GATES

TWO years into a credit crunch, it's easy to get carried away by the euphoria created by the booming stock market and widespread talk that recession is over.

At household level, the situation is more serious, with accountants KPMG predicting personal insolvencies will hit a record 150,000 plus in 2009.

Debt Relief Orders, enabling consumers with debts under £15,000 to escape bankruptcy, are 28 per cent up on 2008 levels.

With widespread job losses yet to really start in the public sector, finances for many households will be strained for months, even years, to come.

Here are some tips for slashing your costs:

Cut energy bills

Households paying online and by direct debit now pay £284 per year less than those which get bills through the post and pay by other means – that's £978 against £1,262.

And the gap could top £300 soon, reckons Mark Todd at energyhelpline.com.

"It is no accident that the gap is widening so fast," he says. "Many people are coming off capped rates at the same time, so the energy suppliers – six majors and smaller players – are swooping like vultures to grab as many as they can."

"Unless you are vigilant and shop around, you won't get a good deal. It's as simple – and brutal – as that."

Todd says consumers may need only an email address to get the best deals. For EDF's



SAVING: More people are discovering the benefits of hunting for money-off coupons

Online 5 account, they can sign up on the internet and then ask for paper bills.

Around 40 per cent of consumers pay bills by direct debit, saving an average £98 per year.

Save more with coupons

With profits at Morrisons surging 40 per cent on a promise of good value, supermarkets chasing market share are expanding own brand lines, including Waitrose Essentials, Tesco's Discounter range and Sainsbury's 'switch and save' campaign.

But canny shoppers can go one better by using vouchers to cut prices of many goods and services.

There's been a massive switch to vouchers and coupons in the past year.

Robin Goad, UK director at competitive intelligence service Hitwise, says: "People look online to research a product, looking at where

to find the best price, and finally doing a search to see if there is a voucher for it."

Make savings count

Kevin Mountford of moneysupermarket.com claims savers have not suffered adversely in the banking crisis.

"Although interest rates are down from 5.25 per cent to 0.5 per cent, because savings rates have decreased by a lesser degree (and indeed are starting to rise again) savers get a better margin above base rate than this time last year," he says.

Try to pay off debt

Although personal debt levels fell in August for the first time in 16 years, Danny Cox of Hargreaves Lansdown says this should be only a start.

"Reduce spending and use money saved to reduce personal debt first (credit cards, overdrafts, store cards, loans) and then your mortgage," he advises. "Hold a cash cushion to help meet unexpected bills or to cover expenditure if income reduces or falls."

Hunt for the cheapest loans

"If you need to borrow to buy a new car, or a better secondhand one, a personal loan can be the cheapest option," says Nationwide's Chris Rhodes. "Packages offered by dealers can look attractive, but a special offer of zero per cent finance for the first year can move into a higher rate for the rest of the term and prove more expensive in the long run."

Rent, don't buy

In August, rentals of DIY equipment surged 35 per cent, gardening equipment 28 per cent, and motorhomes 54 per cent, according to online rental marketplace erento.co.uk.

Essential guide to where you can save

■ Canterbury Hyundai motor dealer in Canterbury is offering £29.95 on MOTs while you wait

■ Village Hotel, hotel and leisure club in Maidstone is offering this deal: buy two large glasses of wine and get the rest of the bottle free at the Victory pub

■ Maidstone Kia motor dealer in Maidstone is offering a Lifeshine full car care for only £299

■ Oliver Carpets in Ramsgate, Herne Bay and Cliftonville is offering five per cent off when you spend over £250

■ Secure Style, windows, doors and conservatories in Herne Bay is offering 30 per cent off windows and doors

■ Lay Well flooring store in Sittingbourne is offering a free upgrade on underlay

■ Cliftonville tile centre in Cliftonville is offering free adhesive and grout on all tile orders over 15 metres

■ Decorators Choice, supplier of paints and wallpapers in Canterbury, is offering 15 per cent off all paints

■ Wells Clinic in Ashford is offering £50 off skin lifting and tightening. Lines and wrinkle reduction treatment

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■ The White House hair and beauty salon in Deal is offering a free 10-minute Kerastase treatment

■ Maidstone Kia motor dealer in Maidstone is offering MOTs for £45

■ KOS is offering Sun Blaster Glare Shields from £14.99

■ FG Barnes motors in Maidstone is offering MOTs for only £39.99

■ Bannatyne Health Club in Ashford is offering a brand new gym bag worth over £25 to all new members

■ KOS is offering big button digital cordless phones for just £24.99, save £20

■ SCG groundworks in Canterbury is offering 10 per cent off all building works

■ KOS is offering goose down surround pillows from only £24.99 inc p&p, save up to £125 on RRP

■ Secure Style windows, doors and conservatories in Herne Bay is offering 30 per cent off fascias

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TERMS AND CONDITIONS APPLY TO ALL OFFERS

Invoice finance is capital idea



ORGANISING CASH FLOW: Paul Saunders

A SALE isn't a sale until the money is the bank, and with late payment of invoices a serious problem for small businesses, there may never have been a better time to adopt invoice finance as a way of maintaining your company's bank balance.

In times of economic difficulty small and medium-sized enterprises (SME) traditionally face cash-flow issues that are compounded by a tendency among their customer businesses to delay payments, usually because they face similar difficulties.

The Federation of Small Businesses recently confirmed companies have seen their usual 30-day wait for an invoice to be paid stretched out to 60 or even 120 days by their customers, many of which are large corporations and retailers.

These delays can prove catastrophic for otherwise viable businesses.

Invoice finance takes away this stress. Clydesdale Bank's invoice finance service enables businesses to obtain immediately up to 85 per cent of the value of invoices they issue, with the remainder payable when payment is received.

This means they always have rapid access to funds which reflect their commercial performance.

Paul Saunders, managing partner at Maidstone, explained: "Invoice finance is all about improving cash flow, which is a major issue for businesses as it leads to more companies failing than anything else.

You can have the best sales pipeline in the world but if you don't have cash coming in you won't be able to meet salary

payments or pay your key suppliers.

"Invoice finance works by bridging the gap between an invoice going out the door and payment coming in, which helps the company run smoothly. We fund the lion's share of the invoice value when it is raised, with our clients getting the rest when their customer pays."

Recognising the scale of the demand, Clydesdale Bank recently committed an extra £100 million to its invoice finance fund. The increased support for the local SME community is available through the bank's Financial Solutions Centres (FSC) in Tunbridge Wells and Maidstone.

"Invoice finance is fast replacing traditional overdrafts as the preferred way to borrow, and the certainty over cash flow it gives is even more important in the current climate. We responded to increased demand by earmarking an extra £100m for lending in this area and I'm pleased to say it's already making a real difference," said Mr Saunders.

Shield

"As well as helping existing business customers of the bank, we are keen to see new, well-managed companies benefit from this new fund, demonstrating our ongoing commitment to supporting the SME community, which is the backbone of the economy."

Alongside invoice finance, Clydesdale Bank has also seen many clients opting to take up credit insurance to protect them from customers going bust. Every time a company fails there is a financial impact to all of their suppliers as well, and credit insurance helps to shield a business from this.

Local businesses interested in finding out more about invoice finance or other funding options, can call Clydesdale's business branches in Maidstone (01622 625400) or Tunbridge Wells (01892 617620).

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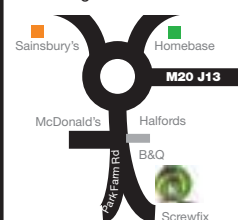
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TERMS AND CONDITIONS APPLY TO ALL OFFERS

Investors return

By **JEREMY GATES**

ALTHOUGH evidence of economic recovery remains patchy, small investors are turning their backs on poor savings rates and moving back into shares.

Three new surveys all confirm that small investors have played their part in the bounce in London's FTSE-100 from 3,460 points in March to more than 5,000 now.

In total, they have over £150 billion in shares, against the peak of £283bn in 1999.

Virgin Money says 45 per cent of independent financial advisors think shares now provide the best return on clients' money, against only 29 per cent a year ago.

Confident

"Cash is the big loser as investors have started to shirk the relative safety of cash in favour of capitalising on the long but consistent curve of recovery in the stock market," says spokesman Grant Bather.

This view is confirmed by Rebecca O'Keefe, head of investment at Interactive Investor, where online trades cost £10 each.

"Trading figures have returned to levels we have not seen since the peak of the dot.com bubble in 2001," she says.

"As the FTSE hovers around 5,000, investors clearly remain confident the market will continue to perform well. August saw record UK trading on our platform, with trading again dominated by big banks and companies involved in mineral production."

More than 140,000 small investors trade with Interactive Investor, and some have seen a 70 per cent jump in the value of their portfolios in 2009, often because they backed stricken banks.

Barclays is up seven-fold, while Royal Bank of Scotland has seen a five-fold rise.

A third survey, from Prudential, says share buying by small investors is rarely based on expert knowledge.

The Pru thinks more than 17 million small investors have held shares at some time over the past decade, and two-thirds of them (65 per cent) bought without any professional advice.

Mostly, they rely on internet searches or media reports when selecting shares to buy. Only 16 per cent are guided by a financial advisor, four per cent consult a stockbroker, while 10 per cent are guided by bank or building society staff.

"Not everybody is fortunate enough to have spare funds to save or invest, but many people do," says Trevor Cheal, Prudential retirement savings business director.

"It is staggering how few are seeking financial advice or looking to capitalise on the growth potential the stock market has historically offered."

Shares, therefore, may be driven by the 'herd instinct'. What happens next is anybody's guess.

"Those who have underestimated this rate of recovery have been hurt badly," says Jeremy Smith, head of UK equities for fund manager Neptune Investment Management.

"We believe that, with continued positive momentum, the FTSE-100 can reach 5,500 in short order."

But Derek Stuart, manager of the highly-rated Artemis UK Special Situations Fund, warns that markets have moved far beyond fundamentals.

With rising oil prices, rising unemployment and the biggest decline in US consumer credit since 1944, he wonders how long the rally can last.

Talk of resurgent shares poses a big dilemma for Britain's over-50s.

From October 6, they can invest a maximum £10,200 each in equity ISAs (Individual Savings Accounts) under new limits allowed by Chancellor Alistair Darling. The new limit applies to everybody else from April, 2010.

The ISA wrapper means all capital gains on shares is tax free. Dividend income is taxed at 10 per cent. For higher-rate taxpayers, the attractions are obvious.

But if markets lose their nerve, or Britain's economy enters the widely-feared 'double-dip recession', buying shares now could soon incur hefty losses.

In these uncertain times, here are the key rules for investors to follow:

- After London shares have risen so far so fast, chances of further capital gains are inevitably reduced, in the short term at least.

With commentators predicting falls in the next 18 months, equity investment must be for a minimum five years, preferably for 10.

One of the most successful managed funds, Jupiter Financial Opportunities, has produced a total return of 815 per cent since its launch in June, 1997, a compound annual growth rate of 19.8 per cent.

Fund manager Philip Gibbs parked a big slice of his fund in cash through last year's turmoil, so his supporters are keen to see what he does next.

- Older investors, closer to retirement, need the protection of a widely-diversified portfolio to ensure their income stream is not slashed by the sort of market turmoil we saw in autumn 2008.

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November ADULT

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November (continued) ADULT

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December ADULT

Sat 5th	Christmas at Heaven Farm & Batemans	£19.50
Sun 6th	Frankfurt Christmas Markets	£34.00
Mon 7th	Afternoon Cite Europe	£13.00
Wed 9th	London Christmas Lights & Sights	£16.00
Sat 12th	Thursford Christmas Spectacular	£58.00
Sat 12th	Bruges Christmas Markets	£31.00
Sun 13th	Lille Christmas Markets	£33.00
Sat 19th	Christmas at Disneyland Paris	£60.50
Sun 20th	Calais Christmas Markets	£19.50

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for share of the action

"A portfolio should include equities, bond funds, cash and property, reflecting your own attitude to risk," says Ben Yearsley at IFA Hargreaves Lansdown.

- Make sure any equity investment is global, because Britain faces a turbulent 18 months while other parts of the world are likely to recover more quickly.

Yearsley, for instance, likes the Neptune Balanced Growth Fund, with nearly half invested in the UK, five per cent in Japan, five per cent in Russia and the rest spread around countries and sectors which look interesting.

Drip feeding

Another well-regarded fund is First State Asia Pacific Leaders, a £2.9 billion fund invested in large and mid-cap companies in Asia Pacific, excluding Japan.

- In rockier economic times, steady income may be more important than capital growth – so look to invest in funds which invest in companies which pay good dividends.

- Look to drip-feed an investment, paying in perhaps £100 per month to a managed fund. It means if the share price falls, you get more units when share prices eventually recover.

"By drip-feeding funds into the market over the longer term, investors take advantage of pound cost averaging, buying in peaks and troughs but buying disproportionately more on dips," says Dr Stephen Barber, who advises Selftrade, an execution-only stockbroker.

Above all, whatever Prudential might suggest, the global economy is really too risky these days for investors to rely on rumours and online discussion boards. They really should check the views of professionals – fund managers and financial advisors – before they commit cash. The old days of easy profits on equities may be gone forever.



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DON'T GAMBLE:
Businesses
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cut costs

Cutting corners is a risky business

WITH an estimated one-in-four households choosing not to renew or cancelling their insurance premiums, industry experts believe many business owners, struggling in the current recession, will follow suit in a bid to cut costs.

However, Belmont International, one of the South East's largest independent insurance brokers, based near Sevenoaks, believes that companies can avoid putting themselves at risk by spending a little time examining what they actually need to ensure compliance with their legal obligations, commercial mortgages or leases, or what financial risk they can bear.

A recent survey of 2,000 households, undertaken by YouGov research on behalf of the Association of British Insurers (ABI), found that 22 per cent of households had cancelled their contents insurance and 17 per cent had ditched the compulsory buildings insurance in an effort to cut costs during the recession.

Belmont International has successfully helped many local businesses to reduce their premiums without the need for such drastic action resulting in lower costs and the all-important peace of mind.

Jeopardise

David Armstrong, associate director at Belmont International, said: "Although many businesses may be struggling financially during the current recession, deciding to stop paying their premiums or renewing their buildings, business continuity insurance, to save money is a very risky game to play.

"Failure of the directors to adequately insure a business's activity or essential asset can seriously jeopardise the future of a business and in the case of liability insurance could leave business owners and directors exposed to prosecution and personal financial loss."

Commercial property insurance is important for most businesses, says Belmont International.

Not insuring a commercial property in terms

of its physical structure leaves a business financially exposed should there be a serious incident and may place them in breach of the terms of any mortgage agreement.

The cost of building insurance is determined by a combination of factors, including postcode, the size and type of the property, the insurer's view on the prevalence (or absence) of crime, flooding or subsidence in the area, as well as any attempts by the owner to improve the property's security and claims history.

Mr Armstrong continued: "The key is not to underinsure, so make sure you have a proper re-instatement valuation, plus inventory of stock and equipment.

"The tendency is to underestimate so as to minimise premiums and then regret it when the claim comes in.

"Many businesses may consider the risk of a fire to be low particularly if they have good security and fire protection thus reducing premiums, but retaining cover.

"There are a variety of things that company owners should consider when wishing to minimise costs without jeopardising their business, but only experts such as Belmont International will know what all of those risks and options are."

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Think meaner, leaner and greener

CARMAKERS deserve credit for some leaner and meaner models in response to global warming, new legislation and volatile fuel prices.

It normally takes five to seven years to bring a new car to the market, so 'new generation' cars we all crave simply cannot happen overnight.

But manufacturers are understandably reluctant to sideline the internal combustion engine in favour of expensive research and development of new technologies.

Nevertheless, the Government is pressurising people into smaller and cleaner cars through new road tax bandings, ranging from zero to £400/year and set to become tougher.

Next year, gas guzzling limos or 4x4s face £950 road tax in the first year although anyone spending £50-100,000 surely won't blink at this 'paltry' sum.

For most of us though,

BY **STEVE LOADER**

saving a few quid and doing our bit for the environment is sensible and worthy and, with electric cars automatically exempt from tax, politicians and carmakers are jumping on the electric bandwagon now.

There has been lots of publicity about 'plug-in' models for overnight charging at home or swanky city centre charging points.

But this is simply sweeping car emissions under the carpet or, more correctly, whisking them up the belching chimney of the nearest conventional power station.

Sure, moves are afoot to re-energise the nuclear generation industry, but we all have qualms about that and it won't happen overnight.

So, what are the other runners? Japanese giants Toyota and Honda have stormed ahead with hybrids pairing a convention-

al engine with electric power and batteries and Peugeot will follow soon, with other brands set to join the club, but hybrids are expensive.

And so we come back to the internal combustion 'lump' where emissions are plummeting, economy is soaring and refinement is improving.

In fact, things are moving so fast that you marvel at what a few well-applied kicks up the backside can achieve.

The downsizing phenomenon is also well under way, with several new cars proving that 'small is beautiful' such as Toyota's all-new IQ baby car, seating three adults and a child within a bodyshell barely longer than a two-seat Smart city car.

And Italy's Fiat has reversed its fortunes by looking to the past to design a Fiat 500 (pictured) for the 21st Century.

Most carmakers also now have an 'eco sub-brand' such as Vauxhall's ecoFLEX line-up and Kia's EcoDynamics, but they don't come cheap, so weigh potential long term savings against upfront cost – if you don't cover the miles, conventional alternatives may be a better bet.

Don't ignore petrol models either; the higher price of diesel cars and the fuel at the pumps must be compared with new small capacity low emission/consumption petrol engines such as the turbocharged 1.4-litre unit on the Fiat Grande Punto.



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- 3 The Government giving away money.**
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*Model shown is Picanto 1.2 at £4,495 On The Road (OTR) after deducting £2,000 Government and Kia Scrappage incentive. Government Scrappage incentive applies to cars or vans registered on or before 31 October 2005 only when traded in against new cars. Scrapped vehicles must have been registered to the purchaser for at least the 12 months preceding the purchase of the vehicle and be MOT'd and taxed. Terms and conditions apply. Prices correct at time of going to press and specification is subject to change without notice. OTR price includes VRT, number plates, delivery, 12 months Government VED and vehicle first registration fee.

Buying – the new savings plan

BY STEVE LOADER

BRITAIN'S economy is limping towards recovery according to Government statistics released this week, but they also showed people are saving more despite weak interest rates.

And a stampede back to savings is the last thing the economy needs even if nobody needs a return to the profligacy that got us into this mess.

Against this backdrop though, buying a new car starts to make sense, because dealers are desperate to sell and that means hefty discounts – far greater than you can earn from years of saving.

Ah, you say, but a car costs thousands with or without discount. Yes, but most of us will buy one sooner or later

and you can make big savings after driving off the forecourt too by downsizing and opting for a model incurring lower road tax, fuel bills and other running costs.

If you have a car ten years old or older, you could save yourself £2,000 straight away with a grant from the Government-sponsored Scrappage scheme launched in May and renewed this week (see later story), but there have been hefty discounts available on most new cars for months now.

Even if, after raiding the bank account and waving your 'wad' at the dealer, your cash does not stretch to the discounted asking price, there are other deals that can be factored in, such as zero or low rate finance. A generous warranty up to seven years is also worth having.

And don't forget to ask for trimmings like a tank of fuel, car mats or discounts on any little add-ons you might fancy.

Do your homework though to ensure you are not buying a car on 'run-out', where production or importing ceased a while ago. Choose the engine carefully too; with fuel prices volatile, you don't want to



MADE IN BRITAIN: There's a British bonus from buying the Nissan Qashqai (above) and Micra; and below left, the Kia cee'd SW family hatch and estate comes with seven-year warranty



trade one gas guzzler for another.

Buy wisely though and your new vehicle could save you a fortune, even on depreciation, though cars always devalue – unless they achieve classic status.

You can also afford to congratulate yourself for offloading something less efficient in favour of a modern and more eco-friendly model.

On the other hand, you might have lost tons on that big 4x4, but work out what it will cost you to run it for the next three years – it might be a lot less than the cost of chopping it for a new car.

Road tax also favours downsizing – gas guz-

zling executive models or 4x4s face £950 a year road tax from next year – but road tax is still a relatively small part of the motoring budget for most of us.

Many superminis sit in the lowest road tax band of £35 a year and though you might be tempted by tax-exempt diesel eco models, just check the price against a standard version of the same car. The eco supermini might save you £105 in road tax over three years, but you will pay more for the car upfront.

So, check out conventional equivalents and don't dismiss petrol power; that fuel is still cheaper and makes sense for lower mileage users.

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Government's scrapheap banger takes on more fuel

BY **STEVE LOADER**

AFTER a few stutters and bangs, the Government's £2,000-a-go Scrappage incentive got off to a flying start, requiring a refuel at the Labour Party Conference.

The initial £300 million fund set aside by the Treasury was due to run out this month, instead of the expected cut-off date next March, but Business Secretary Lord Mandelson confirmed a top-up – enough to finance a further 100,000 deals on top of 200,000 already signed.

The offer is that the donor car or van going to the crusher must have been registered before 31 August 1999 and your name must have been on the V5 'logbook' for 12 months before the date your new car order is placed.

Carmakers have mostly embraced the deal after initial disappointment that they would be expected to foot half of each '£2,000 Government Scrappage grant' and noting the Treasury would claw back some money through VAT on each car sale.

Some brands have even put extra money on the table on top of their £1,000 per unit as well as extra specification and zero per cent finance – though this is no big deal when interest rates are so low.



SALES BOOST: Government-sponsored Scrappage grants have boosted sales of new superminis like the Hyundai i20 and Chevrolet Aveo



On the other hand, consumers with savings will know they are receiving precious little return and be tempted to seek a psychological boost from buying a new motor that should be cheaper to fuel and tax.

And don't be despondent if not in a position to take advantage of Scrappage; with the exception of city cars and superminis, you

should get a hefty discount on most new cars in the current climate without needing a banger to scrap.

If you have been out of the car market for a while though, do your research; diesel cars now outsell petrol, but they cost more and the extra weight can be wearing and intrusive in the smaller cars most in demand now and you need to cover many miles to recover extra upfront outlay.

Meanwhile, petrol is making a comeback with lighter, small capacity turbocharged engines. You might also consider a hybrid, but these cost more and this must also be weighed against the mileage you intend to cover.

Essential guide to where you can save

■ Bourne Road motor dealer in Crayford is offering free tank of fuel with all Mazda purchases new and used

■ Robins and Day motor dealer in Maidstone is offering MOTs for £29.99 and a service and MOT from £119.99

■ Motorline Renault motor dealer in Canterbury, Ashford and Maidstone is offering £99 service and free MOT for vehicles three years and older

■ Truegrip off-road fun in Canterbury is offering 15 minutes of karting for only £10

■ UK Stone stone merchant in Hersden near Canterbury is offering 10 per cent off Sandstone and limestone list price

■ Robins and Day motor dealer in Rochester is offering MOTs for £29.99 and a service and MOT from £119.99

■ Chambers Motorcycles in Maidstone is offering a free lock when you purchase a bike instore

■ SCG groundworks in Canterbury is offering 10 per cent off landscaping

■ FG Barnes Motors in Maidstone is offering half price MOT with full service

■ Bannatyne Health Club in Ashford is offering memberships from as little as £29 a month

■ UK Stone stone merchants in Hersden nr Canterbury is offering 10 per cent off sandstone spheres

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Smarter driving, better saving

DOWNSIZING to a more fuel and tax efficient car should be just part of your master plan to cut the motoring budget.

The next stage involves smarter driving and journey planning and getting fitter by walking and cycling instead of using the car on short journeys – cold engines waste fuel and produce 60 per cent more emissions than warm ones.

Short car journeys also mean extra servicing and more engine wear.

If you must drive then follow these tips from the Institute of Advanced Motorists and RAC Foundation:

- Plan your route to save strain on car and driver. Take the most direct route – a sat nav can help – and go off peak if possible. Commuters should think about car sharing, Park and Ride bus schemes or other public transport.
- Have your vehicle serviced regularly.



SENSIBLE SAVERS: Downsizing saves money, but sensible driving can knock more off your motoring bill for a Skoda Roomster mini-MPV (above) or Renault Clio (right)

BY **STEVE LOADER**

Neglected engines waste at least ten per cent more fuel and catalytic converters only clean emissions when properly maintained.

- Check tyres – under-inflated tyres need replacing more often (itself an environmental problem), are dangerous and waste fuel. Check pressures weekly.

- Obey speed limits to save money and stay legal. Feather the throttle as you reach cruising speed; 56mph uses 25 per cent less fuel than 70mph and a smoother driving style saves fuel.

- Accelerate briskly without racing the engine – pulling away too fast uses up to 60 per cent more fuel. Intelligent gear changes at modest engine speeds can save up to 15 per cent in fuel.

- Reduce drag – remove roof

racks and carriers when not in use and keep windows closed to avoid drag and wasted fuel. Remove unnecessary and heavy boot luggage and wide wheels and tyres that add rolling resistance. Air conditioning costs fuel too so try to use the fan and vents unassisted.

- Buy green fuel and use less. Look for low sulphur 'city' diesel or cleaner petrol (low sulphur/aromatics). Consider converting to LPG (liquid petroleum gas) – half the price of petrol and cleaner.

- Think ahead – there is no point rushing and then having to brake suddenly.

- Be a tank miser. Why fill the tank to the brim and burn more fuel carrying more weight than necessary?

- Stuck in traffic? Turn off the engine after two minutes to save fuel and emissions.

- For more eco tips see Julie Maddocks' online video report at: www.yourkenttv.co.uk/community.



Essential guide to where you can save

■ Northgate Alfa motor dealer in Canterbury is offering fixed-price servicing for cars three years plus. Silver Care Petrol or Diesel £139

■ KOS is offering the Doro 338 GSM Big button mobile phone for £99.99

■ Village Hotel hotel and leisure club in Maidstone is offering free loaded nachos worth £5.95 when you buy a bucket of six Mexican Sol beers from the Victory pub

■ KOS is offering the Pulsar Military Style Chronograph Watch. Save £20. Offer price £49.99, RRP £69.99

■ FG Barnes motors in Maidstone is offering £250 of accessories with Network Q purchases

■ KOS is offering Peers Hardy leather handbag and free umbrella for £19.99

■ Robins and Day motor dealer in Canterbury is offering MOTs for £29.99 and service and MOT from £119.99

■ Truegrip off-road fun in Canterbury is offering 15 per cent off a 4X4 off-road driving experience

■ KOS is offering solar powered bird baths. Save £30. Offer price £119.99 RRP, £149.99

■ Village Hotel hotel and leisure club in Maidstone is offering a free day pass when you call into village leisure club and exchange your voucher – available from www.vouchersforkent.co.uk

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ROAD TAX FRIENDLY: the Vauxhall Corsa ecoFLEX is a much greener version of its mainstream counterparts, while all new Mazda3 models have lighter weight built in for lower emissions and fuel bills



See the tax-beating options

BY **STEVE LOADER**

WHATEVER you do, don't swap your current car just to save a few pounds on road tax.

On the other hand, Government efforts to tax 'gas guzzlers' off the road can further ease the burden on your motoring budget if

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Band L (226-255g/km) – £405
Band M (255g/km plus) – £405

you plan to downsize or go for a more fuel-efficient model.

Chancellor Alistair Darling has taken the pressure off a bit after an outcry induced by draconian rates due to be



applied to larger cars, just as the recession clobbered the economy.

But Labour – and a Conservative government is unlikely to be different due to the world's environmental worries – has said it will continue to drive down vehicle sizes and emissions by using tough VED

(Vehicle Excise Duty) rates, based on CO₂ emissions rather than fuel consumption and applying only to cars registered after March 1, 2001.

Inconsistent emissions data on older cars means these are taxed simply at £120/year up to 1,549cc and then £185 if larger – something of a bargain for owners of older 'gas guzzlers' if they can bear higher fuel bills, opt for a £1,500-2,000 LPG (liquid petroleum gas) conversion or cover relatively few miles.

Essential guide to where you can save

■ Village Hotel, hotel and leisure club in Maidstone is offering a free bottle of house wine when you present your voucher at time of booking your office Christmas lunch before November 1 – minimum table of four to qualify – available from www.vouchers-forkent.co.uk

■ KOS is offering a porous seepage hose, so you can save time and money and use up to 70 per cent less water. From only £19.99, save £35 on RRP

■ Northgate Alfa motor dealer in Canterbury is offering air conditioning services for £79.95, plus VAT

■ KOS is offering Severin Electric BBQ. Save £30 on offer price of £149.99, RRP £179.99

■ Baileys Nissan motor dealer in Canterbury is offering 15 per cent off MOTs

■ Living Out log cabin store, Chestfield, Maidstone is offering 10 per cent off everything

■ KOS is offering a £200 saving on the Toyota CB04T Mark II sewing machine, only £99.99 inc p&p, RRP £299.99

■ Chambers Motorcycles in Maidstone is offering free oil filter when you have your bike serviced in the service department

■ KOS is offering rechargeable micro luggage scales £19.99

■ KOS is offering the Extreme bra for £24.99

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Model shown may have optional extras available at an extra cost. 3 Years OE Finance available with 20% minimum deposit. Finance by GMAC UK plc, applicants must be aged 18 or over. Finance offer available at participating retailers. UK registered vehicles only. To be eligible for the Corsa Free Insurance offer Corsa SXi drivers must be aged between 19-35 and will need to have held a full UK/EU driving licence for at least 2 years. A compulsory excess of £250 will apply. Please note that additional excesses do apply in respect of young drivers and modifications. Vauxhall Motor Insurance is underwritten by Prudential Insurance plc, authorised and regulated by the Financial Services Authority. Free insurance in Northern Ireland is underwritten by AXA Insurance Limited, regulated by the Financial Services Authority. The free insolvency redundancy cover is optional and is offered to customers who take out a finance agreement with SAAFC from a participating PSA-authorised retailer. The cover, which is subject to eligibility, is for the first 24 months of the finance agreement (excluding the first 90 days), and is up to a maximum of 12 monthly payments. Terms and Conditions apply. Please refer to the further details of cover. The insurance is provided by Finance Insurance Company Limited. Other providers of redundancy cover are available, for more information see www.transmissionclear.co.uk. £2000 Government Scrappage Allowance is dependent on the vehicle meeting the full Government Scrappage Allowance criteria. All other sales categories are excluded. Offers may not apply to all Retailer stocks. Offers apply to selected new vehicles ordered or registered between 02/10/09 and 02/12/09, and are subject to status, eligibility, terms and conditions.

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A road trip to assault the senses

BY ALEX FINER

AS he nonchalantly swerved out of the path of lorries coming over the brow of a hill on the wrong side of the dual carriageway, it was clear that our driver was key to surviving this 1,700-mile journey around Rajasthan.

Even travelling into town from the airport, Sonu manoeuvred the 4x4 Ford Endeavour carrying me, my wife and daughter around the cows – sacred animals to Hindus – that wandered all over the highway.

Defined by the colour of the houses, our Indian journey included the white city of Udaipur on Lake Pichola, the blue city of Jodhpur, golden Jaisalmer near the Pakistan border, via a safari camp at Osian to Rajasthan's pink capital of Jaipur.

There was also a side-trip to Agra for the Taj Mahal before the final leg to Delhi – no wonder I felt like I was in a road movie.

The soundtrack was one of horns – blaring from dilapidated buses, tractors, cars, scooters and auto-rickshaws. The noise was not a frustrated expression of road rage, but rather a co-operative venture in which each vehicle gave notice of its presence.

The Shiv Niwas hotel within the City Palace walls in Udaipur offered us welcome respite, and a tour illuminated the past glories of a royal lineage dating back to the 16th century.

The Mehrangarh Fort dominates the city with a bird's eye view of the cobweb of streets. Now a museum, it is full of artefacts from the Marwar dynasty, from lice combs to highly-prized miniature paintings.

Sonu expertly ferried us between markets and palaces and restaurants, and an optician



COLOUR: From the bright, busy streets, to the calm of the desert, there's beauty everywhere you look

where my wife's sunglasses were repaired with a smile and without charge.

All too soon, on we went across increasingly flat, sandy terrain to Jaisalmer. We stayed in the Mandir Palace hotel, built over centuries in elaborately-carved golden sandstone.

We bought cotton shirts and yoga trousers made to measure in three hours, haggled over a painted window-shutter, had an authentic oily Ayurvedic massage and enjoyed curries at the Trio restaurant with its view over the ramparts of the fort.

At Sam, further into the Thar Desert, we rode camels as the sun set and shadows lengthened over the sand-dunes.

Back on the road, we reached Jaipur, population 2.5 million.

Early the following morning, Sonu drove us to Dera Amer, where, like some colonial

Viceroy, I took a pre-breakfast ramble among cacti and parakeets atop a painted elephant.

I lost count of the number of dead dogs on the road to Agra, and the white chimneys of brick kilns flashing past began to resemble temple spires. It was hard, however, not to be impressed by the symmetry and perfect proportions of the Taj Mahal, even when viewed through a cold December fog. Its white marble had an ethereal, weightless appearance, as if it could float off at any moment.

As for Sonu, he was pale with the concentration of negotiating five lines of traffic squeezed into three by the time we finally reached Delhi.

Not even that final tortuous drive through New Year's Eve traffic seemed to ruffle him.

You'll find the roads of Rajasthan almost relaxing with Sonu as your driver, but tip well: he deserves it.

FACT FILE: RAJASTHAN

Time difference	+4.5 hours (GMT)
Capital	Jaipur
Languages	Rajasthani and Hindi
Population	About 56.5 million
Currency	£1 = approx 77 Indian Rupees
Religion	mix, mainly Hindu

Travel facts

• Alex Finer was a guest of Abercrombie & Kent, which offers the Essence of Rajasthan, a 15-day journey via Delhi, Jaipur, Nimaj, Osian, Jaisalmer, Jodhpur, Ranakpur, Devigarh and Mumbai, from £3,495 per person, including return flights, transfers, B&B accommodation, private car and driver, guide and admittance to all sites.

A&K is supporting the exhibition at the Victoria & Albert Museum in London from Saturday, October 10, entitled: Maharajah: the Splendour of India's Royal Courts. See www.vam.ac.uk for more details.

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Satisfaction comes from small lenders

PROPERTY owners are twice as happy with the service they get from small lenders as they are from big lenders, according to a new report.

And it is telephone and internet bank First Direct that emerges as offering the best service, with the highest customer satisfaction rating of 91 per cent, according to the report from consumer magazine Which? Money.

Overall rates of customer satisfaction were also up on last year.

In second place in the survey was One Account, which scored 77 per cent, with Coventry Building Society in third place with 75 per cent.

But consumers were least satisfied with Halifax, part of Lloyds Banking Group, which received only a 45 per cent satisfaction rating.

■ BY NICK AMES

Of the big lenders Nationwide came out the best. Other well known names such as Northern Rock, Abbey, Barclays and the Royal Bank of Scotland fared badly, with 47 per cent, 50 per cent, 52 per cent and 53 per cent respectively. Yorkshire Building Society, which was second last year with 79 per cent, dropped seven places and came out with just a 61 per cent rating this year.

Overall, 85 per cent of Which? members surveyed said they were either very or fairly satisfied with the customer service they received from their lender the last time they contacted it.

They were most satisfied with the clarity of their mortgage statements and how well they are kept up to date with changes in interest rates and were least satisfied with how

well they are kept informed about better deals that may be available to them, with 27 per cent of those surveyed saying they are dissatisfied with this aspect.

Despite the economic upheavals and the crisis in the property market the overall level of satisfaction has increased from 58 per cent last year to 62 per cent this year.

"In general lenders have done better on all the aspects of service measured," said a spokesman for Which?

The Council of Mortgage Lenders said it is pleased people are more satisfied with their mortgage lender than they were a year ago.

"It is good news that our consumers are increasingly satisfied. Lenders have been working hard, under challenging conditions, to communicate effectively with their borrowers and treat them fairly. This shows these efforts are bearing fruit," said CML director general Michael Coogan.



ON THE UP: Customer satisfaction is increasing, leaving less of us screaming into our phones

PROPERTY NEWS

Belief in steady prices emphasises confidence

MORE than three quarters of consumers are confident that UK house prices won't fall any further this year.

That is the key finding of the latest consumer confidence survey from Rightmove and is in sharp contrast to the same survey carried out in January, which revealed that around two-thirds of people felt house prices would be lower in the following 12 months.

Rightmove say they feel that such a

u-turn in public sentiment provides a strong indication that confidence is returning to the UK housing market.

A series of recent reports have been equally optimistic as to the market's recovery, including Rightmove's own House Price Index which shows an increase in average prices so far this year, and the Royal Institution of Chartered Surveyors re-adjusting its price forecasts.

Commercial director Miles Shipside said: "With increasingly positive public sentiment supported by encouraging recent market reports, the UK property industry is now seeing a virtuous circle of confidence building upon confidence."

"This has positive and negative connotations. The sentiment of future buyers is a pre-cursor to a speedier recovery in depressed transaction levels."

Stamp on it to beat deadline

WITH the end of the stamp duty holiday looming, property experts Connells is expecting a surge of demand from purchasers who could save up to £1,750.

From December 31 the lowest stamp duty tax threshold will revert to £125,000.

"Add to this the fact that the chancellor has announced that VAT, currently at 15 per cent, will return to 17.5 per cent in January which will push up the price of furniture and appliances, and it makes a lot of sense to buy now," said Sean Connolly of Connells in Ashford.

But he said the problem is that there are simply not enough properties coming onto the market to meet demand.

In its latest House Price Index, Rightmove reports that 29 per cent more properties are

coming off the market than coming on.

Whilst this is not such good news for buyers, sellers can take advantage of both the lack of competition and the rush to beat the stamp duty deadline to get their sale done and dusted by the end of the year.

"We are working flat out to get our sellers' property onto the market and sold as soon as possible," said Mr Connolly. "We can't begin marketing a property until the Home Information Pack is in place, but our turnaround times are amongst the fastest in the country."

He added that if anyone is thinking of buying or selling a property worth between £125,000 and £175,000 they should take action now to be sure of meeting the stamp duty holiday deadline.

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BIRCHINGTON £430,000

- Beautiful detached home
- 100 meters from beach&sea
- 3/4 bedrooms, garage&osp



CLIFTONVILLE £239,995

- 4 bed detached
- Large conservatory
- No chain!!!



BROADSTAIRS £325,000

- 4 bed 2 bath
- Ideally located for schools
- Viewing highly recommended



WESTBROOK £390,000

- Substantial & versatile family home
- Detached, 6 bed & 2 bathrooms
- Heated indoor swimming pool



MARGATE £289,995

- Stunning five bed detached house
- Three reception rooms
- 150ft+ gardens - very deceptive!



BIRCHINGTON £144,995

- Quaint & charming cottage
- 2 double bedrooms
- Sought after location



BIRCHINGTON £550,000

- Panoramic sea views
- 4 bed, 3 receptions, 180' plot
- No chain!



BIRCHINGTON £300,000

- Un-interrupted sea views
- Sought after location
- 4 bedrooms/2 receptions



BIRCHINGTON £249,995

- Fully refurbished
- Modern & contemporary
- 3 bedrooms, osp



BIRCHINGTON £215,000

- Spacious family home
- Beautiful views/60' garden
- In/out driveway,garage



BROADSTAIRS £99,995

- Maisonette
- 2 bedrooms, fitted kitchen
- No chain!



BROADSTAIRS £104,995

- 2 bed apartment
- Very well presented
- Fitted kitchen and bathroom



BROADSTAIRS £144,995

- Retirement bungalow
- 2 bedrooms
- Cul de sac location

our sales are up

98%

SOLD

S.T.C.

Source: net sales figures from Miles & Barr Thanet comparing Apr-June '08 to Apr-June '09



BROADSTAIRS £174,995

- Three bedroom period home
- 500 yards from botany bay
- Approx 150' rear garden



PALM BAY £194,995

- 3 bed semi-detached
- 15' conservatory
- Close to the sea!



BROADSTAIRS £240,000

- No chain ahead
- 3 bed, large open plan lounge
- Garage and gardens



BROADSTAIRS £295,000

- Minutes from broadstairs & Seaford
- 4 beds, 2 receptions,
- Full of period features.



BROADSTAIRS £250,000

- Selwyn drive
- Great open plan living space
- Conservatory.



BROADSTAIRS £220,000

- Cul-de-sac
- 3 bedrooms
- No chain



BROADSTAIRS £199,950

- 3 double bedrooms
- Lounge & conservatory
- No chain



WESTGATE-ON-SEA £265,000

- Stunning family room
- Abundance of original features
- 6 beds & central location



WESTBROOK £285,000

- Sought after avenue
- Stunningly presented
- Five bed & sunny back garden



WESTGATE-ON-SEA £92,500

- Sea views
- 1 bed first floor flat
- 2 balconies, no chain!



WESTBROOK £205,000

- Extended family home
- 3 bedrooms & useful loft space
- Osp, gfch & sudg



WESTBROOK £280,000

- Detached & no chain ahead
- Westbrook location
- 3 bedrooms, garage & osp



MARGATE £123,500

- Deceptive two double bed
- Quiet location
- Good decorative order



MARGATE £134,995

- Three bed period home
- Arranged over three floors
- Excellent decorative order



MARGATE £174,995

- Deceptive 4 bed family home
- Osp to front
- 3 reception rooms



WESTBROOK £174,995

- Freehold commercial premises
- Spacious 2 bed apartment
- Over Vacant possession



MARGATE £189,995

- 19th century detached home
- A wealth of character
- Immaculate order throughout

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BROADSTAIRS £174,995

- Three bedrooms
- Conservatory
- No onward chain



CLIFTONVILLE £199,995

- Substantial family home
- 5 bed semi-detached house
- No forward chain !!!



RAMSGATE £169,995

- Three bedrooms
- Original features
- Viewing recommended



MINSTER £209,995

- 2 bed detached bungalow
- Old part of minster
- Large conservatory - no chain



RAMSGATE £147,995

- 3 bedroom victorian terrace
- Lounge/diner, large kitchen
- Sought after location



RAMSGATE £122,000

- 3 bed terrace with parking
- 2 receptions and kitchen
- Gardens front & rear



BROADSTAIRS £250,000

- Detached 2/3 bed bungalow
- Large surrounding gardens
- Prime "park avenue" location



RAMSGATE £129,995

- 3 bed modern end terrace
- Large rear garden
- Modern kitchen & decor



RAMSGATE £239,995

- 3 bed extended semi
- Quality popular location
- Immaculate inside & out



RAMSGATE £175,000

- Modern detached bungalow
- 3 bed and L-shaped lounge/diner
- Garage, gardens and double glazing



MARGATE £214,995

- Family home on a large corner plot
- 4 beds, 3 receptions
- Packed with original features !!



CLIFTONVILLE £235,000

- Stunning character home
- Many original features
- 4/5 bedrooms + osp



MARGATE £109,995

- 3 bedroom townhouse
- Kitchen/breakfast room
- Dg/gch. Close to town

In Thanet we agree
at least 1 sale every

24hrs
SOLD S.T.C.

Source: averaged out from
sales agreed in Thanet for
April '01 - June '01



CLIFTONVILLE £239,995

- Period detached house
- No forward chain
- Located close to local schools



CLIFTONVILLE £109,995

- 2 bedroom flat
- Modernisation required
- No forward chain



RAMSGATE £69,995

- One bedroom
- Sea views
- No forward chain



RAMSGATE £189,995

- 4 bedroom with roof terrace
- East cliff location
- No forward chain



RAMSGATE £80,000

- 2 bed ground floor with ch and dg
- Investment opportunity for cash buyers
- Popular location on eastcliff



RAMSGATE £162,000

- 4 bedrooms
- No forward chain
- On four floors



RAMSGATE £119,995

- 3 bedrooms
- 24ft lounge/diners
- No forward chain



MINSTER £134,995

- Stunning ground floor flat
- Heart of the village, 2 beds
- Large gds + osp



PEGWELL £159,995

- Smart 3 bed home
- Sought after development
- Garage & close to the bay



RAMSGATE £159,995

- Lovely 3 bed semi
- Sought after position
- Garage & osp



BIRCHINGTON £169,995

- Beautiful 3 bed semi
- Sought after acol
- No chain - garage



RAMSGATE £185,000

- An attractive bungalow
- Approx 200ft gardens
- Large drive to the garage



RAMSGATE £309,995

- Detached victorian home
- 4/5 bed with annexe
- No chain involved



RAMSGATE £159,995

- Victorian 3 bedroom semi
- Modernisation required
- Sought after location



RAMSGATE £215,000

- Grade II listed home
- 4 bedrooms
- Central town location



RAMSGATE £114,995

- 2 bedroom purpose built flat
- Garage & no chain
- Keys available for viewings



RAMSGATE £109,995

- 2 bedroom ground floor flat
- Good order internally + garage
- No chain involved



BROADSTAIRS £185,000

- One Of The Best!!
- Superb Order Throughout
- Landscaped And Decked Rear Garden

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- Semi Detached House • Five Bedrooms • Double Garage
- Kitchen • Living Room • Dining Room
- En Suite Shower Room / W.c • 100 Metres From Sea Front
- Utility Room + Downstairs W.c

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- Semi Detached • Five Bedrooms • Three Receptions • Central Heating

BROADSTAIRS**£145,000**
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- End Of Terrace • No Chain • Three Bedrooms • Lounge/Diner

BROADSTAIRS**£199,950**
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- End Of Terrace • 3 Double Bedrooms • Lounge/Diner • Kitchen

BROADSTAIRS**£205,000**
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- Detached House • Three Bedrooms • Corner Plot • Conservatory

BROADSTAIRS**£178,000**
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- Two Bedrooms • Kitchen Breakfast Room • Gas Central Heating

ST. PETERS**£149,995**
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- 2 Bedroom • End Terrace Cottage • Village Location

BROADSTAIRS**£249,995**
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- Three Bedroom Detached Bungalow • Lounge • Swimming Pool

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- Extended Semi • Four Bedrooms • Fitted Kitchen • Lounge/Diner

BROADSTAIRS**£450,000**
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- Five Bedrooms • Lounge/Diner • Family Room • Fitted Kitchen

BROADSTAIRS**£159,950**
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- Character Semi • Three Bedrooms • Modern Kitchen/Diner • Lounge

CLIFFSEND**£239,950**
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- Three Bedroomed Family Home • Lounge Diner • Attractive Gardens

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- Three Bedroom Home • Lounge • Fitted Kitchen • Bathroom

RAMSGATE**£94,950**
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- Two Bedroom Ground Floor Flat • Fitted Kitchen • Living Room

RAMSGATE**£129,950**
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- Three Bedroomed Semi Detached • Lounge • In Need Of Modernisation

RAMSGATE**£79,950**
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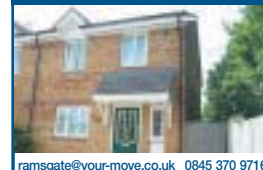
- Four Bedrooms • Four Receptions • Extensively Refurbished

MINSTER**£195,000**
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- Three Bedrooms • Kitchen/Dining Room • Garage/Workshop

RAMSGATE**£90,000**
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- Cottage • One Bedroom • Bathroom W.c • Living Room

RAMSGATE**£169,950**
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- Three Bedroomed • Lounge • Fitted Kitchen • Central Heating

RAMSGATE**£162,500**
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- Semi Detached House • Three Bedrooms • Garage • Fitted Kitchen

RAMSGATE**£199,950**
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- Two Bedroom Cottage & Bungalow • Unique Opportunity

RAMSGATE**£115,000**
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- Over Three Floors • Three Bedrooms • Living Room • Garden

RAMSGATE**£169,950**
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- Three Bedroomed House • Two Receptions • Kitchen • Rear Garden

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Broadstairs £285,000

LISTEN TO THE SEA FROM HERE

A detached residence located in area of Stone Bay in Broadstairs within a few metres of the beaches and steps leading down to the bay.

Comprising two double bedrooms, bathroom, ensuite shower room, high specification kitchen & living space, a carport providing private parking, balcony with sea views and a sun terrace, this property is offered with NO FORWARD CHAIN.



Broadstairs £325,000

LOOKING FOR CENTRAL BROADSTAIRS...LOOK NO FURTHER

This beautifully maintained property is offered to the market with no forward chain and is situated in central Broadstairs within easy reach of the town centre and sandy beaches at Viking Bay. This ideal second home comprises three double bedrooms, ensuite to master, family bathroom, lounge, kitchen, downstairs wc, conservatory, rear courtyard garden and off road parking for two cars.



Broadstairs £177,500

YOUR DREAM HOME

A semi detached bungalow situated in a desirable residential area of Broadstairs, within easy reach of the local bus routes, schools and High Street.

This property is offered to the market with NO FORWARD CHAIN and comprises two bedrooms, spacious lounge / diner, contemporary fitted kitchen, bathroom, pretty 60' rear garden and driveway providing off road parking for two cars.



Ramsgate £169,000

A PERFECT FIRST OR SECOND HOME RIGHT BY THE SEA.....

This apartment is situated in a quaint street and within just a few hundred metres of the Royal Harbour and Marina in Ramsgate. An ideal first time buy, holiday home or investment this property comprises an L shaped hallway, two double bedrooms, bathroom and ensuite, lounge, kitchen / diner, private rear garden and an allocated parking space. The interior has been finished to a high standard, offering neutral finishes, light and spacious accommodation.



St Peters £300,000

THE BUNGALOW YOU'VE BEEN WAITING FOR

This detached chalet style house is situated within easy reach of St Peters High Street with its range of shops, supermarket and local bus routes. This well maintained property comprises three bedrooms, lounge, dining room, study, kitchen, conservatory, cloakroom, family bathroom, pretty and secluded rear gardens and a garage.



Broadstairs Reduced To £350,000 OIEO

WHEN LOCATION IS REALLY IMPORTANT.....

OFFERS IN EXCESS OF £350,000.....This semi detached residence is situated in a much sought after location in Broadstairs. Built approximately 1896, this lovely house has retained many of its original features including decorative coving, archways, ceilings roses and fireplaces with some of the benefits including five bedrooms, three reception rooms, sea views, garage and a good sized garden.



Broadstairs £550,000

YOUR DREAM HOME

This detached residence is situated in the much sought after Kingsgate Avenue in Kingsgate. The current vendors have improved this property without compromise. Some of the benefits include four double bedrooms, two ensuites and separate bathroom, spacious kitchen / diner, three reception rooms, conservatory, garage and a generous garden.



Ramsgate £125,000

DIRECTLY ON THE SEAFRONT.....

This three bedroom apartment is located on the second floor of an attractive period building in Wellington Crescent and offers direct sea views and views across the harbour. Offered with vacant possession, this property comprises, open plan sea facing lounge and kitchen, three bedrooms and a separate bathroom.



Broadstairs £180,000

YOUR PERFECT HOME

This delightful end terrace town house is situated in the tucked away courtyard development of the highly regarded Stone House in Broadstairs. An ideal holiday home, this property comprises two bedrooms, family bathroom, lounge, dining hall, kitchen, garage and manicured communal gardens. This property is situated within easy reach of the sandy beaches at Joss and Stone bay.



Broadstairs £155,000

HOW TO GET ONTO THE PROPERTY LADDER.....

This first floor maisonette is located just off of the town in Broadstairs. Magdalen Court is a desirable development of similar properties, offering plenty of parking and pretty well maintained communal gardens. This particular property has a light and airy lounge / diner and separate kitchen on the first floor and two double bedrooms with a bathroom on the second floor plus a garage en bloc.



Broadstairs £450,000

A LARGE FAMILY HOME? YOU WON'T BE DISAPPOINTED

A beautifully presented and substantial detached family home tucked away in the far corner of a highly regarded cul-de-sac in Broadstairs. This lovely home, thought to be situated on the largest plot in the Drive, offers spacious and contemporary living arranged over two floors comprising five double bedrooms, two ensuites & bathroom, 3 reception rooms & 120' garden to two sides.



Broadstairs £249,950

THE PERFECT NEXT STEP UP

This four bedroom home is situated in the heart of Broadstairs, within a much sought after residential area. This house offers generous sized accommodation over three floors and some of the benefits include four bedrooms, a spacious lounge / diner, fitted kitchen / diner, separate w.c., family bathroom, off road parking and a well manicured 80' rear garden.



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Westbrook £550,000

WAKE UP TO THE SOUND OF THE SEA....

Located directly on the seafront in a commanding position on Royal Esplanade, this lovely sea facing home has spacious accommodation comprising four double bedrooms, ensuite, bathroom, shower room, a principle lounge and dining room, a large bespoke kitchen and a conservatory of magnificent proportions containing a salt water swimming pool, jacuzzi, entertaining area, dining area, kitchenette, shower room and cloakroom.



Westbrook £490,000

EXECUTIVE FAMILY HOME BY THE SEA!

This beautifully presented detached family home is only 500 yards of the picturesque beach and cliff top walks. The generous accommodation of this home is arranged over two floors and comprises two reception rooms including a 33'10" lounge/diner, 27' family room, 19'4" contemporary style bespoke fitted kitchen/breakfast room with integrated appliances, 22'10" conservatory and a cloakroom W.C.



Westbrook £330,000

YOUR PERFECT FAMILY HOME.....

This detached house is situated in a much sought after Avenue in Westbrook. With sea views from some of the rooms, this house comprises two reception rooms, kitchen / diner, shower room, four bedrooms, family bathroom, attractive garden to the rear - to the front there is a well manicured lawn, shaped beds and block paved driveway leading to the garage.



Manston £249,950

DELIGHTFULL NEW HOME IN RURAL LOCATION!

This stunning new cottage is located in the exclusive new development of Vincent Farm Mews within only a two mile radius of Broadstairs, Ramsgate and Margate towns. This attractive property offers generous size living accommodation finished to a high standard and comprises a beautifully finished 16' 8" kitchen/diner with integrated appliances, 17'04" living room, cloakroom and entrance hall.



Westgate £199,500

A FREEHOLD COMMERCIAL & RESIDENTIAL INVESTMENT!

A freehold commercial premises with accommodation over situated within one of Westgate-on-Sea's main shopping parades. The ground floor is presently arranged as office accommodation with a total floor area of approximately 1200sqft (111m2). Located on the upper floor levels are two flats.



Westbrook £190,000

LOOKING FOR A PROJECT?

This detached bungalow is set on a corner plot and located in a residential area in Westbrook. Offered with VACANT POSSESSION, this property would benefit from some internal updating but has great potential of becoming a lovely home. The property comprises two double bedrooms, lounge, kitchen / diner, bathroom, separate w.c., garage, driveway and 50' x 25' rear garden.



Westbrook £175,000

HOW TO GET ONTO THE PROPERTY LADDER

This Victorian townhouse is situated in the heart of Westbrook, within a short distance of the beaches and promenade, the local transport links and high street shops. This spacious property comprises three double bedrooms, lounge, dining room / garden room, fitted kitchen, four piece bathroom suite, exterior utility area and a pretty courtyard style garden.



Garlinge £175,000

BEAUTIFULLY PRESENTED FAMILY HOME!

This stunning three bedroom semi detached home offers generous size living accommodation and is presented in immaculate condition.

The accommodation of this property comprises an impressive 24'11" lounge/diner, a beautifully presented modern style fitted kitchen, three bedrooms including a 15' master bedroom, family bathroom and separate W.C.



Garlinge £159,995

TWO BEDROOM SEMI DETACHED BAUNGALOW WITH NO FORWARD CHAIN!

This lovely semi detached bungalow is situated in the popular residential area of Garlinge within close proximity to the local shops and amenities. This home offers well proportioned accommodation comprising 16' lounge, two double bedrooms, Kitchen, bathroom and separate w.c.



Westgate £159,000

TWO DOUBLE BEDROOM GARDEN FLAT WITH STUNNING SEA VIEWS!

This two bedroom garden flat is located in one of Westgate most sought after areas within only 100 yds of the beach and quarter of a mile of the local shops, train station and amenities. This property offers generous size living accommodation comprising two double bedrooms, 16' living room with direct sea views, 11'5" kitchen, spacious bathroom, off street parking and use of the beautifully maintained communal garden.



Margate £155,000

TWO BEDROOM MID TERRACE COTTAGE WITH DELIGHTFUL FARMLAND VIEWS!

A fantastic opportunity to acquire this lovely two bedroom mid terrace cottage, situated in a popular residential area of Margate enjoying open farmland views. This home offers good sized living accommodation comprising two double bedrooms, lounge, dining room, kitchen with separate utility room, well appointed bathroom and downstairs w.c. This home also benefits from a beautifully presented courtyard style rear garden, garage and gas central heating.



Westgate on Sea £110,000 OFFERS IN EXCESS OF YOUR IDEAL HOLIDAY HOME

This two bedroom apartment is set in the ever popular St Mildreds Court, ideally located approximately 50 metres from the sandy beaches and within 200 metres of Westgate's canopy covered shops. This apartment offers 21' lounge, two bedrooms, fitted kitchen, bathroom, double glazing, gas central heating and many original features.



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Westgate £169,995

- 2 Double Bedrooms
- Lounge/Diner
- South Facing Garden
- Central Westgate



Birchington £187,500

- 2 Bedroom Apartment
- Small Private Patio & Garage
- Excellent Order Throughout
- Highly Prestigious Address



Minster £225,000

- 3/4 Bedroom Chalet Bungalow
- Modern Kitchen/Breakfast Room
- Garden & Parking
- Views Overlooking Farmland



Westgate £157,500

- 3/4 Bedroom Terrace
- Off-Road Parking
- Approx 30ft Garden
- Great Location Close to the Sea



Westgate £159,995

- 3 Bedroom End of Terrace
- 2 Separate Reception Rooms
- Approx 95ft Rear Garden
- Very Well Presented



Cliffsend Fixed Price £249,950

- 3 Bedroom Detached Bungalow
- 2/3 Reception Rooms
- Lovely Gardens
- Garage & Parking



Manston £399,995

- 5 Bed Detached House
- Spacious Living Accommodation
- Large Family Sized Garden
- Well Presented & Vacant Possession



Westgate £164,950

- 2 Double Bedroom Ground Floor Flat
- Off-Road Parking & Communal Garden
- Overlooking the Garden & Sea
- Vacant Possession



Westgate £279,950

- 4 Bedrooms
- En Suite to Master Bedroom
- Garage & Parking
- Stunning Living Areas



Westgate £230,000

- 4 Double Bedroom Victorian Terrace
- 2 Reception Rooms
- 2 Bathrooms
- Original Features



Ramsgate £199,500

- 2 Bedroom Terrace House
- Ensuite & Family Bathroom
- Conservatory & Garden
- Allocated Parking



Birchington £725,000

- Superior Edwardian Residence
- 5 Bedrooms & 4 Reception Rooms
- 4 Garages & Gated Driveway
- Superb Order Throughout



Monkton £214,995

- 3 Bedroom Period Property
- Modern Kitchen & Bathroom
- Ensuite to Master Bedroom
- Gardens & Garage



Westbrook Fixed Price £155,000

- 2 Double Bedroom 1st Floor Flat
- Balcony & Garage
- Stunning Sea Views
- In Need of Updating



Westgate £154,995

- 2 Double Bedroom 1st Floor Apartment
- Ensuite & Bathroom
- Gated Entrance & Allocated Parking
- Excellent Order Throughout



Broadstairs £249,995

- 4 Bedroom Semi
- 2 Reception Rooms & Conservatory
- Approx 110ft Rear Garden & Double Garage
- Highly Sought After Location



Westgate £199,950

- 3 Bedroom End of Terrace
- Ensuite & Family Bathroom
- Conservatory & Corner Plot
- Allocated Parking, Built in Approx 2006



Margate £42,500

- 1 Bedroom Retirement Flat
- Residence Lounge & Laundry Room
- Close to Margate Harbour
- Lift & Stairs to First Floor



Broadstairs £345,000

- 4 Bedroom Detached House
- 2 Reception Rooms & Large Conservatory
- Kitchen & Utility Room
- Garage & Off-Road Parking



Westgate £229,950

- 3 Bedroom Town House
- Stunning Kitchen/Diner
- 2 En-Suite Bedrooms
- Garage

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Cliftonville | Price Range: £220,000-£245,000

- Impressive & versatile home, Northdown location
- 3 Beds, lounge/diner, conservatory, gardens, parking
- In excellent condition with impressive room sizes

CLIFTONVILLE OFFICE | 01843 227447



Ramsgate | Price Range: £170,000-£180,000

- First Floor Flat in Secure Gated Development -
- Built 2005 En-suite to Master Bedroom. Allocated
- Parking Space Close to Town Centre and Seafront

RAMSGATE OFFICE | 01843 580314



Broadstairs | Price Range: £165,000-£205,000

- Refurbished 2nd Floor Flat, 2 Bedrooms, Sea Views
- Double Glazing, Gas Central Heating
- No Onward Chain!

BROADSTAIRS OFFICE | 01843 602546



Westbrook, Margate | Price Range: £160,000-£190,000

- Three storey, period property
- Four bedrooms & two reception rooms
- Within a 1/4 mile of Margate Train Station & beach

CLIFTONVILLE OFFICE | 01843 227447

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* Jun-Aug '09 compared to
Jun-Aug '08 across 113
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Ramsgate | Price Range: £155,000-£175,000

- Family Home, Bigger Than it Looks!
- 3 Double Bedrooms, 2 Reception Rooms
- Large Kitchen/Diner, Utility Room, Garage

RAMSGATE OFFICE | 01843 580314



Ramsgate | Price Range: £145,000-£165,000

- 3 Bedroom mid-terraced House
- Popular 'Saints' location, 14' Kitchen
- No Onward Chain Complications

RAMSGATE OFFICE | 01843 580314



Broadstairs | £145,000

- 3 Bedroom Terraced, Lounge/Diner,
- Upstairs Bathroom, Separate WC,
- Garage and Driveway, No Forward Chain

BROADSTAIRS OFFICE | 01843 602546



Westgate On Sea | Price Range: £110,000-£130,000

- Two/Three bedroom period mid terrace
- Set in quiet cul de sac location
- In need of some updating

BIRCHINGTON OFFICE | 01843 842551



St Nicholas At Wade | Price Range: £100,000-£135,000

- 2 bedrooms 1st Floor flat, drive
- Rear garden 90ft in length
- Double glazing & central heating

BIRCHINGTON OFFICE | 01843 842551



Birchington: 01843 842551
Cliftonville: 01843 227447

Broadstairs: 01843 602546
Ramsgate: 01843 580314

LETTINGS: 01843 597600



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Birchington
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Birchington

- Close proximity of Sea Front
- 4 Bedrooms, Good size lounge/Diner
- Utility Room. MUST BE VIEWED.

.....£319,995



Dumpton Gap

- Cliff top walks and sandy beaches just 250 yards away!
- Attractive 4 bedroom home with 2 bathrooms
- Thoughtfully extended giving great accommodation

.....£279,500



Birchington

- Garden Estate location, 3 Bed, Utility Room
- Conservatory, 2 Reception rooms.
- Corner plot with secluded gardens.

.....£269,995

Public Notice

An offer has been received for the property know as 17 Sandpiper Court Fort Hill Margate in the sum of £55,000.

Any person wishing to make an offer on this property should do so in writing within the next 7 days.



Ramsgate

- 4 bed Victorian Villa
- Off street parking
- Pretty Garden

.....£229,500



Birchington

- 3 Beds, 2 Receptions
- Approx 75ft Garden, Close to school
- Family house. Must be viewed.

.....£204,995



Westbrook

- Sought after Westbrook
- 4 Bedroom Semi Detached
- Off Street Parking

.....£192,000



Ramsgate

- Looking for a large garden? Look no further....!
- 3 bed family home with large gardens
- Lovely condition - take a look...!

.....£178,500



Westbrook

- 150 Yards from the sea!
- Spacious 3 bed family home
- Large gardens AND off street parking!

.....£174,995



Birchington

- 5 Year Old 'Omar Heritage' mobile home
- Close to the village. 48x20' Luxury Property
- 2 Beds, En Suite, Parking

.....£165,000



Birchington

- Set within beautiful surroundings
- 46' x 20' executive "Heritage" static mobile
- 3 bed Mstr ensuite, luxury kitchen

.....£165,000



Ramsgate

- 2 bedrooms
- Off road parking
- Room for improvement!

.....£160,000



Cliftonville

- Detached newly built house
- 3 bedrooms, downstairs cloakroom
- Off street parking

.....GUIDE PRICE £150,000



St Nicholas at Wade

- Sought after village location
- Extended 4 bed family accommodation
- Rural views to rear from 70ft garden

.....£259,950



Birchington

- Requiring Modernisation.
- 2 Bedrooms, Lounge/Diner
- Plenty of off road parking, Gardens

.....£144,995



Cliftonville

- Retire in style, comfort and security!
- 1 bed ground floor assisted living apartment
- 150 yards from the sea front

.....£125,000



Minnis Bay

- Spacious Ground Floor Garden Flat
- Close to Minnins Bay Seafront
- Newly Fitted Kitchen & Bathroom

.....£119,995



Cliftonville

- One bedroom
- Ground floor
- No chain

.....£69,950





My 4Walls

01843 229955



RAMSGATE

Two bedroom ground floor flat, located in Belmonte Road, Ramsgate. This flat consists of large lounge, shower room and parking space.
£550 PCM



MARGATE

Three bedroom house located on Margate seafront, excellent views of the harbour, large lounge, cellar and courtyard garden.
£650 PCM



CLIFTONVILLE

Third floor, one bedroom apartment, located in Clarendon Road. Lounge, kitchen and bathroom, double glazing.
£425 PCM

- Westgate** ... One bedroom flat in good location of Westgate, close to shops and train station. 1st floor with fitted kitchen and bathroom, one double bedroom. Available September. Must have guarantor. **£375 pcm**
- Ramsgate** ... Excellent two bed flat in Ramsgate. Finished to a high spec with fitted kitchen and bathroom. Large living space, two double bedrooms, can be furnished if required. Available now. **£650 pcm**
- Ramsgate** ... Spacious three bedroom house located in Ramsgate. It has two double bedrooms and one single, fitted kitchen and bathroom and garden to rear of the house. Good decor throughout and is available immediately. To arrange a viewing, please contact the office on 01843 229955 . **£700 pcm**
- Cliftonville** ... Third floor spacious two bedroom apartment, excellent condition. Located in the sought after location of Majestic Court in Second Avenue. Available Now **£495 pcm**
- Margate** ... Top floor flat in the heart of the Margate old town. Fully refurbished, new flooring, kitchen and bathroom. Available immediately!! **£550 pcm**
- Ramsgate** ... One bedroom ground floor flat, lounge/ fitted kitchen, large bedroom, shower room, available now **£425 pcm**
- Cliftonville** ... Two bedroom second floor apartment, excellent condition, fully refurbished, fitted bathroom and kitchen. **£410 pcm**
- Ramsgate** ... Two bedroom luxury apartment, laminate flooring throughout, family bathroom and ensuite, fully integrated kitchen. Located on the first floor close to sea front and local amenities available now!! **£700 pcm**

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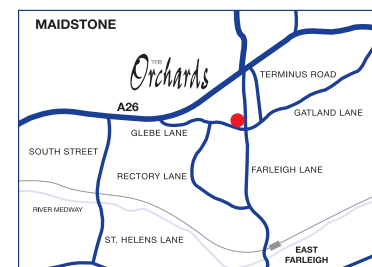
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MOTORS NEWS



Little Smart special is just height of fashion

SMART has launched this special 'Edition Highstyle' with loads of luxury features to complement a trendy chocolate brown/metallic finish.

Available solely as a coupé and building on the two-seat city car's flagship Passion specification, only 215 are available for the UK, priced from £10,900.

Features include 12-spoke, 15-inch alloys, matt silver interior details and leather: heated leather metallic silver seats, upper and lower dashboards, three-spoke steering wheel and gearknob.



Scrap and escape in a cheaper VW Campervan

LONG seen as a producer of archetypal campervans, VW may have opened a rich seam of new business.

Noting the Government's decision to extend £2,000 Scrappage discounts, it has launched a package allowing owners to scrap a 10+ year-old 'banger' and take off on their travels for three years in an 'all mod cons' VW Caravelle California camper (pictured). It costs as little as £315 a month on a personal contract purchase deal – while stocks last ahead of a new-look California launched in January.



Magazine finding Nemo is the most economical

NEVER mind controversial 'official' fuel consumption figures, the Citroën Nemo has publicly proved itself the UK's most miserly van.

A Nemo SensoDrive 1.4HDi returned an impressive 75.8 mpg in an independent MPG Marathon organised by Fleet World magazine over a 358.5 mile event to retain its 'Britain's Most Economical Van' title.

The Nemo's economy was attributed to its quick-shifting SensoDrive automated manual gearbox.



A SPORTY LITTLE NUMBER: Alfa's racy three-door MiTo is ideal 'downsizer' to replace a sporting gaz-guzzler and with £2,000 scrappage discount can cost only £8,995

Alfa's sporting chance to downsize with the MiTo

ROAD TEST ALFA MiTo

BY STEVE LOADER

STAR QUALITY

Driving appeal	★★★★★
Image	★★★★★
Space	★★★★★
Value	★★★★★
Running costs	★★★★★
Reliability	★★★★★
Green rating	★★★★★

pairing of Italy's fashion capital Milano and resurgent motor city of Torino.

The feel of the MiTo also matches its style. It's not perfect, but it is great fun and selectable 'DNA' drive settings – Dynamic, Normal and All-Weather – deliver three cars in one.

The default for keen drivers will be Dynamic, which weights up the steering throttle/engine response; Normal does what it says on the tin; and All-Weather is an option all cars should have.

However, powertrain choice is crucial. Our test car had the 1.6-litre diesel option – a bit like asking a prop forward to ride a racehorse in heavy going. Diesels just don't make the most of the MiTo's nimble grace and style. It was reassuring that the free-revving 1.4-litre petrol models – turbocharged and unblown – have grabbed more than 90 per cent of Lipscomb's MiTo sales since launch earlier this year.

Do we need to talk about the cabin on a car this stylish? Only to say it looks as classy as the exterior, but also works well.

I don't think anyone should have to pay for the convenience of split folding rear seats though, and it can feel a little claustrophobic in the back, particularly for kids.



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06 Plate Ford Fusion Style Climate 1.4 5dr

Cash Price	Deposit	60 Monthly Payments	Weekly Equivalent	Total Amount Payable
£6499	£100	£153.20	£35	£9512
APR 17.8%				



56 Plate Ford Focus Sport 1.4 5dr

Cash Price	Deposit	60 Monthly Payments	Weekly Equivalent	Total Amount Payable
£6499	£100	£153.20	£35	£9512
APR 17.8%				



07 Plate Ford Mondeo 1.8 LX 5dr

Cash Price	Deposit	60 Monthly Payments	Weekly Equivalent	Total Amount Payable
£6499	£100	£153.20	£35	£9512
APR 17.8%				



07 Plate Ford Mondeo 1.8 LX 5dr

Cash Price	Deposit	60 Monthly Payments	Weekly Equivalent	Total Amount Payable
£6499	£100	£153.20	£35	£9512
APR 17.8%				



09 Plate Ford Ka Studio 1.2 69PS 3dr

Cash Price	Deposit	60 Monthly Payments	Weekly Equivalent	Total Amount Payable
£7999	£100	£189.20	£43	£11667.20
APR 17.5%				



57 Plate Ford Mondeo Edge 2.0 140PS 5dr

Cash Price	Deposit	60 Monthly Payments	Weekly Equivalent	Total Amount Payable
£9999	£100	£237	£54	£14540
APR 17.3% Typical				

Here is just a small selection of our stock available with with unbelievable weekly payments!

X REG FORD KA 1.3I LUXURYKA 3DR METALLIC BLUE, 55500 Miles.....	£2999	55 REG PEUGEOT 206 2.0 ALLURE 2DR SOLID FLAMENCO RED, 16000 Miles.....	£8999
52 REG FORD FUSION 1.4 TDCI 3 5DR METALLIC PANTHER BLACK, 60800 Miles.....	£4499	57 REG FORD FOCUS DIESEL HATCHBACK 1.6 TDCI GHIA 5DR BLUE, 44500 Miles.....	£8999
07 REG CHEVROLET LACETTI 1.8 CDX 4DR AUTO MICA PEARL BLACK, 17300 Miles.....	£5999	08 REG FORD FOCUS PETROL HATCHBACK ZETEC CLIMATE 5 DR HATCHBACK 1.6 DURATEC SEA GREY, 41900 Miles.....	£8999
06 REG FORD FUSION ESTATE 1.6 ZETEC 5DR AUTO CLIMATE BLUE, 19300 Miles.....	£6499	08 REG FORD FOCUS DIESEL HATCHBACK 1.8 TDCI ZETEC 5DR CLIMATE METALLIC BLUE, 40700 Miles.....	£8999
56 REG FORD FOCUS HATCHBACK 1.4 SPORT 5DR GREEN, 29800 Miles.....	£6499	08 REG FORD FIESTA HATCHBACK 1.25 STYLE 5DR CLIMATE METALLIC BLUE, 41300 Miles.....	£8999
06 REG PEUGEOT 206 1.4 16V SPORT 3DR SILVER, 17500 Miles.....	£6499	07 REG FORD FOCUS C-MAX 1.6 ZETEC 5DR SILVER, 30200 Miles.....	£8999
07 REG FORD MONDEO ESTATE 1.8 LX 5DR SILVER, 47300 Miles.....	£6499	08 REG FORD FOCUS HATCHBACK 1.6 STYLE 5DR AUTO BLACK, 10300 Miles.....	£9499
07 REG FORD MONDEO HATCHBACK 1.8 LX 5DR SILVER, 46400 Miles.....	£6499	57 REG FORD FOCUS DIESEL HATCHBACK 1.8 TDCI TITANIUM 5DR SILVER, 42900 Miles.....	£9499
57 REG FORD FIESTA HATCHBACK 1.25 STYLE 5DR CLIMATE METALLIC BLUE, 47000 Miles.....	£6799	08 REG FORD FOCUS 1.8 TDCI STYLE 5DR METALLIC OCEAN BLUE, 15000 Miles.....	£9499
57 REG FORD FIESTA HATCHBACK 1.25 STYLE 5DR CLIMATE SILVER, 40200 Miles.....	£6799	57 REG FORD FOCUS DIESEL HATCHBACK 1.8 TDCI TITANIUM 5DR BLACK, 42300 Miles.....	£9499
07 REG FORD MONDEO DIESEL HATCHBACK 2.0TDCI 115 LX 5DR SILVER, 50600 Miles.....	£6799	57 REG FORD MONDEO HATCHBACK NEW SHAPE 2.0 EDGE 5DR METALLIC MOONDUST SILVER, 43000 Miles.....	£9999
57 REG FORD FIESTA HATCHBACK 1.25 STYLE 5DR CLIMATE BLACK, 42300 Miles.....	£6799	09 REG FORD FIESTA HATCHBACK 1.25 STYLE 3DR METALLIC SPA, 1900 Miles.....	£10499
57 REG FORD FIESTA HATCHBACK 1.25 STYLE 5DR CLIMATE METALLIC BLUE, 40100 Miles.....	£6799	58 REG FORD FIESTA DIESEL HATCHBACK 1.4 TDCI ZETEC 5DR BLACK, 14300 Miles.....	£11999
57 REG FORD FIESTA HATCHBACK 1.25 STYLE 5DR CLIMATE BLACK, 42600 Miles.....	£6999	58 REG FORD FIESTA HATCHBACK 1.6 ZETEC S 3DR BLUE, 14700 Miles.....	£11999
55 REG FORD MONDEO 3.0 V6 TITANIUM X 5DR METALLIC BLUE, 47900 Miles.....	£6999	58 REG FORD FOCUS HATCHBACK 1.6 ZETEC 5DR BLACK, 15700 Miles.....	£11999
57 REG FORD FOCUS HATCHBACK 1.8 ZETEC 5DR CLIMATE BLUE, 42300 Miles.....	£7499	58 REG FORD FOCUS HATCHBACK 1.6 ZETEC 5DR BLUE, 15700 Miles.....	£11999
07 REG FORD MONDEO ESTATE SPEC EDS 1.8 EDGE 5DR METALLIC BLACK, 45300 Miles.....	£7499	07 REG VOLKSWAGEN SHARAN DIESEL ESTATE 1.9 TDI SE 115 5DR TIP AUTO COMING THIS WEEK, 42500 Miles.....	£11999
07 REG FORD FOCUS HATCHBACK 1.8 SPORT 5DR SOLID DEEP NAVY, 44100 Miles.....	£7499	02 REG FORD FOCUS 1.6 SILVER 3DR SILVER, 109000 Miles.....	£11999
06 REG FORD MONDEO 2.0TDCI 130 ZETEC 5DR METALLIC PANTHER BLACK, 42000 Miles.....	£7799	58 REG FORD FOCUS PETROL HATCHBACK STYLE 5 DR HATCHBACK AUTO 1.6 DURATEC 100 OCEAN BLUE METALLIC, 14200 Miles.....	£11999
57 REG FORD FOCUS HATCHBACK 1.6 STYLE 5DR METALLIC BLUE, 44000 Miles.....	£7999	58 REG FORD FOCUS STYLE 5 DR HATCHBACK 1.6 DURATEC 100 PS S COMING THIS WEEK, 16600 Miles.....	£11999
09 REG FORD KA 1.2 STUDIO 3DR METALLIC SCUBA, DELIVERY MILES.....	£7999	07 REG VOLKSWAGEN SHARAN DIESEL ESTATE 1.9 TDI SE 115 5DR TIP AUTO COMING THIS WEEK, 43300 Miles.....	£11999
07 REG FORD FOCUS HATCHBACK 1.6 ZETEC 5DR CLIMATE SOLID COLORADO RED, 43300 Miles.....	£7999	09 REG FORD FOCUS ZETEC CLIMATE 5 DR HATCHBACK 1.6 DURATEC OCEAN BLUE METALLIC, 14300 Miles.....	£12499
57 REG FORD FOCUS PETROL ESTATE ZETEC CLIMATE ESTATE 1.6 DURATEC 100 PS S MOONDUST SILVER METALLIC, 41500 Miles.....	£7999	55 REG COMMERCIAL FORD FIESTA DIESEL 1.4 TDCI VAN-(30/6/2008) WHITE, 86300 Miles.....	£2999+VAT
57 REG FORD FOCUS HATCHBACK 1.6 ZETEC 5DR CLIMATE SILVER, 41000 Miles.....	£7999	54 REG COMMERCIAL VAUXHALL CORSAVAN DIESEL 1.3CDTI 16V VAN WHITE, 33000 Miles.....	£2999+VAT
06 REG FORD FOCUS HATCHBACK 1.6 GHIA 5DR AUTO SILVER, 14000 Miles.....	£8299	06 REG COMMERCIAL FORD FIESTA DIESEL 1.4 TDCI VAN WHITE, 63900 Miles.....	£3999+VAT
07 REG FORD MONDEO DIESEL ESTATE 2.0 TDCI ZETEC 5DR METALLIC MOONDUST SILVER, 47100 Miles.....	£8499	06 REG COMMERCIAL VAUXHALL COMBO DIESEL 1700 1.3CDTI 16V VAN WHITE, 47000 Miles.....	£3999+VAT
56 REG FORD FOCUS 2.0 TITANIUM 5DR METALLIC BLUE, 25000 Miles.....	£8499	06 REG COMMERCIAL VAUXHALL COMBO DIESEL 1700 1.3CDTI 16V VAN WHITE, 46800 Miles.....	£4499+VAT
57 REG FORD FOCUS DIESEL ESTATE ZETEC CLIMATE ESTATE 1.8 TDCI 115 PS STAGE MOONDUST SILVER METALLIC, 43400 Miles.....	£8499	56 REG COMMERCIAL FORD TRANSIT CONNECT 220 SWB DIESEL LOW ROOF VAN L TDCI 110PS WHITE, 36200 Miles.....	£5499+VAT
08 REG VAUXHALL CORSA 1.2i 16V SXI 3DR PEARL BLACK SAPPHIRE, 22700 Miles.....	£8499	56 REG COMMERCIAL FORD TRANSIT 280 SWB DIESEL FWD LOW ROOF VAN TDCI 85PS WHITE, 42100 Miles.....	£6999+VAT
57 REG FORD FOCUS HATCHBACK 1.8 ZETEC 5DR CLIMATE METALLIC BLUE, 43500 Miles.....	£8499		
57 REG FORD FOCUS PETROL ESTATE ZETEC CLIMATE ESTATE 1.6 DURATEC 100 PS S PANTHER BLACK METALLIC, 41400 Miles.....	£8499		
07 REG FORD MONDEO DIESEL ESTATE 2.0 TDCI ZETEC 5DR SILVER, 39400 Miles.....	£8499		
07 REG FORD MONDEO 2.0 ZETEC 5DR METALLIC PANTHER BLACK, 11000 Miles.....	£8499		

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USED CAR ROUND-UP: OUR PICK FROM A KEY SECTOR

RANGE ROVER



AGEING petrol examples of Range Rovers are ridiculously cheap now, but just a few fill-ups at the pumps could see you spending the same amount all over again. Then again, a used RR delivers cut-price entry to an upper-crust view of the road and loads of kit and comfort for your money. Go for the highest spec you can afford though, preferably Vogue flagship level, to claw back most luxury to balance the car's extreme thirst and flaky reliability.

STAR QUALITY

Driving appeal	★★★★★
Looks and image	★★★★★
Space	★★★★★
Value	★★★★★
Running costs	★★★★★
Reliability	★★★★★
Quality	★★★★★

BMW X5



FOR many, the X5 is the ultimate SUV (sports utility vehicle). It's big, laden with badge cachet, drives like a BMW despite a high body and looks the business; all good reasons for desirability and why this 4x4 holds its value better than most, though it still cannot defy 'erosion by running costs'. The diesels are the favourite buy, but you could save lots with a performance petrol model, especially as diesel is still significantly dearer than its rival.

STAR QUALITY

Driving appeal	★★★★★
Looks and image	★★★★★
Space	★★★★★
Value	★★★★★
Running costs	★★★★★
Reliability	★★★★★
Quality	★★★★★

TOYOTA LANDCRUISER



IF you need a 4x4 to tow a trailer, boat or a caravan then the Landcruiser is one of the best, living up to rugged looks and helping it to defer the worst depreciation. As with the Range Rover, go for the best spec to make the most of its thirst for fuel, but do not worry about big repair bills; providing your Landcruiser has not been abused or missed services, major problems should not trouble your horizons.

STAR QUALITY

Driving appeal	★★★★★
Looks and image	★★★★★
Space	★★★★★
Value	★★★★★
Running costs	★★★★★
Reliability	★★★★★
Quality	★★★★★

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C-MAX, 1.8 Zetec 5dr - SPORTS PACK ZETEC, ng08hiz, metallic vision, sports pack zetec, privacy glass, abs, adjustable seats, adjustable steering column/wheel, air conditioning, alloy wheels, central locking, child locks, cloth upholstery, colour coding body, driver airbag, electric mirrors, electric windows, extra seats, foglights, front armrest, head restraints, folding rear seats, heated screen, locking wheel nuts, lumbar support, silver, 25500 miles, £10695, Gravesend, 01474 537111 (TRADE)

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MONDEO, 2.0 TDCi TITANIUM X 5DR [140]AUTOMATIC DIESEL, ea58whv, moon dust, ford direct vehicle, dvd touch screen navigation, bluetooth handsfree and voice control, 18 alloys, abs, air conditioning, alloy wheels, cruise control, front armrest, folding rear seats, lumbar support, immobiliser, passenger airbag, rear armrest, side airbags, radio/cd multichanger, rear headrests, sports seats, traction control, 3x3 point rear seat belts, alarm, audio remote control, body coloured bumpers, drivers airbag, electrocdor mirrors, electrically adjustable drivers seat, front electric windows, front fog lights, front head restraints, height adjustable drivers seat, isofix child seat anchor points, rear, rear electric windows, remote central locking, solid paint, steering wheel rake adjustment, st, silver, 1114 miles, £18495, Sittingbourne, 01795 426693 (TRADE)

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C-MAX, 1.8 TDCi Zetec, 2009, vision, 0 miles, £13795, Tenetden, 01580 765011 (TRADE)

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KUGA, 2.0 TDCi TITANIUM 5DR, ef58kuu, metallic vision, reversing camera, leather trim seats, partial leather trim, dvd nav, keyless entry system, front and rear park assist, 18 alloy wheels, ford power start, privacy glass, abs, alloy wheels, cruise control, front armrest, folding rear seats, lumbar support, immobiliser, passenger airbag, rear armrest, side airbags, radio/cd, rear headrests, sports seats, traction control, 3x3 point rear seat belts, alarm, audio remote control, steering wheel reach, white, 8895 miles, £20995, Sittingbourne, 01795 426693 (TRADE)

MONDEO, 2.0 TDCi Titanium 5dr [6]***DVD NAV* SPORT PACK***, en57aey, keyless entry, quickclear appearance pack, 18 alloys, 2yrs roadside assistance, abs, alloy wheels, cruise control, front armrest, folding rear seats, lumbar support, immobiliser, passenger airbag, rear armrest, side airbags, radio/cd, rear headrests, sports seats, traction control, 3x3 point rear seat belts, alarm, audio remote control, steering wheel reach, white, 8895 miles, £20995, Sittingbourne, 01795 426693 (TRADE)

KUGA, 2.0 TDCi Titanium 5dr*PREMIUM NAV+REVERSING CAMERA, ea58nuu, metallic vision, premium navigation, ford direct vehicle, titanium appearance pack, 18 alloys, abs, adjustable seats, adjustable steering column/wheel, alloy wheels, climate control, computer, cruise control, driver airbag, electric mirrors, electric windows, foglights, front armrest, head restraints, folding rear seats, lumbar support, immobiliser, passenger airbag, power assisted steering, rear armrest, remote locking, side airbags, radio/cd, rear headrests, sports seats, traction control, 3x3 point rear seat belts, alarm, audio remote control, steering wheel reach, white, 8895 miles, £20995, Sittingbourne, 01795 426693 (TRADE)

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C-MAX, 1.8 TDCi Zetec, 2009, vision, 0 miles, £13795, Tenetden, 01580 765011 (TRADE)

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KUGA, 2.0 TDCi TITANIUM 5DR, ef58kuu, metallic vision, reversing camera, leather trim seats, partial leather trim, dvd nav, keyless entry system, front and rear park assist, 18 alloy wheels, ford power start, privacy glass, abs, alloy wheels, cruise control, front armrest, folding rear seats, lumbar support, immobiliser, passenger airbag, rear armrest, side airbags, radio/cd, rear headrests, sports seats, traction control, 3x3 point rear seat belts, alarm, audio remote control, steering wheel reach, white, 8895 miles, £20995, Sittingbourne, 01795 426693 (TRADE)

KUGA, 2.0 TDCi Titanium 5dr*PREMIUM NAV+REVERSING CAMERA, ea58nuu, metallic vision, premium navigation, ford direct vehicle, titanium appearance pack, 18 alloys, abs, adjustable seats, adjustable steering column/wheel, alloy wheels, climate control, computer, cruise control, driver airbag, electric mirrors, electric windows, foglights, front armrest, head restraints, folding rear seats, lumbar support, immobiliser, passenger airbag, power assisted steering, rear armrest, remote locking, side airbags, radio/cd, rear headrests, sports seats, traction control, 3x3 point rear seat belts, alarm, audio remote control, steering wheel reach, white, 8895 miles, £20995, Sittingbourne, 01795 426693 (TRADE)

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MONDEO, 2.0 TDCi Zetec 5dr, ng080bz, abs, adjustable seats, adjustable steering column/wheel, air conditioning, alloy wheels, central locking, electric mirrors, electric windows, foglights, front armrest, heated screen, locking wheel nuts, immobiliser, passenger airbag, power assisted steering, rear armrest, remote locking, side airbags, radio/cd, rear headrests, sports seats, traction control, 3x3 point rear seat belts, alarm, audio remote control, steering wheel reach, white, 8895 miles, £20995, Sittingbourne, 01795 426693 (TRADE)

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MONDEO, 2.2 TDCi Titanium X 5dr [140] Auto***AUTOMATIC***, kr58zgd, adjustable seats, adjustable steering column/wheel, air conditioning, alloy wheels, computer, cruise control, driver airbag, electric mirrors, electric windows, foglights, front armrest, head restraints, folding rear seats, lumbar support, immobiliser, passenger airbag, power assisted steering, rear armrest, remote locking, side airbags, radio/cd multichanger, grey, 9000 miles, £17295, Sittingbourne, 01795 426693 (TRADE)

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2. It is the responsibility of all advertisers to ensure that all advertising meets all forms of government legislation and KOS Media (Publishing) Ltd (the "media owner") takes no responsibility for liability in errors and omissions to the content of our media.
3. All rates quoted are subject to VAT at the rate currently in force at the time the advertisement appears.
4. All rates within the annual advertising agreement will be rate protected for 12 months from the first date of publication under the signed agreement.
5. Any unsuitable material posted on any website belonging to KOS Media (Publishing) Ltd by the advertiser or any associated third party will be removed or refused. All passwords and security supplied to the advertiser by KOS Media (Publishing) Ltd in relation to the use of the posting of material via the media owner's online administration tool will be the responsibility of the advertiser. The advertiser indemnifies KOS Media (Publishing) Ltd against any damages as a result of misuse of these privileges by either the advertiser or any third party given password privileges by the advertiser.
6. KOS Media (Publishing) Ltd reserves the right to change passwords intermittently to ensure the overall and ongoing security of its websites within the public domain.
7. Copyright and licenses for voice-over/music/photography or film for advertising promotions or otherwise within the various forms of media in print, online and moving film owned by KOS Media (Publishing) Ltd must have been sought, verified or paid for by the advertiser where applicable. Approval or permissions must have been given by any potential beneficial owner voice-over or music. The advertiser must be able to verify any statements or claims (promotional or otherwise) in relation to their products/services promoted within any of the media offerings belonging to KOS Media (Publishing) Ltd.
8. Where shrinkage of an advertisement occurs for whatever reason, the advertisement will be charged to the nearest full centimetre where it relates to the media owner's printed publications. This will NOT apply to full-page advertisements, which remain full pages even after shrinkage.
9. KOS Media (Publishing) Ltd reserves the right to omit or refuse any advertisement/commercial/web content without notice or explanation. In these terms the word "advertiser" shall be construed to include any person or organisation placing an advertisement on behalf of another.
10. A guarantee of insertion cannot be given and the media owners shall not be liable for any loss or damage caused by any error inaccuracy within your marketing content. In no case shall the total liability of the media owner for any error or omission exceed the price charged by the media owner for that advertising.
11. No liability is accepted for any loss or damage alleged to have arisen through delay in forwarding replies to Box numbers, however caused, nor for the loss or damage to any artwork supplied.
12. Claims for any error or inaccuracy in your media messages with KOS Media (Publishing) Ltd must be made in writing to the accounts department within 10 days of publishing.
13. KOS Media (Publishing) Ltd accepts no responsibility for any errors or omissions made on their websites by the advertiser.
14. KOS Media (Publishing) Ltd has the right to cancel the advertiser's annual membership without notice should the advertiser deliberately publish out of date material or content on any of the media owner's online digital platforms. KOS Media (Publishing) Ltd will seek to recover, in full, all outstanding invoices in relation to the signed annual membership as a result of the advertiser's negligence in this regard and reserves the right to claim damages for any potential vexatious action via the advertiser.
15. Advertisers are requested to check their advertisements after the first insertion. The media owner will not be responsible for any errors on subsequent insertions, which have not been advised to them in writing.
16. A minimum of one month's notice must be given in writing for any cancellation of the signed annual advertiser's agreement. Upon cancellation, all discounts from KOS Media's standard effective media advertising rate card (July 2008-June 2009) will be recalculated and adjusted accordingly in line with KOS Media's standard media rate card (effective July 2008-June 2009) and will reflect the revised length of commitment denoted by the advertiser's written cancellation. Any surcharges, refunds or costs in relation to the production of the advertiser's TV commercial for the commitment set out within the advertiser's agreement will be met in full by the advertiser as per KOS Media's standard media advertising rate card (July 2008-June 2009). Discounts will be reapplied and any refunds or surcharges will be paid by either party within 30 days of the advertiser's written cancellation. Any other advertising placed must give a minimum of seven days' written notice and any discounts given for series bookings will be forfeited by the advertiser upon cancellation.
17. Seasonal contracts, Your Professional classified advertisements or any uplift advertising within the annual contract with the advertiser will be involved in full - at rate card - on receipt of any written cancellation of this contract within the 12-months.
18. All uplift advertisements must be booked in at least three months in advance of publication and will be subject to availability. All dates booked will be on a first-come, first-served basis.
19. The advertiser must agree to the date and time of filming of any online TV advertising commercial supplied by KOS Media (Publishing) Ltd within the advertiser's agreement. (Platinum, Gold, Silver standard of commercial). Should, for any reason, the advertiser not be available at the agreed time without giving sufficient notice (at least 48 hours), KOS Media (Publishing) Ltd reserves the right to charge for any further TV production at its standard published hourly rate should the advertiser still wish to use KOS Media (Publishing) Ltd's production services to complete its TV commercial or photographic imagery included in the advertiser's agreement. The advertiser will approve and accept that there are only two choices of voice-over and music offered by KOS Media (Publishing) Ltd. Should an advertiser wish to use other voice-overs or non-copyright free music it is the responsibility of the advertiser to pay the PRS rights should they be required to do so. Any changes to or failure to approve the TV production by the deadlines agreed between both parties will result in KOS Media (Publishing) Ltd being given permission by the advertiser to replace the TV commercial with pictures or stills from a choice of photography supplied by the media owner until the advertiser can supply a TV commercial produced at their own cost and risk outside of this agreement. The advertiser also accepts and agrees that this action would not reduce the value or cost of their membership. Any cost of changes required to the TV commercial throughout the advertiser's agreement will be borne by the advertiser outside of this agreement.
20. Each advertiser accepts that their ranking and position within KOS Media (Publishing) Ltd's search engine will be equal to those within their category (Platinum, Gold, Silver, Bronze, etc) other than they will be ranked based on the search engine criteria of optimisation within their level (Platinum, Gold, Silver or Bronze).
21. Any delivery claims made by the advertiser or discount vouchers published within the print or online media of KOS Media (Publishing) Ltd and any action as a result of the public or otherwise is the sole responsibility of the advertiser. Any claims resulting from this via KOS Media (Publishing) Ltd must be met by the advertiser.
22. a. All credit accounts due for payment shall be notified to the Advertiser by the 30th day following the date of the invoice, time to be of the essence. All sums due to KOS Media (Publishing) Ltd or RBS Factoring shall be paid in full, and the Advertiser shall have no right of set off in any circumstances.
b. In the event that payment is not received by KOS Media (Publishing) Ltd or RBS Factoring by the due date, the media owner shall be entitled to suspend all further advertising until payment is received and/or repudiate the contract and make any surcharges for breaking the contract.
c. In the event that payment is not received by KOS Media (Publishing) Ltd by the due date, the media owner reserves the right to charge interest on all overdue balances calculated on a daily basis at the rate of two per cent above the minimum lending rate of National Westminster Bank Plc from time to time in force.
d. Notwithstanding anything in these terms and conditions or implied to the contrary, in the event of the Advertiser ceasing to use the services of KOS Media (Publishing) Ltd (for whatever reason), the whole amount of monies due from the Advertiser to the date of cessation shall fall due for immediate payment.
e. The Advertiser will be liable for all costs incurred by KOS Media (Publishing) Ltd in the recovery of debts not paid by the due date.
f. Payment may be made by cheque, credit transfer, direct debit, cash and any major credit card.
23. Any discount which KOS Media (Publishing) Ltd may have agreed with the Advertiser shall be forfeited in the event of failure by the Advertiser to complete the contract or to meet the above credit terms.
24. Advertising Agency commission will be allowed to those advertisers recognised by the Newspaper Society, but shall not exceed ten per cent and will be subject to the terms of that recognition. This commission will not be allowed if the Advertising Agency fails to meet the terms of that recognition.
25. All private advertisements and certain categories as laid down by KOS Media (Publishing) Ltd must be prepaid.
26. The Advertiser agrees to indemnify KOS Media (Publishing) Ltd in respect of all costs, damages or other charges falling upon the media owners or any of the companies within the KOS Media Group as the result of legal action or threatened legal action or threatened legal arising from the publication of any advertisement or advertising promotion.
27. An order for an advertisement shall amount to acceptance of these terms and conditions, and any condition placed on an order by an Advertiser shall be null and void in so far as it conflicts with them.
28. Copyright in advertisements produced wholly or partially by the media owners belong to KOS Media (Publishing) Ltd. Advertisers may not reproduce such advertisements without the media owner's written consent.

All terms and conditions stated above are in place to protect the advertiser, the media owner and the communities they serve within the public domain as well as the beneficial rights of individuals and organisations. KOS Media will endeavour to always act reasonably in applying its terms and conditions.

Effective from June 2008

Apple Barn, Hythe Road, Smeth, Ashford, Kent TN25 6SR
Tel 01303 817040 Fax 01303 817046
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If you are ambitious to 'get on' in the profession then there is no better place to start than at Spire Academy where you will have the opportunity to work with experienced and committed teams of practitioners.

In appointing teaching colleagues we look for candidates who enjoy working with young people and forge positive relationships with them. An enthusiasm for new approaches and ideas is also important.

Vacancies for January 2010

Teacher of English

As our English department grows we are seeking to appoint a Teacher of English to join the Academy from 1st January 2010.

Teacher of Girls' PE

We are seeking to appoint a Teacher of Girls' PE to join the Academy from 1st January 2010.

Teacher of Science

As the Academy continues to grow we are seeking to appoint a Teacher of Science to join us from 1st January 2010.

Further details about all posts and application forms are available on our website
www.spireaacademy.com or alternatively contact Marion Wigington
at m.wigington@spireaacademy.com

Closing date for all posts: 12.00 noon, Friday 23rd October 2009.

Spire Academy is committed to safeguarding and promoting the welfare of young people and expects all staff to share this commitment. The successful applicant will be subject to appropriate child protection screening including checks with previous employers and the Criminal Records Bureau.

JobsforKent.co.uk

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NORTHFLEET SCHOOL FOR GIRLS Hall Road, Northfleet, Kent DA11 8AQ

We are seeking to appoint

SCHOOL INCLUSION OFFICER £13,272-£14,598 p.a.

Up to 35 Hours per week (8.15 am to 3.45 p.m.) Term Time Only
Initially a one year fixed term contract to 31.8.2010

The role will involve

- Running the school inclusion room (an alternative to fixed term exclusion)
- Dealing with parental enquiries through telephone and face-to-face meetings including investigation and mediation.
- Promoting good attendance, attitudes and behaviour at all times
- Assisting with a range of administrative support including support to exclusion, discipline and other student related meetings.

A flexible approach to working and the ability to work as part of a team and under your own initiative are essential. Good communication skills at all levels are essential.

Experience of working with young people in an educational, Youth and Community or similar environment would be an advantage.

Please submit full CV giving details of previous experience and the name of two referees to Mrs S Chisholm, Personnel Administrator at Northfleet School for Girls, Hall Road, Northfleet, Kent DA11 8AQ or email: personnel@northfleetgirls.kent.sch.uk

Closing date for applications: 12 October 2009

We are seeking to appoint

RECEPTIONIST/ADMINISTRATOR Afternoon/Evening Term Time Only – 3 pm to 7 pm (9.30 pm) Core 20 hours per week /Term Time Only Salary Scale Kent Scheme Grade 4 £7218 to £7584

The successful applicant will be computer literate, have excellent communication skills enabling them to communicate effectively with both students and adults, and be able to prioritise and work under pressure. Confident and competent use of the telephone is essential. A qualified first aider would be preferred, although training will be given.

This is a job share position and hours of work will be 3 p.m. to 7 p.m. Monday to Thursday and 1 p.m. to 5 p.m. on Friday - 39 weeks per year – with hours extending to 9.30 p.m. when required. Cover for during the day may occasionally also be needed.

Please submit full CV giving details of previous experience and why you feel this is the post for you to Mrs S Chisholm, Personnel Administrator at Northfleet School for Girls, Hall Road, Northfleet, Kent DA11 8AQ or email: personnel@northfleetgirls.kent.sch.uk

Closing Date for applications: 12 October 2009

Due to continuing growth we are recruiting

Support Workers

required to work in
Medway Towns and Maidstone

Hours: full-time, part-time, as and when basis.

Car driver with own transport essential.

Presland Care provides quality support to enable people to remain independent and live in their own homes.

For an application form please contact
Jane or Rita on 01634 673333
Email: info@preslandcare.co.uk

We are actively encouraging equal opportunities. Successful applications will be dependent on a clear enhanced CRB check and two satisfactory references.

To
advertise
in this
section



01303
817040



THE THOMAS AVELING SCHOOL



(A Foundation Technology College)

Arethusa Rd, Rochester, Kent ME1 2UW Headteacher: Mr P Jackson, BSc

Tel: 01634 844809 Fax: 01634 818385

Email: office@thomasaveling.co.uk Website: www.thomasaveling.co.uk/jobs

2 x Site Services Officers – Facilities and Amenities Lettings

Salary: NJC Scale pro-rata D1 point 7 – Point 16
(presently £12,787 - £16,440)

Part-time (18.5 hours per week) including holiday periods,
Hours are envisaged to be:

Post 1: Friday 4:00pm - 7:00pm; Saturday 9:00am - 5:30pm; Sunday 9:30am - 4:30pm

Post 2: Sunday 9:30am - 4:30pm; Monday-Thursday 4:00pm - 7:00pm.

(Some flexibility of actual working times is required with potential for future increase of these hours)

The ideal candidates should be self motivated, responsive to demand, capable of working under pressure and on their own initiative as required. Formal qualifications in DIY and grounds maintenance are not essential; however, candidates should be able to demonstrate a practical aptitude for general building/grounds maintenance.

The posts require some clerical administrative undertaking. Primary responsibility of the roles will be to support and assist the activities of the site team and the on-site lettings during both evenings and weekends.

Please visit www.thomasaveling.co.uk for further details of the post and an application form.

Closing date for applications: Monday 12th October 2009

Short-listed candidates only will be contacted for interview which will take place on Monday 19th October 2009

The Thomas Aveling School is: - an Equal opportunities Employer

- committed to safeguarding and promoting the welfare of all students and an enhanced CRB check will be required for all successful applicants.

Forward Care (Residential) Ltd Providing Residential Care for Adults with Learning Disabilities

We currently require a Support Worker to cover shifts for Nights. To work 3 to 4 Nights per week
All posts requires a NVQ Level 2 required minimum of 6 months experience
Interested candidates should apply in writing enclosing a recent CV.

Administrative Manager – Christine Morgan
Hill Farm
15 Keycol Hill
Sittingbourne
Kent ME9 8LZ

Previous applicants need not apply

THE QUEST SCHOOL

We wish to appoint a **qualified teacher** and **teaching assistant** to work at our specialist school for children with autism age 8-16 years.

Start date – January 2010

The right candidates will be dynamic and enthusiastic. Special needs experience preferred, a desire to make a difference in children's lives essential.

Please download an application form at
www.questschool.co.uk and return to:

Quest School, The Old Stables, Church Farm, Church Rd, Offham, West Malling, ME19 5NX. Tel: 01732 522700

Email: quest_school@btconnect.com

Closing date for applications: Friday 09th October

Quest School is an equal opportunities employer.

We are committed to promoting and safeguarding the welfare of children.

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CV Checker and builder

Use our tools and create a first class CV. See how good your CV is and take advantage of a free CV review.



View the latest vacancies with new Jobs posted daily, read full job descriptions and apply online.

Take advantage of our online services and receive Jobs by Email, get professional advice, build your bespoke CV and read Company Profiles from the county's leading recruiter's.

JobsforKent.co.uk

Here to help you find your next job



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0808 156 5339
(Calls are free; mobile rates may vary; check with your provider)

COLLECT your messages:
0906 550 4335
(Calls cost £1/min; contact your service provider for details)

REPLY to an ad, call:
0905 211 0651
(Calls cost £1.20/min; contact your service provider for details)

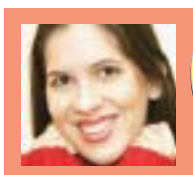
REPLY by Text

You can choose to text the member's 6-digit box number followed by a space, then your message (max of 160 characters) and send to **82250** e.g. 654321 Hi my name is... Standard network rates apply to send messages. Successfully forwarded messages cost £1.50 per message.

BROWSE and listen line:
0906 753 3093
(Calls cost 75p/min; contact your service provider for details)

HELP required with service?
0871 220 9205

(Live assistance, 2pm-5.30pm, Mon to Fri | Email: louise@g8wave.co.uk | Calls cost 10p/min; contact your service provider for details)



Join TODAY to receive FREE Alerts & Matches to your mobile.
(Saving you both time and money in your search for romance.)

WOMEN seeking men

MY EVERYTHING

Ashford based, bubbly and fun single mum, 23yr old, curvy build, brunette. I like reading and socialising. WLTm like minded male. Box 457472

MATCH OF THE DAY!

Fun-to-be-with, blonde female, 25, 5ft2, a woman who loves football! Enjoys going out and staying in, looking for a like-minded man, to be her soulmate. Box 446494

NOT YOUR BROWNEYEYED GIRL, BUT...

Blue-eyed brunette, 27, 5ft1, loves films, walking, darts, pool, singing, me time! Looking for honest guy with GSOH, to get to know. Box 880105

IS ANYONE OUT THERE?

31yr old easygoing, independent female, WLTm cuddly fella to enjoy the finer things in life with, leading to LTR with the right person. Box 879931

GIVE AND TAKE IN LOVE

Loving lady female, 30, blue eyes, brown hair, seeking LTR with male 30-35, 6ft+, no baggage, in the Maidstone area. Box 448471

GOOD LUCK CHARM

Sporty female, 34, 5ft2, likes the gym, beach walks, Tennis and cycling, wltm similar male in his 30s for friendship in Eastbourne. Box 453712

HORSES FOR COURSES...

Caring, loving, affectionate female, 30, 5'2", blonde, likes walking, horse riding, animals, seeks affectionate male, 30-40, for lasting, loving relationship. Box 384013

A FAIRYTALE ENDING!

Princess Fiona, 34, looking to meet her Shrek. 5ft8, short brown/blonde hair, blue eyes, large build, seeks romantic caring guy for friendship, maybe more! Box 877957

FEAST YOUR EYES ON ME...

Hello I'm Andrea, 35, petite 5ft3, shoulder length curly hair. I enjoy eating out, cinema and I'm looking for friendship and possible long term relationship. Box 453039

HAPPY DAYS!

Attractive, fun-loving female, 35, 5'4", size 12, dark hair with blonde highlights, tactile, WLTm intelligent, professional, attractive guy, for a happy relationship. Tunbridge Wells. Box 308734

SOUND GOOD?

Hello I'm 35, kind, caring and non-smoking, enjoy cooking, cinema, music, dining in and out, looking for that special someone to enjoy a relationship with. Box 447595

SEALED WITH A KISS

Petite lady, 36, long hair, blue eyes, single mum, enjoys holidays, winning and dining, laughing, seeks loyal, loving man for friendship and more. Box 453079

STARRY NIGHTS

Hello I'm Sarah, single mum from Kent, brown hair enjoy swimming nights in/out looking for a caring man to share the best thing in life. Box 878378

HISTORIC MEETING?

Mum of three, 36, long mousey hair, blue eyes, interested in historical places, music, eating out, seeks kind, caring, genuine male 36-49, non-smoker, for LTR. Box 440693

GALLOP AHEAD!

Maidstone-based woman, 36, 5ft5, slim build, blue eyes, I'm caring, honest and have 4 children. I enjoy drives and horse riding, and WLTm honest, reliable man. Box 451311

SOMETHING LASTING

Professional single mum, 37, own home, looking for a man for friendship, hopefully a permanent relationship. Halesham Box 455221

BE MINE

Honest and caring woman, 36, 5ft5, slim build, blue eyes, I'm caring, honest and have 4 children. I enjoy drives and horse riding, Maidstone. Box 456159

MEND A BROKEN HEART

Single mum, 37, fun-loving, been hurt in past, looking for nice, genuine guy for hopeful happiness - no time wasters! Box 908053

SEIZE THE DAY

Loving female, 36, 5ft4, brown hair, green eyes, likes socialising, staying in, seeks genuine male for friendship and more. Box 428666

WAITING FOR YOU

Curvy single mum, 38, 5ft7, romantic, loyal, loving and genuine, likes swimming, theatre, live music, dining out, seeking a LTR with a like-minded male. Rochester Box 458566

LOVE TO LOVE YOU

Lovely female, 36, 5ft4, medium/large build, blonde hair, blue eyes, own house, loves walking, going out, the usual! Seeking male for long-term/serious relationship. Box 438102

IS JOINED AT THE HIP

Sociable petite girl with great SOH, 40, blonde, sociable, love football! Looking for fun guy with great SOH for inseparable partnership. Box 880434

HOPE TO HEAR FROM YOU

Audrey here, I live in Seaford, and WLTm caring man, I'm fun loving, loyal, honest, adventurous, and love animals, cooking, music, film, country-side. Box 872159

BELLA ISABEL

Lovely, fun and caring brunette, 42, recently divorced, intelligent, hard working, fun-loving, WLTm a gent to socialise with. Tunbridge Wells Box 878250

ACTIVE TYPE

Lively, energetic fun loving mum, 42, 5ft3, petite, pretty, blonde/brown hair, hazel eyes, WLTm honest, fun, mixed race/black gent, for lasting relationship. Box 451819

LOVE IS ALL AROUND

Happy-go-lucky, bubbly blonde, 42, blue eyes, hard-working, love outings, looking for a nice, genuine guy for relationship. Bromley Box 454517

HELLO EVERYONE!

Single dog-owner, 42, fun-loving, kind and loyal, likes meals out, weekends away, country walks, WLTm a non-smoking guy to share it all with. Seaford Box 454569

TALL ORDER

Curvy lady, 5ft9, 43yrs old, blonde hair/green eyes. I live in Deal in Kent, I'm down-to-earth and like being out and about. Box 456020

I SHOULD BE SO LUCKY

Hello, I'm Karen, 42, dark brown hair, medium build, gosh, looking for a man with no issues and gosh who can enjoy life with me. Box 452204

LIVE LIFE TO THE FULL

Good-looking brunette from Kent, 43, 5ft10, likes bowling, eating in/out etc. Looking for a good-looking guy, 35-45, with gosh for friendship/relationship. Box 450348

BLONDE AMBITION

Bubbly, cuddly, blonde single mum, 39, 5ft6, likes cars, reading, pubs, cosy nights in, having a laugh, looking for that right male for LTR. Box 905614

WANNA RIDE WITH YOU

Curvaceous lady, 40, 5ft8, long curly hair, into motorbikes! Single mum, seeks fun-loving bike fan for rides into the sunset. Eastbourne. Box 458787

PERFECT MATCH

Hi I'm Nikki, 5ft7, brown hair, green eyes, enjoys animals especially my pets. Looking for a tall man who has a personality compatible with mine Box 453374

A NICE BOTTLE OF WINE

Lovely, glossy brunette, 39yr old, petite, bubbly and loving, enjoys theatre, music and eating out, wltm a professional, loving and tactile male for a relationship. Box 442551

RECIPE FOR ROMANCE

Single mother, recently separated, 41, 5ft9, slim, blonde/blue eyes. WLTm fun loving man with GSOH, someone honest and genuine, I love cooking, cycling, outdoors. Folkestone. Box 457913

THE WIT TO WOO!

Kent female, 40, 5'7", dark eyes, GSOH, no ties, likes cosy nights in, socialising, country pubs, cinema, seeks loyal, caring male, for friendship & more. Box 152862

BETWEEN US

Asian lady, 41, single, no ties, outgoing, fun-loving, professional, looking for white male, genuine, professional and solvent. Box 451900

FOR A RELATIONSHIP?

Shy but confident-once-known female, a mum, 40, likes socialising, tennis, walks, swimming; seeks gent with similar interests to find hopeful love with. Box 452106

TLC ON OFFER

Bubbly, happy, outgoing 41yr old female, enjoy life to the full, like writing, walking, watching DVD's, wltm like-minded, happy-go-lucky, clean male for friendship and more. Box 459271

JOINED AT THE HIP

Sociable petite girl with great SOH, 40, blonde, sociable, love football! Looking for fun guy with great SOH for inseparable partnership. Box 880434

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HELLO EVERYONE!

Single dog-owner, 42, fun-loving, kind and loyal, likes meals out, weekends away, country walks, WLTm a non-smoking guy to share it all with. Seaford Box 454569

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HOW YOU DOING?

Attractive, curvy single mum, 44, kind, genuine, loyal and loving, seeking a man with similar qualities to share my life with, St Leonards-on-Sea Box 459128

SWEET AS HONEY

Petite, slim, honey-blond lady, 5'4" age 44, enjoys the seaside and horse-racing. Looking for a dark-haired, genuine, honest and professional man, 25-50 in Brighton. Box 458465

LOVE TO MEET YOU

Kind woman, 42, outgoing, happy-go-lucky, sometimes shy. I like gardening, socialising, travel, walks. Looking for happy, fun lady. Aylesford Box 428464

TOO MUCH TO ASK?

Divorced lady, 45, young looking, blonde, 5ft5, I'm well travelled and have many interests. WLTm black or mixed race, loving man for LTR. Chatham. Box 459246

STARTING OVER

Divorced 45yr old cuddly woman, brown eyes/hair, likes swimming, animals, cinema, soaps, the beach. WLTm a honest, non-smoking man for friendship, maybe more. Ashford Box 878141

FRIENDSHIP FIRST

Understanding, caring female, 45, 5ft4, medium build, brown hair, likes cinema, animals, music, romantic puns, seeking male for cuddles, hugs and more. Box 444873

FROM THIS MOMENT

Young-looking 46yr old female, 5ft4, slim, N/S, affectionate, loyal and caring, looking for a male, 40-45, N/S, up to 5ft7, to share life with. Ashford. Box 454591

ETERNALLY YOURS

Easygoing woman, likes most things in life; country walks, films, cinema, cooking. I'm 46, 5ft2, medium build. WLTm genuine, happy guy, easygoing and fun. Box 445635

HEART AND SOUL

Easy-going single mum, 46, 5ft4, size 12/14, likes bowling, gardening, swimming, looking for a man, 35-49, slim/medium build with similar interests. Maidstone Box 454176

MY PRINCE?

Not-just-for-xmas dog lover, into sports, walks, motorbikes, GSOH, female, 47, pretty, long dark hair, looking for knight in shining armour! East Sussex area. Box 872961

ARE YOU THE ONE FOR ME?

Caring, cute female, 46, petite, likes socialising, dancing, travelling, good food, seeking intelligent, loyal man 42-52 for love and TLC. Seaford. Box 444368

BE MY FRIEND AND LOVER

Bubbly caring lady, 47, divorced with 2 teenagers, dark hair, medium build, into cooking, driving, love to talk, laugh and have fun, seeking a normal guy Box 425952

ARE YOU LOVING & CARING?

Young 48 year old, loving, caring, very bubbly, 5ft5, medium build, blonde, blue eyes, likes clubs, cinema, eating out, cosy nights, good company Box 434098

JUST IMAGINE

Petite, brunette, bubbly, friendly, easy-going single mum, 49, enjoys cinema, eating out, socialising, most things, WLTm genuine male, to see where life takes us! Box 893562

TIME ON OUR HANDS

62yr old lady, slim, 5ft2, short brown hair, never act my age! Love Motown, parks, beaches and home life, seeks fun-loving gent. Tunbridge Wells. Box 458750

TALL ORDER

Attractive blonde, 60s, with a young outlook on life, slim build, likes animals, walking, meals, looking for a tall man for friendship, possible LTR. Hastings. Box 456604

IN THE COUNTRY

Young looking 72yr old female, slim, with blonde hair/blue eyes. I'd like to share my social life with like minded gent. I like country pubs. Box 457491

Women seeking men

A LITTLE AFFECTION

Intelligent, cheeky, emotional female, 44, WLTm similar woman, 35-65, for walks, museum/art trips, winning/dining, theatre, good conversation & friendship first, maybe more. Pref Eastbourne area. Box 873058

CARING & PROFESSIONAL

Female 49, 5ft4, long hair, slim build, likes eating out, the beach, travel, seeks a friendly chap, 48-55. Hastings Box 417100

NOTHING VENTURED...

Hi there, I'm a Sussex based, 51yr old woman, I love eating out, historical sites etc. Looking for kind gent for friendship, evenings out, maybe more. Box 459181

LOVELY BUBBLY

Short 51yr old professional lady, likes history, films and reading, seeking a genuine gent, 45-58, with gosh to enjoy evenings out, stimulating conversations and fun. Box 452311

BRING ME TO LIFE

Lighthearted female, 52, 5ft2, medium build, loves walking, socialising, swimming, holidays, looking for friendship maybe more. Box 453832

COMPANIONSHIP, LAUGHTER, HOPEFULLY MORE

Curvy & cuddly, outgoing, friendly, honest female, 53, 5ft7, larger build, fair hair, likes socialising, country walks, theatre, cinema, music, swimming, WLTm similar loving male. Box 443642

GREETINGS!

Canterbury Lady, 56 seeking special genuine, fun loving gent, 50-60, to enjoy life with and share interests such as walking, cinema, theatre, dining out, holidays. Box 873039

SMART MOVE

Spontaneous, friendly, lively female, 55, likes cinema, walking, cooking, socialising, seeks similar person for friendship leading to hopefully more. Box 430854

LIVE IT UP THE GOLDEN TICKET

Christian female, 57, looking to meet a nice man with gosh to go to the cinema and have fun with. St Leonards-on-Sea Box 449225

HOLDING OUT FOR A HERO

Londoner new to the area, 57, 5ft5, slim attractive blonde, seeking a man for serious relationship and lasting happiness. Box 445857

PISCES OR CAPRICORN?

Star-struck lady, 59, 5ft3, medium build, blonde, blue eyes, likes swimming, holidays, the sea, WLTm tall man with good heart for love. Box 448240

WALKS ALONG THE COAST

Honest & sincere female, 58, tall, GSOH, loves country pubs, coasts, cinema, seeking a man who's a mate for me with GSOH for relationship. Box 441622

ONLY LOVE

Classy, intelligent, happy, slim, attractive, fit and active lady, 60, gosh, enjoys travel, gardening etc. Looking for that special friend to share life with. Box 883791

LOOKING FOR PRINCE CHARMING

Pretty, bubbly girl in her 60s love romantic meals, gardens, and the arts looking for caring gentlemen. East Sussex. Box 458169

LOTS OF TLC TO GIVE

Happy-go-lucky lady, 63, 5ft3, medium build, brown hair/eyes, likes dancing, walking and holidays abroad, looking for a like-minded male for friendship, maybe a LTR. Box 452897

TIME ON OUR HANDS

62yr old lady, slim, 5ft2, short brown hair, never act my age! Love Motown, parks, beaches and home life, seeks fun-loving gent. Tunbridge Wells. Box 458750

TALL ORDER

Attractive blonde



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AMBITION: Kelly Holmes at Kent School Games launch

Kelly's hope to take Kent School Games national

DAME Kelly Holmes says she is trying to encourage the rest of the country to follow in the footsteps of the successful Kent School Games, *writes Glenn Pearson*.

Kent's double gold medallist attended the launch of the 2010 Kent School Games last week, which is intended to give more than 30,000 young people across the county a chance to compete in as many as 38 different sports.

The Games were launched at Hayesbrook Sports College in Tonbridge on Thursday with local heats set to start later this month, culminating in finals events in July next year.

KENT SCHOOL GAMES

Kent County Council leader Paul Carter, the man who came up with the idea for an event believed to be the biggest school sports event in Europe, talked of a continued decline of sport in schools over the last ten years and how that needed to be rectified.

After the success of the inaugural Games in 2008, Holmes said there have been discussions with other counties and the ideal scenario would be for a national school games to coincide with London 2012.

"It's a massive event," she said. "There's nothing like it in the UK and I'm pushing for this to be replicated in other counties so we can have a national final in a national school games."

"It's at quite an early stage, but in the nearby counties such as Essex and Surrey, they are very keen on the model, because the model is very good. Hopefully we can replicate it, but obviously it takes quite a lot of people to get something like this going. If we can start getting other counties doing it by 2011 with a big final for 2012, that would be fantastic."

Weatherley back in coaching rejig

RAMSGATE'S poor form in the league has forced them to rejig their coaching set-up.

Manager Jim Ward will now be assisted by former boss Mark Weatherley, who will act as first-team coach for the Southwood club.

The Rams have also moved to find a replacement for the injured Sam Mott, with goalkeeper Pat Mullin moving across the isle to sign from Margate.

Elsewhere, the reserves progressed in the Kent Intermediate Cup at the weekend, beating VCD Athletic on penalties.

The game ended 4-4 after extra-time before Rams' Matt Adams, Robbie Summers, Jack Studden and Michael Jones all converted penalties to win the tie.

Picture DAVE STEWART



NEW: Liam Harwood is one of four new signings

Gate pick up pace with new signings

MARGATE made four signings last week in a move to ensure they remain competitive in the Ryman Premier League.

Defender Liam Harwood rejoined the Blues from Carshalton, having rejected the offer of a contract at Hartsdown Park in order to move to the Surrey side towards the end of last season.

Margate also signed striker Akwasi Edusei. The 23-year-old former Gillingham trainee has also featured for Welling United, Farnborough Town, Ramsgate and Tonbridge Angels.

The club also received international clearance for attacking midfielder Jeremy Boreau, who now joins up with the squad, while highly-rated goalkeeper Lloyd Anderson has moved to Hartsdown having been training with Crystal Palace. Goalkeeper Pat Mullin has moved to Ramsgate while striker Steve West has been released.

PLEASE SEND YOUR SPORTS STORIES TO SPORTS EDITOR GLENN PEARSON AT
glenn.pearson@kosmedia.co.uk



UNCONTESTED: It was a bad day for Thanet Wanderers at home as uncontested scrums played into Sidcup's hands and the weather conditions also made it a difficult game to watch



Picture: IOR KURO

Uncontested scrums hit Thanet where it hurts

Thanet Wanderers 20 Sidcup 33

RUGBY

■ BY GLENN PEARSON

A HOWLING wind and a 30-man brawl ten minutes before time that led to uncontested scrums, played into Sidcup's hands as Thanet Wanderers grabbed defeat from the jaws of victory.

Things didn't start well for the Wanderers when they lost a back to injury during the warm-up, forcing coach Darryl Vas to call Pete McCauley out of retirement and also meant they had to play with 14 men for the first 15 minutes before he arrived.

Despite playing with the wind behind them in the first period, a lack of cohesion among the

hastily thrown together backs, meant the Wanderers went in just 8-5 up at half-time.

Thanet scored two forwards' tries from a driving maul before Tom Ash predictably scored one of his now trademark interception tries to put Wanderers 19-12 ahead.

The turning point came on 70 minutes when a mass brawl forced the referee to send two Sidcup players to the sin bin as well as one from the home side. It meant for the remaining ten minutes, the game went to uncontested scrums, which despite having a man less, played into Sidcup's hands. The visitors put just five men in

their scrum while Thanet went in with seven, which allowed Sidcup to create an overlap when their backs attacking, which they did to win the game.

Vas, who was a former coach at Sidcup, pulled no punches in his assessment of the game.

"The whole game was dominated by the howling wind and if there was more than three successful passes, I'm sure there would have been a cheer from the crowd," he said. "We did not have a great game, they were pretty poor and we were worse. We threw away lots of chances and ended up shooting ourselves in the foot. When it went to uncontested scrums they were able to have an extra man on the overlap and we just didn't wise up to that. It was certainly a game I felt we threw away."

Thanet return to action on Saturday when they travel to Wimbledon, a side that were promoted last season.

Blues pick up the pace under Southall order

FOOTBALL

BY YOURTHANET REPORTER

Margate 2

Akwasi 8, Blackman 90+1

Kingstonian 1

Gray 10



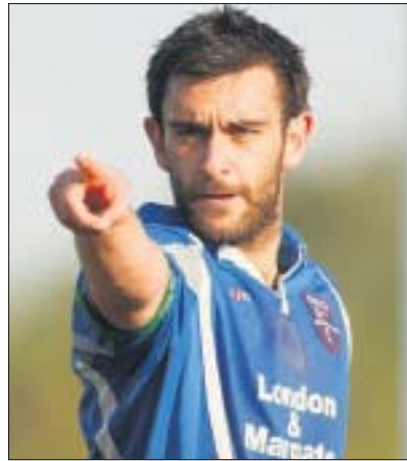
A LLOYD Blackman goal in time added on earned Margate their second win in three games and moved them up to 13th in the Ryman Premier Division.

The Blues are unbeaten since caretaker-manager Neville Southall stepped in to take over from Terry Yorath. With five new players brought in to strengthen the side, they look to have turned the corner.

Southall made five changes for the game with Lloyd Anderson, George Jeremy, Liam Harwood, Jeremy Boureau, and Akwasi Edusei all handed debuts and it was one of the debutants that gave Margate the lead.

A Wayne Wilson corner found former Gillingham trainee Edusei in the box and the striker reacted first to slam the ball past Luke Garrard in the Kingstonian goal after just eight minutes.

The lead lasted just two minutes when



WINNER: Lloyd Blackman scored late on for Margate

Lewis Cook crossed the ball into the danger area and the Gate defence only partially cleared the danger. Gray picked up the ball 22 yards from goal and thundered an unstoppable shot beyond the diving Anderson.

Both sides had chances to win it, but it was Blues that stole all three points in stoppage time. After winning the ball in the midfield, Sammy Cliff and Blackman exchanged passes before setting Aaron Lacy free on the right. The former Maidstone man swung the ball

Margate starting XI



into the box, Edusei almost got there but Blackman did, sliding in to put the ball over the line from close range.

Southall was delighted with his side's display in windy conditions at Hartsdown Park.

He told the club's website: "It was difficult conditions; pitches are bone hard, windy as anything – a typical Margate day. But the lads did really, really well to be fair to them, all credit to them."

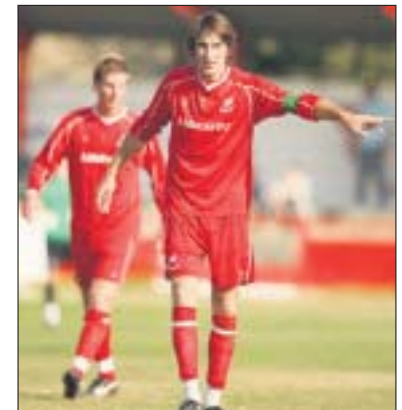
"We tried to change a few things; bring a few new faces in, put a bit of pace in, we caused them problems. I think we were worthy winners in the end."

The former Everton and Wales goalkeeper believes the addition of pace to the side has helped his team's fortunes in recent weeks.

"You can't put pace in people," he said. "But what we have done is try to add a little bit of pace, and it does make a difference, it puts defenders under pressure."

"I think overall, if I was a neutral, I would have enjoyed the game."

FOOTBALL



ON THE BALL: Skipper Warren Schulz leads the way

Rams stage second half comeback to earn FA Trophy spot

Ramsgate 3 Leyton 2

RAMSGATE produced a superb second half comeback to progress into the FA Trophy first qualifying round.

Manager Jim Ward gave a debut to new goalkeeper Pat Mullin, who signed in the week from rivals Margate, but there was little the former Maidstone stopper could do as Ryman North side Leyton raced into a two-goal lead.

Walid Matata, the former Ashford Town and Folkestone striker, gave the east London side the lead after 27 minutes and that was extended just before the break when Dean Mason fired past Mullin in the Ramsgate goal.

Whatever Ward said to his side during the half-time break worked as the Rams came out for the second period a different team.

They got themselves back into the tie when substitute Rhys Lawson, a summer signing from Kent League side Herne Bay, netted with his first touch of the game on 58 minutes.

The Rams went for the jugular and forced an equaliser when another former Margate player, striker Kenny Pratt, also a second half substitute, levelled things up after 64 minutes.

Midfielder turned striker, Gary Mickelborough then won the game for the Rams with a goal 16 minutes before the end to book his side a place in the next round of the trophy.

The Rams will face either Thamesmead or Leatherhead in the next round which is due to be played on October 17.

Ramsgate are next in action on Saturday when they entertain Worthing at the Southwood Stadium.

LEAGUE TABLE

RYMAN PREMIER DIVISION

	P	W	D	L	GD	Pt
1 Dartford	10	9	1	0	+28	28
2 Wealdstone	10	5	4	1	+6	19
3 Tooting & Mitcham	10	5	2	3	+4	17
4 Hastings United	10	5	2	3	+4	17
5 Canvey Island	10	5	2	3	+2	17
6 Boreham Wood	10	5	1	4	+4	16
7 Maidstone United	10	4	4	2	+3	16
8 Tonbridge Angels	10	4	3	3	+3	15
9 Sutton United	10	5	0	5	+3	15
10 Aveley	10	4	2	4	+2	14
11 Ashford Town (Mx)	10	4	2	4	-1	14
12 Carshalton Athletic	10	4	2	4	-5	14
13 Margate	11	4	2	5	-8	14
14 Hendon	10	4	1	5	-2	13
15 Kingstonian	10	4	1	5	-9	13
16 Harrow Borough	10	3	3	4	-2	12
17 Horsham	10	3	2	5	-2	11
18 AFC Hornchurch	11	3	2	6	-8	11
19 Waltham Abbey	10	2	4	4	-3	10
20 Cray Wanderers	10	3	1	6	-4	10
21 Billericay Town	10	1	5	4	-3	8
22 Bognor Regis Town	10	1	2	7	-12	5

RYMAN DIVISION ONE SOUTH

1 Godalming Town	8	6	1	1	+9	19
2 Merstham	10	6	1	3	+3	19
3 Folkestone Invicta	8	5	2	1	+6	17
4 Croydon Athletic	7	4	2	1	+15	14
5 Chatham Town	8	4	1	3	-1	13
6 Corinthian-Casuals	8	3	3	2	+4	12
7 Walton & Hersham	7	3	3	1	+4	12
8 Worthing	7	4	0	3	+2	12
9 Fleet Town	8	3	2	3	+5	11
10 Dulwich Hamlet	8	3	2	3	+1	11
11 Metropolitan Police	8	2	4	2	+2	10
12 Burgess Hill Town	8	3	1	4	-1	10
13 Walton Casuals	7	2	3	2	0	9
14 Whyteleafe	8	3	0	5	-1	9
15 Ramsgate	9	2	3	4	-2	9
16 Leatherhead	7	2	2	3	0	8
17 Sittingbourne	6	2	2	2	0	8
18 Eastbourne Town	7	1	3	3	-4	6
19 Horsham YMCA	7	1	3	3	-7	6
20 Whitstable Town	6	2	0	4	-9	6
21 Ashford Town	8	1	2	5	-17	5
22 Chiptstead	8	0	4	4	-9	4

FIXTURES

Saturday

Ryman League Premier Division: Canvey Island v Margate; Ryman Division One South: Ramsgate v Worthing



TOP OF DIVISION: Cliftonville ladies remain at the top of the table after their third successive win on Saturday



Picture: IOR KIPPO

Cliftonville ladies continue to set the pace at the top

CLIFTONVILLE ladies remain top of Kent Women's Outdoor Division One after their third straight win in a row.

After beating both Herne Bay and Sevenoaks in their two previous fixtures, the Ville girls went in to the game with confidence of maintaining their 100 per cent start to the new campaign.

They were up against Bromley and Beckenham 4ths on Saturday and despite conceding only their second goal of the season, they went on to win convincingly 5-1.

They return to action at the weekend when they face Tunbridge Wells third team looking to continue their excellent start to the season.

HOCKEY

The club's second team kept up with the pace set by the senior side, as they also won their third game on the spin at the weekend. Having seen off both Burnt Ash Invicta and Gravesend thirds in the last two weeks, they thrashed Burnt Ash 4-1 at St Lawrence College. They too sit top of Kent Women's Outdoor Division Four and take their unbeaten record to Maidstone on Saturday.

The third team were not as successful as they slumped to a 6-0 defeat to the University of Kent.

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December 5, 2009 – January 17, 2010

Our most spectacular pantomime ever? You'd better believe it!



PANTO LEGEND:
Marlowe favourite Dave Lee will be playing Tinkerbell

New venue's a top-flight arena

WITH the closure of the Marlowe for redevelopment, this year's pantomime is being staged in a state-of-the-art big top theatre tent.

It will be called the Marlowe Theatre Arena – but what, exactly, is it?

Rob Haworth is project manager for Theatre Tent, the company behind the venue, which will be at the former Kingsmead coach park.

He is keen to dispel myths about cold, circus-style structures in garish colours.

He said: "While the structure has its roots in tradition, what we use now are more correctly called 'tensile structures' and while the structure is temporary, the Marlowe Theatre Arena will be perfectly heated, have comfortable seats and more toilets than the old theatre."

The arena will provide nearly 30,000 sq ft of space, which will be used to house the audience areas, bar and refreshment stands and, of course, the entire pantomime production.



BIG STAGE: The arena is nearly 30,000 sq ft

It will be dark blue in colour, 198ft-long, 148ft-wide and 56ft-high.

"Audience-goers should be under no illusion," Rob said. "This isn't a watered-down version of the Canterbury panto just because it's in a tent – far from it, the sets still move, Peter will still fly and producers Paul and Emily are using every item in their panto toolbox to make this

the most memorable Marlowe panto ever."

Although the producers and Theatre Tent have been working on the project for more than a year, remarkably, the arena will only take a couple of days to build. Starting with an empty coach park, the main support beams are raised on motors, then the roof is lifted and the walls added. Next, the technical teams will add all of the lighting and sound equipment as well as the specialist equipment that allows Peter to fly.

Theatre Tent technical production manager Andy Barlett said: "Once that's done, we add the seating, put the flooring down and lay the carpet. With more than 1200 seats and 12,000 sq ft of carpet, we'll have our work cut out!"

For more details about the Marlowe Theatre Arena and the pantomime in general, visit www.marlowepeterpan.co.uk.

To book tickets visit www.newmarlowetheatre.org.uk or call the box office on 01227 787787.

Your chance to 'Hook' up with the cast

COMEDIAN Ade Edmondson (Captain Hook) is joined in Peter Pan by Kent comic Dave Lee who, for his fourteenth Marlowe panto, will play Tinkerbell.

Also making a welcome return to Canterbury will be Ben Roddy, who was such a hit as Herman the Henchman in Snow White and the Seven Dwarfs.

Steven Butler will play Peter Pan, while Gemma Sutton has been cast as Wendy. Both have West End, regional theatre and TV credits to their name.

And, if you fancy an ice cream with Ade or a drink with Dave, then read on!

One lucky KOS reader and three guests can win tickets to see Peter Pan and meet the cast at an exclusive after-show party.

The performance – at 7.30pm on Wednesday, December 9 – is when press and dignitaries get to see the pantomime.

And when the curtain goes down, everyone enjoys a drink and chat with the stars, who are more than happy to sign autographs and pose for pictures.

To enter, simply answer the question below and send your entry on a postcard along with your email address (if applicable), name, address, and daytime telephone number to Peter Pan Competition, KOS Media, Apple Barn, Smeeth, Ashford, Kent TN25 6SR. The closing date is October 30, 2009.

QUESTION: Who is playing Captain Hook in this year's pantomime at the Marlowe theatre?

No purchase necessary
For our full Terms and Conditions please visit www.kentnews.co.uk, or for a posted copy of the T&Cs call 01303 817073.

• If you do not wish to receive any literature please write 'no literature' on your entry.



Sunshine smile keeps family tradition



FAMILY: Paul, Freddie, Emily and Poppy

AT the age of just four weeks, Poppy Sunshine Hendy already had a production under her nappy.

The talented tot was filmed as baby Cinderella and the footage will be used in this year's Guildford pantomime.

It won't come as a surprise though when you consider her heritage: mum Emily and dad Paul are panto producers!

Better known as Evolution Productions, Emily and Paul are the force behind the Marlowe's panto (they met at the Marlowe during Beauty and the Beast in 1997) and four more across the country.

Emily was born and brought up in Deal. She went into film production and worked across the world before returning to Kent to work for the family business.

In 2004, she began producing with Paul, who is something of a panto veteran. He has appeared in more than 20 pantos, directed about as many and written more than 30 scripts.

He is also an established writer and has two novels to his name.

Paul is once again writing, directing and pro-

ducing all five Evolution productions, including, of course, Peter Pan.

Emily, Paul, Poppy (now nine weeks) and four-year-old Freddie live in Eastry. Freddie is no stranger to the stage, either – like Poppy, he was filmed at the age of four weeks, as baby Cinderella.

Paul admitted that having a young family and a huge workload is pretty exhausting for him and Emily.

He said: "This is always a particularly busy time for us and this year we also have to think about the Marlowe Theatre Arena. We aren't getting a lot of sleep at the moment but keep going because we are so excited by the prospects ahead and we really want to make it happen. Canterbury, in particular, is such a big show and will be so spectacular, so we know it will be worth it."

Amazingly, the family connection doesn't stop there: Emily's mum Helga Wood is the set designer and costume supervisor for the pantos, sister Dorcas Wood will be the company manager at Canterbury, and brother George Wood is the man behind the Festive Film season, also at the Marlowe Theatre Arena.

Experience the Marlowe Theatre Arena first with these sensational shows.



Jane McDonald

The star of 'Loose Women'
live in concert
Tuesday 24 November
7.30pm



Stephen K Amos

Award-winning comic
as seen on
'Mock The Week' and
'Have I Got News For You'
Thursday 26 November
7.30pm



ABBA Gold & Bee Gees UK

Friday 27 November
7.30pm



An Evening with Rick Wakeman

and Guests
Saturday 28 November
7.30pm



Hayley Westenra

In Concert
Sunday 29 November
7.30pm



Grumpy Old Women Chin Up Britain

Starring
Jenny Eclair,
Wendi Peters
and
Susie Blake
Monday 7 December
7.30pm



Roy G Hemming's Motown On Tour

Featuring Live on Stage
The classic hits of Four Tops,
Temptations, Supremes & more
Monday 14 December
7.30pm



Elvis At Christmas

Starring
World Champion
Elvis Tribute Artist,
Lee 'Memphis' King
Friday 18 December
7.30pm



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(book fee applied)

www.newmarlowetheatre.org.uk